

The Impact of Collective Bargaining on Differences in the Position of Manual and Non-Manual Workers in the Czech Labour Market

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Introduction

Manual and non-manual workers are specific groups in the labour market. Different demands are placed on each of these groups in terms of qualification requirements and in terms of physical or mental demands of work. **Changes in the labour market** related to the 4th Industrial Revolution are reflected differently in manual workers and differently in non-manual workers. The results of collective bargaining may also have a **different effect** on these groups of employees in this context.

Social dialogue is currently facing the challenges brought by changes in labour markets and the **importance of the existence of trade unions** is growing, which clearly contribute to improving the working conditions of employees and mitigate the effects of changes in the labour market on vulnerable groups.

The aim of the study is to evaluate the impact of collective bargaining on the position of manual and non-manual workers in the Czech labour market. The study will also place this issue in an international context.

The structure of the study will be as follows:

The first chapter will describe the differences in the position of manual and non-manual workers in the labour market in the Czech Republic in terms of their socio-economic characteristics, characteristics of employers, differences in working hours or remuneration.

The second chapter will address the differences in threats in the labour market in an international context. The impact of current trends in the labour market on the working conditions of individual groups of employees or industries will be examined. The chapter will focus mainly on the differences in hours worked, earnings and demand for skills, which affect the position of manual and non-manual workers in labour markets. Furthermore, the impact of trade union involvement on employees' working conditions and the effects of the coronavirus crisis on employment in an international comparison will also be characterized.

The third chapter will focus on examining the impact of collective bargaining on the working conditions of manual and non-manual workers in the Czech Republic. Attention will be paid to differences in hours worked, leave, overtime and differences in earnings of manual and non-manual workers. These indicators will be compared between workers in whose company there is a collective agreement and employees without the protection of a collective agreement to identify the impact of collective bargaining on the monitored groups of employees. All these indicators will also be analysed according to the different characteristics of manual and non-manual workers (e.g. by gender, education or size of employer).

To conclude, the main findings of the study will be summarized.



1 Manual and non-manual workers in the Czech labour market

Current trends in labour markets not only in the Czech Republic cause changes in the nature of work of many employees. Recently, attention has been paid mainly to changes related to **digitalization, robotics and automation**. These trends affect different groups of employees differently and can thus deepen the polarization of work. **Large differences** in the nature of work can be clearly observed between **manual and non-manual workers**. These are, by their nature, different types of jobs (different forms of work, qualification requirements, physical or mental demands, etc.). The different nature of manual and non-manual jobs is reflected in the different structure of working hours and remuneration. Each of these groups of employees faces different problems which stem from the aforementioned different nature of their work.

To identify the main problems resonating between the groups of employees, it is necessary to consider the differences and position of manual and non-manual workers in the labour market. For these reasons, the first chapter deals with the **comparison of the characteristics** of manual and non-manual workers and their position in the labour market in terms of their structure, hours worked or remuneration.

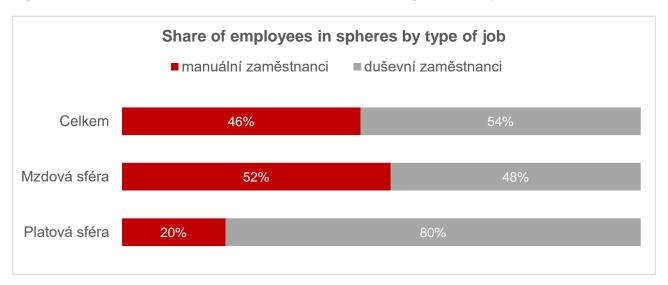
1.1 Employee characteristics

The distribution of manual and non-manual workers in the Czech labour market is summarized in Figure 1. Overall, we observe slightly **more non-manual workers** (54%) than manual workers (46%). However, the distribution in terms of the sphere is significantly different. While only slightly **more manual** (52%) than non-manual (48%) workers work in the **wage sphere**, 80% are employees with a **non-manual** nature of work in the **salary sphere**.

The following figures show a more detailed structure of manual and non-manual workers by gender, age, education, citizenship or occupation.



Figure 1: Share of manual and non-manual workers in the wage and salary spheres in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.



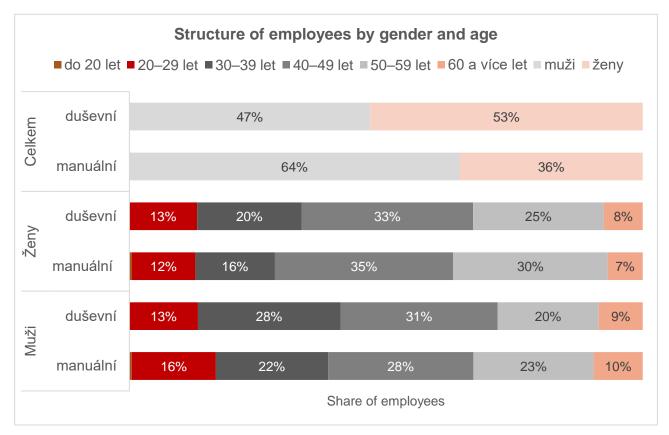
Figure 2 shows that there are **more men** (64%) than women (38%) in **manual jobs** and slightly **more women** (53%) than men (47%) work in **non-manual** jobs.

In terms of the age structure of women, we observe that the most represented age group is 40–49 years in manual and non-manual jobs (33% of non-manual and 35% of manual workers). The least represented age group is generally the age group under 20 years (under 1% for manual and non-manual) and the age group of 60 years and over (8% of non-manual and 7% of manual workers). Differences in structure can be noted especially in the age group of 50–59 years. A quarter of female workers belong to this age group in non-manual workers, while 30% of female workers are in this age group in manual workers. We observe a higher proportion of non-manual workers compared to manual workers in the age group of 30–39 years (20% non-manual and 16% manual).

The most common age group is 40–49 years in men (31% of non-manual and 28% of manual workers). Men are also least represented in the age group under 20 years (under 1% for manual and non-manual) and in the age group over 60 years (9% manual and 10% non-manual). The biggest difference in the structure of manual and non-manual workers in men is in the age group of **30–39 years**, where **28% of manual** and **22% of non-manual** workers work.



Figure 2: Structure of manual and non-manual workers by gender and age in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.

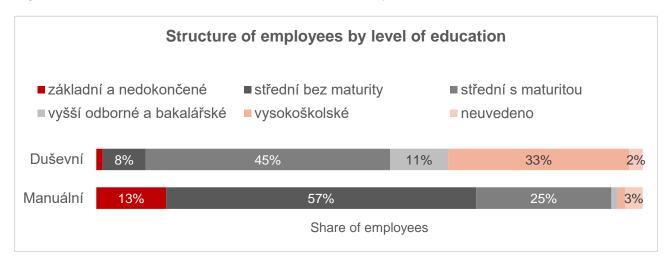
under 20 yrs 20–29 yrs 30–39 yrs 40–49 yrs 50–59 yrs 60 yrs and over men women Total – non-manual manual Woman – non-manual manual Men – non-manual manual

In general, jobs with a non-manual nature of work require a higher level of educational attainment, which is confirmed in Figure 3. The most represented educational group for **non-manual jobs** are employees with a **secondary school-leaving exam** (SSLE; **45%**). The second most numerous group are employees with a **university degree** (**33%**). For **manual jobs**, it can be said that more than half (**57%**) are employees with **secondary education without a SSLE**. Compared to the non-manual jobs, there is also a higher proportion of employees with primary and incomplete education (13% in manual and 1% in non-manual jobs). A quarter of manual workers are secondary school graduates with a SSLE.

Jobs in the field of plant and machine operators and assemblers (major group 8 of the CZ-ISCO job classification) typical for manual jobs, which is shown in Figure 4. These jobs make up 36% of manual jobs. The second most represented group of jobs are craft and related trades workers (major group 7), which are performed by 27% of manual workers. A typical group of jobs for non-manual workers are technicians and associate professionals (major group 3), including 41% of non-manual workers. The second place is taken by professionals (major group 2). 30% of non-manual workers belong to this group.



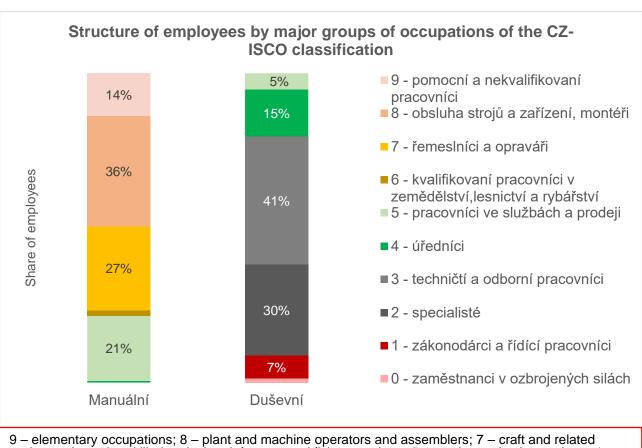
Figure 3: Structure of manual and non-manual workers by educational attainment in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.

primary and incomplete secondary without SSLE secondary with SSLE tertiary technical and bachelor university not specified Non-manual Manual

Figure 4: Structure of manual and non-manual workers by occupation in 2020



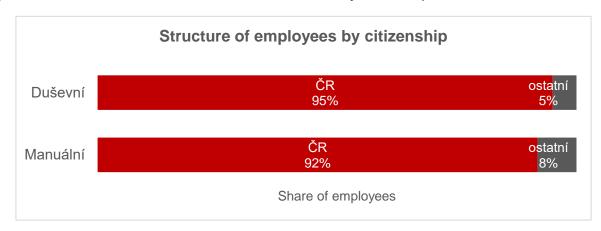
9 – elementary occupations; 8 – plant and machine operators and assemblers; 7 – craft and related trades workers; 6 – skilled agricultural, forestry and fishery workers; 5 – service and sales workers; 4 – officials; 3 – technicians and associate professionals; 2 – professionals; 1 – legislators and managers; 0 – armed forces occupations

Manual Non-manual



A significant group of employees consists of workers with **citizenship other than Czech** in the Czech labour market. We observe **a higher share** of foreign workers in **manual jobs** (8% in manual and 5% in non-manual), see Figure 5. The specific **most represented** citizenship is shown in Figure 6. These are most often **Slovaks** (42%), **Ukrainians** (9%) and **Russians** (7%) in **non-manual** jobs. The largest group consists of **Ukrainians** (35%), then **Slovaks** (24%), followed by **Poles** (11%) in **manual** jobs.

Figure 5: Structure of manual and non-manual workers by citizenship in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.

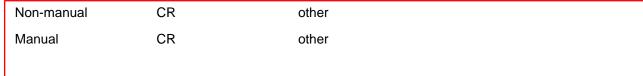
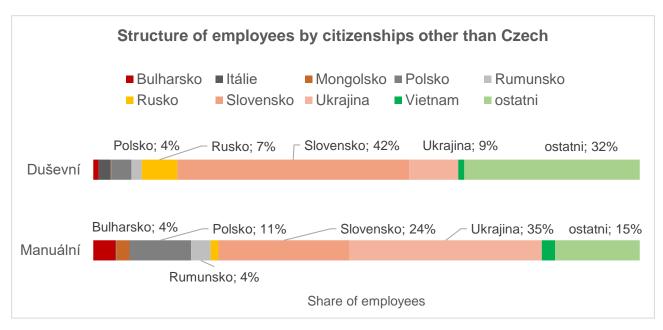


Figure 6: Structure of manual and non-manual workers of other citizenship in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.

Bulgaria Italy	Mongolia	Poland	Romania
Russia Slovakia	Ukraine	Vietnam	other
	ssia Slovakia omania Poland		



1.2 Characteristics of employers

The difference between manual and non-manual types of jobs is also reflected in the different characteristics of employers which these employees work for. This subchapter summarizes the structure of manual and non-manual workers according to the size of the employer, sphere, industry and business ownership.

Figure 7 shows the structure of employees by **sphere**. It was already said at the beginning of the chapter that the **salary** sphere is typical for non-manual jobs, but more employees on the labour market are employed in the wage sphere. **27%** of all **non-manual** jobs are employees working in the salary sphere. Other non-manual workers, i.e. up to 73%, work in the wage sphere. It is **8%** of employees in the salary sphere and up to 92% in the wage sphere in **manual jobs**. It follows from this fact that most manual and non-manual workers work in the wage sphere.

Structure of employees by sphere

■ mzdová sféra ■ platová sféra

Duševní 73% 27%

Manuální 92% 8%

Share of employees

Figure 7: Structure of manual and non-manual workers by sphere in 2020

wage sphere

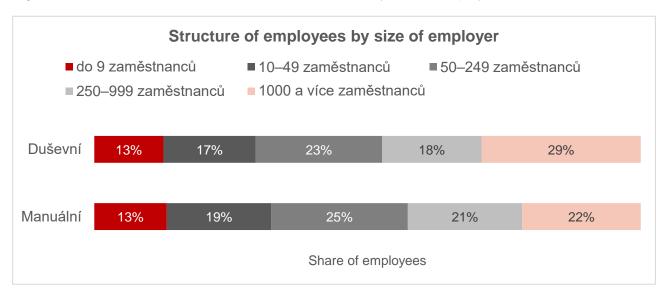
Source: ISPV (MLSA). Data valid as of 8 April 2021.

Non-manual Manual salary sphere

The structure in terms of the **size category** of the employer is shown in Figure 8. In general, the highest share of employees works for employers with a size category of **1,000 or more employees**. There is also the highest difference between the structure of manual and non-manual workers in this category. Typically, there are **more non-manual** workers than manual workers (29% non-manual and 22% manual workers).



Figure 8: Structure of manual and non-manual workers by size of employer in 2020



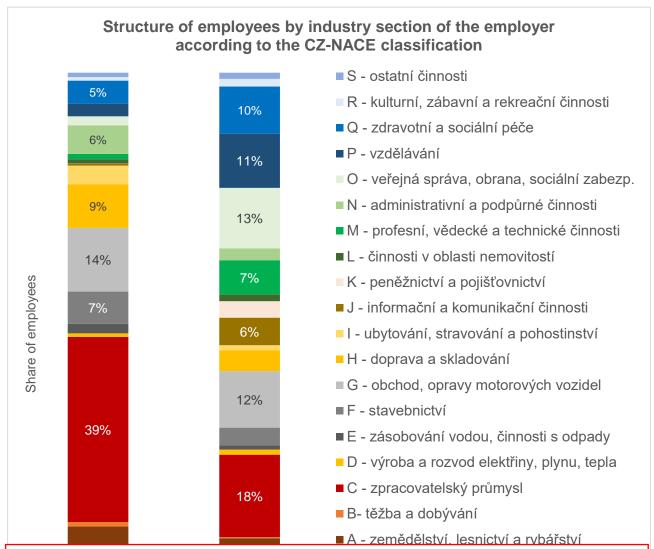
Source: ISPV (MLSA). Data valid as of 8 April 2021.

up to 9 employees 10–49 employees 50–249 employees 250–999 employees 1000 and more employees
Non-manual
Manual

A typical **industry** in which **manual workers** work is the **manufacturing industry** (section C of the CZ-NACE classification), which is confirmed in Figure 9. It is **39%** of manual workers. The second most represented section is **trade and repair of motor vehicles** (section G of the CZ-NACE classification). The structure is more divided between individual industries in **non-manual** jobs. The highest share is also made up of the **manufacturing industry** (section C), but it is only **18%** in comparison with manual workers. The second most represented industry is **public administration**, **defence and social security** (section O), where **13%** of non-manual workers work. A higher share of employees compared to manual workers can be observed, for example, in professional scientific and technical activities (section M; 7% of non-manual workers) or information and communication activities (section J; 6% of non-manual workers).



Figure 9: Structure of manual and non-manual workers by main industry activities of employer in 2020



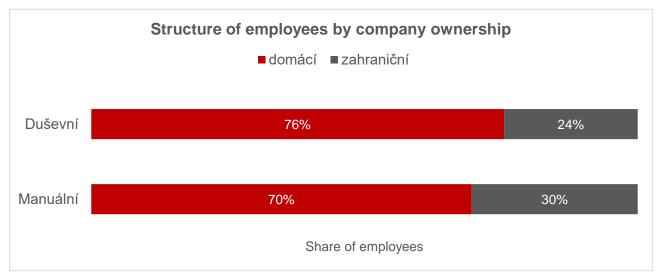
A – agriculture, forestry and fishing; B – mining and quarrying; C – manufacturing industry; D – production and distribution of electricity, gas, heat and air conditioning; E – water supply; sewerage, waste management and remediation activities; F – construction industry; G – wholesale and retail trade; repair of motor vehicles and motorcycles; H – transport and storage; I – accommodation and food service activities; J – information and communication; K – banking and insurance business; L – real estate activities; M – professional, scientific and technical activities; N – administrative and support service activities; O – public administration and defence; compulsory social security; P – education; Q – health and social services; R – arts, entertainment and recreation; S – other activities

Manual Non-manual

Another specific characteristic of the employer may be domestic or foreign **ownership**. Figure 10 shows that **manual workers** (30%) have a slightly higher proportion of **foreign employers** than non-manual workers (24%).



Figure 10: Structure of manual and non-manual workers by company ownership in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.



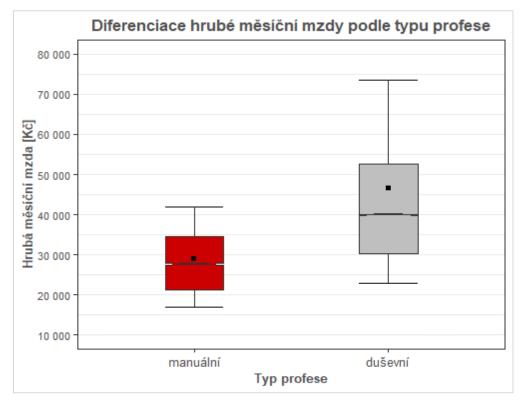
1.3 Level of remuneration

One of the important aspects in assessing the position of employees in the labour market is to examine the **pay gap**. The different nature of the work of manual and non-manual workers is clearly reflected in the level of remuneration. Figure 11 shows that the earnings of **manual workers** are **significantly lower** than the earnings of employees with a non-manual type of occupation. The **median** gross monthly wage of manual workers is **less than CZK 28,000** and of **non-manual** workers **almost CZK 40,000**. The difference between the medians is up to CZK 12,000.

The distribution of wages according to the box plots shows that **most manual** workers receive **a lower wage than half of all non-manual** workers. The ninth decile of the wage distribution of manual workers is almost at the level of the median wage of non-manual workers. **The ninth decile of manual** workers is **CZK 42,000** and the median value of non-manual workers is CZK 40,000. It follows from this fact that the differences between manual and non-manual workers are not only in their structure, but **significant differences are evident in the level of remuneration.** The following figures therefore focus on a more detailed identification of the pay gap between manual and non-manual workers in terms of gender, age, education of employees or the size or ownership of the employer.



Figure 11: Differentiation of wages of manual and non-manual workers in 2020



Note: The structure of box plots is described in Annex 1 – Data Sources and Methodology.

Source: ISPV (MLSA). Data valid as of 8 April 2021.

Differentiation of gross monthly wage by type of occupation
Gross monthly wage [CZK]
manual
Type of occupation

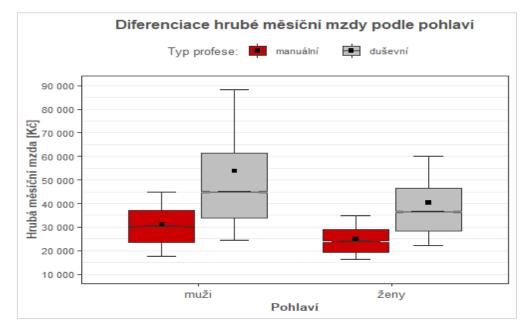
Figure 12 shows the **gender** pay gap. The trend of most manual workers receiving less monthly wage than half of their non-manual workers persists for both men and women. **The median wage of manually** working **men** is **CZK 30,000** per month and it is almost **CZK 24,000** per month for **women**. The median wage of **men** with a **non-manual** character of work is **almost CZK 45,000** per month and it is about **CZK 36,000** per month for **women**.

The figure also reveals that the **gender pay gap** is also evident when divided into groups of manual and non-manual workers. The level of **remuneration of women** is **usually lower** compared to men, regardless of whether they work in manual or non-manual positions. The difference between the medians of men and women is CZK 6,000 in manual positions and CZK 9,000 per month in non-manual positions.

Figure 13 illustrates the situation by **age groups**. The highest median gross monthly wage is reached by manual workers in the age group of 30–39 years (over CZK 28,000) and non-manual workers in the age group of 40–49 years (over CZK 41,000). It can be also said that the wages of manual workers are less different in individual age groups compared to the wages of non-manual workers.



Figure 12: Differentiation of wages of manual and non-manual workers by gender in 2020



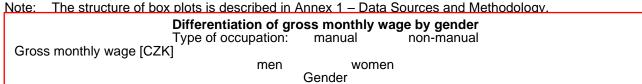
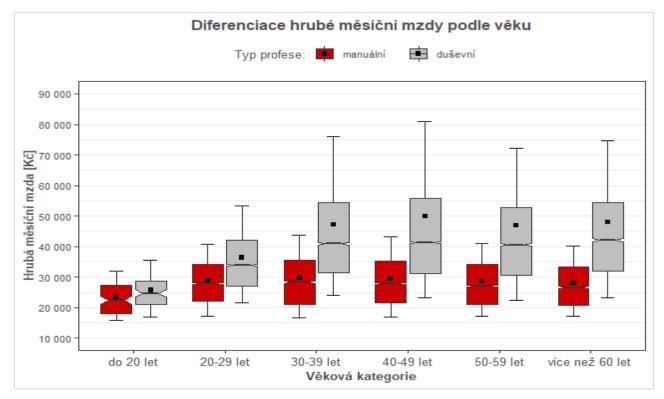


Figure 13: Differentiation of wages of manual and non-manual workers by age in 2020



Note: The structure of box plots is described in Annex 1 – Data Sources and Methodology.

Source: ISPV (MLSA). Data valid as of 8 April 2021.

Differentiation of gross monthly wage by age
Type of occupation: manual non-manual
Gross monthly wage [CZK]
under 20 yrs 20–29 yrs 30–39 yrs 40–49 yrs 50–59 yrs 60 yrs and over
Age group



The differentiation of the gross monthly wage of manual and non-manual workers according to the achieved **level of education** is shown in Figure 14. The median gross monthly wage has an increasing trend with increasing level of education for both groups of employees. However, employees with the non-manual character of work have a higher median wage than employees working manually at all levels of education.

The trend of increasing level of remuneration with a higher level of education is much more pronounced in non-manual workers. The **median** gross monthly wage is **almost CZK 37,000** for the group of non-manual workers with **secondary education with a SSLE**, which is also one of the most numerous groups by education. The median gross monthly wage is over **CZK 48,000** for **university-graduate** non-manual workers. The difference between the medians is CZK 11,000. On the contrary, the median gross monthly wage of **manual secondary school graduates with a SSLE** is **almost CZK 29,000** and of **university graduates** also **almost CZK 29,000**. There is almost no difference between the medians. For the most represented group of **manual** workers by education, i.e. **secondary school graduates without a SSLE**, the median gross monthly wage is **roughly CZK 28,000**.

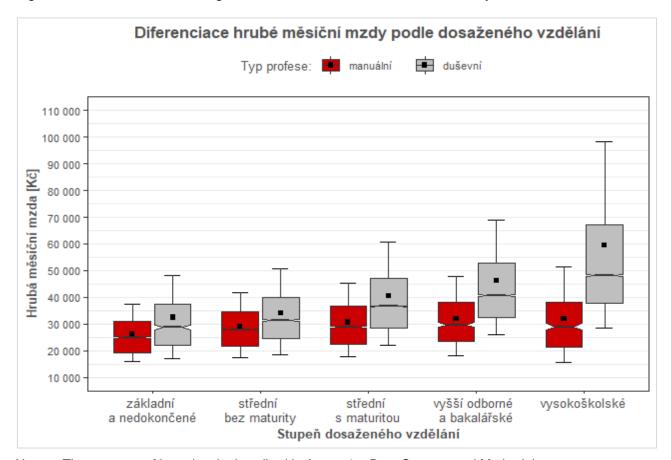


Figure 14: Differentiation of wages of manual and non-manual workers by education in 2020

Note: The structure of box plots is described in Annex 1 – Data Sources and Methodology.

Source: ISPV (MLSA). Data valid as of 8 April 2021.

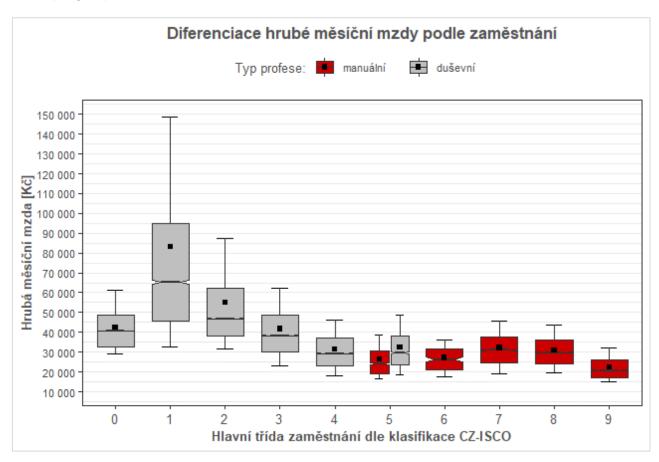
Differentiation of gross monthly wage by educational attainment
Type of occupation: manual non-manual

Gross monthly wage [CZK]
primary and incomplete secondary without SSLE secondary with SSLE tertiary technical and bachelor
university
Level of educational attainment



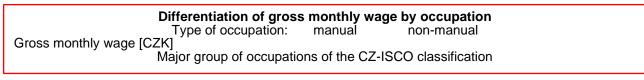
Employees' earnings also vary according to the **job** performed, which is shown in Figure 15 capturing the differentiation of wages according to the major groups of occupations by the CZ-ISCO classification. The **highest earnings** are achieved by **non-manual workers** in major group 1 – **legislators and managers** (median gross monthly wage is over CZK 65,000). The highest median gross monthly wage among **manual** workers is achieved by employees in major group 7 – **craft and related trades workers**, where the median value is almost CZK 31,000 per month. On the contrary, the **lowest median** wage is observed in **non-manual** workers in major group 4 – **officials** (almost CZK 25,000) and in **manual** workers in major group 9 – **elementary occupations** (CZK 21,000).

Figure 15: Differentiation of wages of manual and non-manual workers by occupation according to the major groups of the CZ-ISCO classification in 2020



Note: The structure of box plots is described in Annex 1 – Data Sources and Methodology. Data for manual workers in major group 4 according to CZ-ISCO do not meet the publication criteria.

Source: ISPV (MLSA). Data valid as of 8 April 2021.





The level of remuneration of the most represented groups of employees by citizenship is shown in Figure 16. The highest median wage is received by manual workers from Poland (almost CZK 31,000) and non-manual workers from Romania (CZK 56,000). On the contrary, the lowest median gross monthly wage is received by manual workers from Vietnam (CZK 21,000) and non-manual workers from Mongolia (less than CZK 33,000). The figure also shows that wage differentiation is significantly more uneven for non-manual workers by citizenship than for manual workers from individual countries.

Diferenciace hrubé měsíční mzdy podle státního občanství duševní Typ profese: manuální 130 000 120 000 110 000 100 000 Hrubá měsíční mzda [Kč] 80 000 70 000 60 000 50 000 40 000 30 000 20 000 10 000

Figure 16: Differentiation of wages of manual and non-manual workers by citizenship in 2020

Note: The structure of box plots is described in Annex 1 – Data Sources and Methodology. Data for non-manual workers with Vietnamese citizenship do not meet the publication criteria.

Polsko Slovensko Bulharsko Ukrajina Rumunsko Vietnam Mongolsko Rusko

Státní občanství

Source: ISPV (MLSA). Data valid as of 8 April 2021.

ČR

Differentiation of gross monthly wage by citizenship
Type of occupation: manual non-manual
Gross monthly wage [CZK]
CR Poland Slovakia Bulgaria Ukraine Romania Vietnam Mongolia Russia other
Citizenship

From the point of view of the sphere, we observe that manual workers in the wage and salary spheres have relatively comparable earnings. The median gross monthly wage of

ostatní



manual workers in the wage sphere is almost CZK 28,000 and in the salary sphere over CZK 27,000. The median salary of non-manual workers in the salary sphere is almost CZK 46,000 and the median wage in the wage sphere is over CZK 38,000. However, the **wages of non-manual** workers **in the wage sphere** are much **more differentiated** than the wages of non-manual workers in the salary sphere, especially **upwards**, as shown in the box plot in Figure 17.

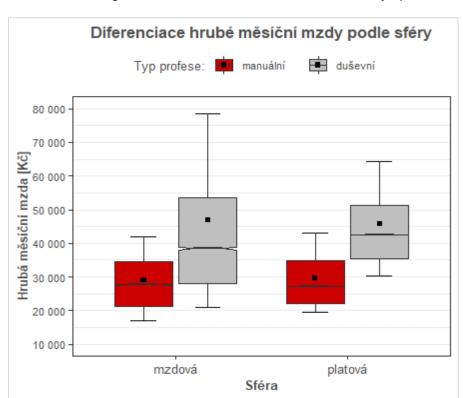


Figure 17: Differentiation of wages of manual and non-manual workers by sphere in 2020

Note: The structure of box plots is described in Annex 1 – Data Sources and Methodology.

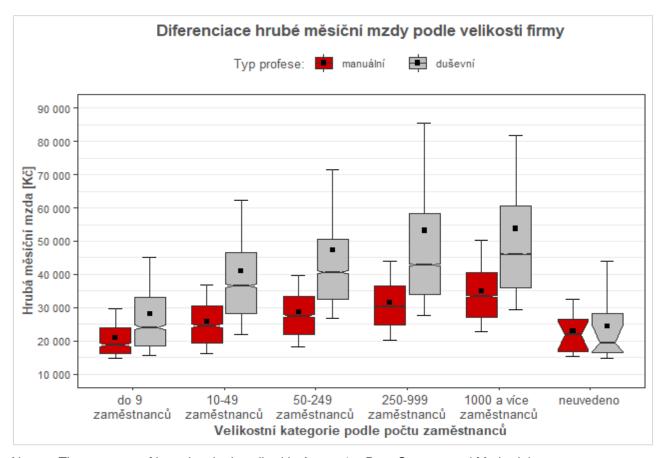
Source: ISPV (MLSA). Data valid as of 8 April 2021.

Differentiation of gross monthly wage by sphere
Type of occupation: manual non-manual
Gross monthly wage [CZK]
wage salary
Sphere

It is clear from Figure 18 that the **earnings** of manual and non-manual workers **increase with the growing number of employees in the company**. The highest median gross monthly wage is received by employees in the size category of 1,000 or more employees. For manual workers, the median wage is over CZK 33,000 and for non-manual workers over CZK 46,000. The difference between the medians is CZK 13,000.



Figure 18: Differentiation of wages of manual and non-manual workers by size category of employer in 2020



Note: The structure of box plots is described in Annex 1 – Data Sources and Methodology.

Differentiation of gross monthly wage by company size

Type of occupation: manual non-manual

Gross monthly wage [CZK]

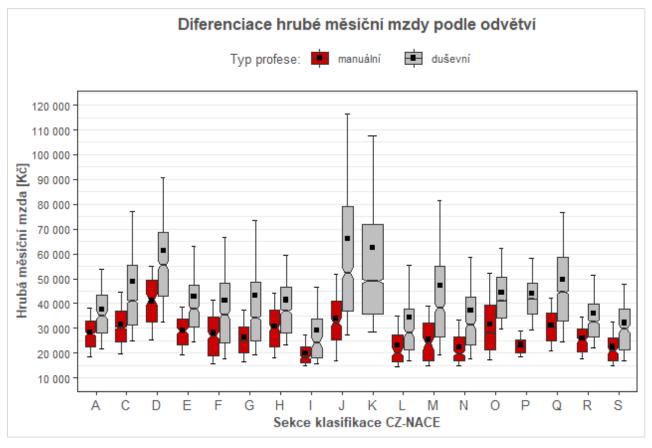
up to 9 employees 10–49 employees 50–249 employees 250–999 employees 1000 and more employees not specified

Size category by number of employees

In terms of **industry**, we observe the **highest** median wages of manual and non-manual workers in the **production and distribution of electricity**, **gas**, **heat and air conditioning** (section D of the CZ-NACE classification) and they amount to almost CZK 42,000 for manual and over CZK 55,000 for non-manual workers; see Figure 19. **The lowest** median wages are for **non-manual and manual** workers in industry **I – Accommodation and food service activities** (non-manual CZK 24,000 per month and manual CZK 18,000 per month).



Figure 19: Differentiation of wages of manual and non-manual workers by industry of the CZ-NACE classification section in 2020



Note: The structure of box plots is described in Annex 1 – Data Sources and Methodology. Data for workers in section B and manual workers in section K of the CZ-NACE classification do not meet the publication criteria.

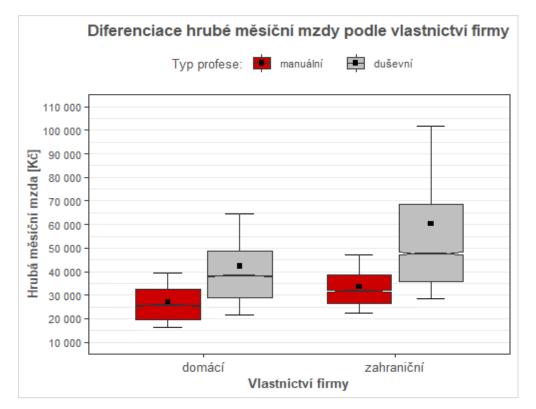
Source: ISPV (MLSA). Data valid as of 8 April 2021.

Differentiation of gross monthly wage by industry
Type of occupation: manual non-manual
Gross monthly wage [CZK]
CZ-NACE classification section

The situation according to the **company ownership** is illustrated by Figure 20. The median **wage** of manual and non-manual workers is **higher in foreign-owned companies**. The median gross monthly wage is almost CZK 32,000 for manual and almost CZK 48,000 for non-manual workers. The figure also reveals **higher wage inequality** in **non-manual** workers in **foreign-**owned companies, especially **upwards**.

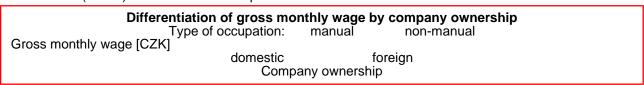


Figure 20: Differentiation of wages of manual and non-manual workers by employer ownership in 2020



Note: The structure of box plots is described in Annex 1 – Data Sources and Methodology.

Source: ISPV (MLSA). Data valid as of 8 April 2021.



1.4 Working hours

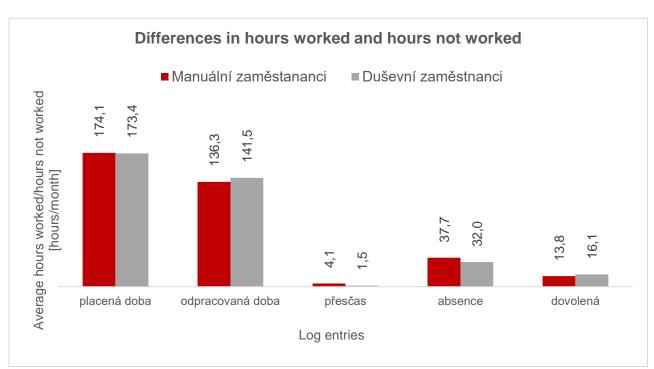
The differences between manual and non-manual workers in terms of their structure and level of remuneration were described in detail in the previous subchapters. In order to further assess the position of these two groups of employees in the labour market, it is also necessary to examine working conditions through the range of working hours. The following subchapter therefore compares the differences in hours worked, overtime and absences of manual and non-manual workers.

In general (according to Figure 21), on average, **manual** workers have slightly **higher hours paid** (174.1 hours per month) than non-manual workers (173.4 hours per month), while **non-**

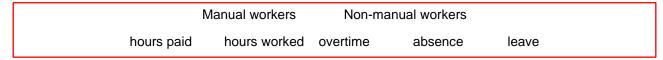


manual workers have more hours worked¹ (141.5 hours per month) than manual workers (136.3 hours per month). Manual workers have a higher average overtime (4.1 hours per month) than non-manual workers (1.5 hours per month). Higher absences are also observed in manual workers (37.7 hours per month) compared to non-manual workers (32 hours per month). On average, non-manual workers take more time for leave (16.1 hours per month). Leave is 13.8 hours per month on average in manual workers. The results of the statistics for 2020 may be affected by the coronavirus pandemic, especially in the area of hours worked. Overall, however, we have long observed these differences in hours worked and absences between manual and non-manual workers. This means that manual workers have higher hours paid and overtime and absences. On the other hand, we observe higher hours worked and leave in non-manual workers in the long term.

Figure 21: Average hours paid, hours worked, overtime, absences and leave of manual and non-manual workers in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.



¹ Total hours worked includes the average hours worked per month, including overtime. Total hours paid include the time worked and the time not worked due to leave, holidays on otherwise working days, important obstacles on the part of the employee, etc.



Figure 22 shows the average hours paid by gender and age. The figure shows that the differences between men and women are especially noticeable in manual workers. Manual men have average hours paid of 175 hours per month and women 172 hours per month. Whereas the hours paid are 173.3 hours in men with a non-manual type of job and 173.5 hours in women. Overall, manual workers have higher average hours paid than non-manually working men, but the opposite is true for women. Non-manually working women have higher average hours paid than women in manual positions.

We also observe differences in hours paid between manual and non-manual workers by age groups. A trend can be identified where **hours paid increase with age** for both **men and women working manually**. The growth stops in the age group of 40–49 years in men and they have the highest average hours paid in this category (175.6 hours per month). The highest hours paid in women is in the age group of 60 years and over (172.5 hours per month). However, we observe a different trend for **non-manual** workers. The **average hours paid for non-manually working men decreases with age** (with the exception of the age group of 60 years and over) and the highest hours paid are for employees in the age group 20–29 (173.8 hours per month) and in the age group under 20 years in women (175 hours per month). There is a different trend in the development of hours paid for non-manually working **women**. We observe a **decrease in hours paid in reproductive age**, probably due to the care of children or other family members, and the average hours paid increase again with increasing age.

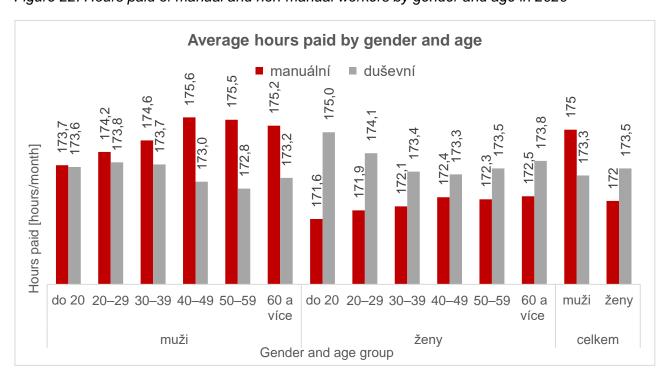


Figure 22: Hours paid of manual and non-manual workers by gender and age in 2020

Source: ISPV (MLSA). Data valid as of 8 April 2021.

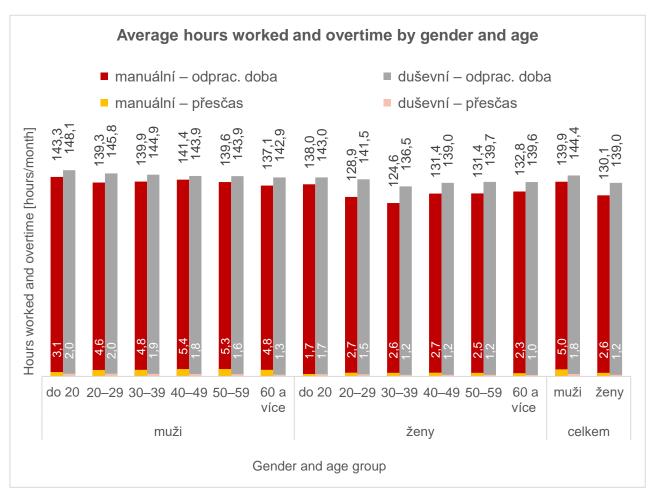


Hours worked and overtime by gender and age are shown in Figure 23. Overall, men have higher hours worked and overtime compared to women. Manual men work 5 hours overtime per month and women 2.6 hours on average. It is 1.8 hours for men and 1.2 hours for women in non-manual workers.

In terms of age groups, it can be stated that the **hours worked decrease slightly with age in men** and **fluctuate around the reproductive age in women**, regardless of the manual or non-manual nature of work. Overall, however, non-manual workers have higher hours worked in all age groups.

In terms of overtime, we observe the **highest overtime** in **manual workers in men aged 40 to 60 years** (5.4 hours per month in the age group of 40–49 years) and **women in the age groups of 20–29 and 40–49 years** (2.7 hours per month).

Figure 23: Hours worked and overtime of manual and non-manual workers by gender and age in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.

manual – hours worked non-manual – hours worked manual – overtime non-manual – overtime under 20 ... 60 and more men women men women total



Figure 24 focuses on the total average absences and the average leave by gender and age. Here it can be stated that the average absences are higher in manual men and women compared to non-manual workers and non-manual workers have higher amount of leave on average compared to manual workers.

Manually working women have significantly **higher absences** compared to manually working men (42.3 hours per month in women and 35 hours per month in men). This difference is due to the higher sickness rate of manually working women. Manual **women** have an average **leave lower** than men (14 hours per month in men and 13.5 hours per month in women on average).

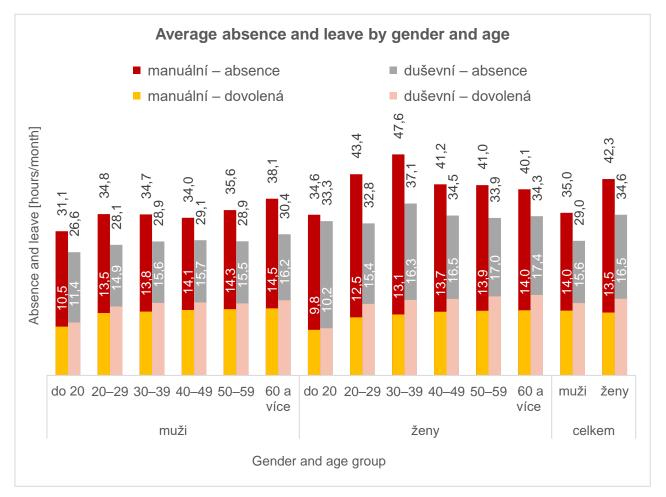
Absences are lower in **non-manual** workers. Women have an average of 34.6 hours of absences and men 29 hours. **Non-manually working women** have the **highest average leave** (16.5 hours per month). It is 15.6 hours per month in non-manually working men.

In terms of **age groups**, we observe higher average absences in manual jobs compared to non-manual ones in all age groups. The **highest absences** are among **manually working men** in the age group of **60 years and over** (38.1 hours per month) and **women** in the age group of **30–39 years** (47.6 hours per month). Both **manually working men and women** in the age group **under 20 years** have the **lowest** absences (31.1 hours per month in men and 34.6 hours in women). Although **non-manual** workers have lower absences, we observe extremes **in the same age groups**. The highest average are non-manual workers in the age group of 60 years and more in men (30.4 hours in men) and women in the age group of 30–39 years (37.1 hours per month). Non-manually working men in the age group under 20 years (26.6 hours per month) and women in the age group of 20–29 years (32.8 hours per month) have the lowest absences.

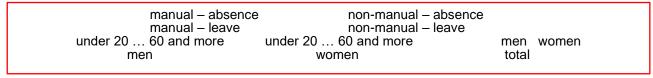
The average amount of leave copies a similar trend. Overall, it is higher for men and women with a non-manual type of occupation in all age groups compared to manual ones. **The most** time on leave is spent by **non-manually and manually working men** aged **60 years and over** (14.5 hours in manual workers and 16.2 hours in non-manual workers). The highest average leave is also in the age group **over 60 years in women** (14 hours for manual workers and 17.4 hours for non-manual workers).



Figure 24: Absence and leave of manual and non-manual workers by gender and age in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.



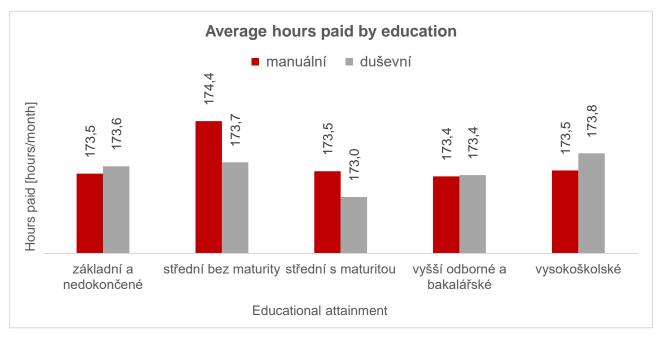
The diagram of average **hours paid** by level of **education** is in Figure 25. The biggest differences between the hours paid of manual and non-manual workers are observed in secondary school graduates. **The lowest hours paid** are **in non-manual workers with a SSLE** (173 hours per month). On the other hand, **manually working secondary school graduates without a SSLE** have the **highest** hours paid (174.4 hours per month).

In terms of hours worked (Figure 26), manual workers with primary and incomplete education have the lowest average monthly hours worked (133.8 hours per month). Non-manual workers have higher hours worked at all levels of education and the highest is observed among university graduates (143.1 hours per month).

Manual workers have higher overtime and secondary school graduates without a SSLE have the highest overtime (4.3 hours per month). University graduates with the non-manual character of work have the lowest average overtime (1.1 hours per month on average).



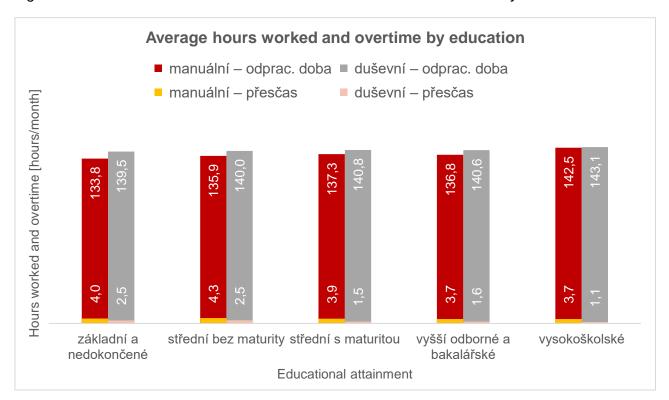
Figure 25: Hours paid of manual and non-manual workers by education in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.

manual non-manual primary and incomplete secondary without SSLE secondary with SSLE tertiary technical and bachelor university

Figure 26: Hours worked and overtime of manual and non-manual workers by education in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.

manual – hours worked non-manual – hours worked manual – overtime non-manual – overtime primary and incomplete secondary without SSLE secondary with SSLE tertiary technical and bachelor university



Figure 27 shows that the average absence for both manual and non-manual workers decreases with increasing level of education. Thus, **manual workers with primary and incomplete education** have the **highest absences** (39.8 hours per month) and **non-manual workers with university education the lowest** (30.8 hours per month).

The highest average leave is in university students with a non-manual character of work (17.3 hours per month) and the lowest in manual workers with primary and incomplete education (13 hours per month).

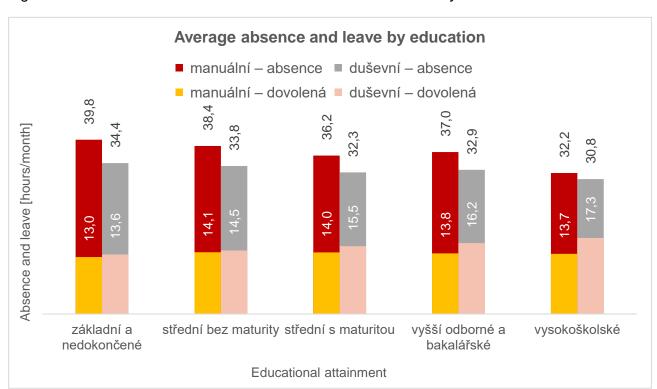


Figure 27: Absence and leave of manual and non-manual workers by education in 2020

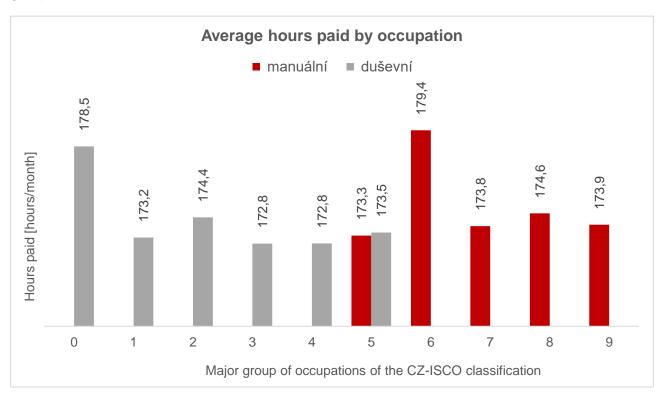
Source: ISPV (MLSA). Data valid as of 8 April 2021.

manual – absence non-manual – absence manual – leave non-manual – leave primary and incomplete secondary without SSLE secondary with SSLE tertiary technical and bachelor university

The results by the major groups of occupations of the CZ-ISCO classification are shown in Figure 28. The figure clearly shows that the high hours paid mainly concern employees in major group 6 – skilled agricultural, forestry and fishery workers (179.4 hours per month). The lowest hours paid are for non-manual workers, namely in major groups 3 – technicians and associate professionals and 4 – officials (172.8 hours per month each).



Figure 28: Hours paid of manual and non-manual workers by occupation according to the major groups of the CZ-ISCO classification in 2020



Note: Data for manual workers in major group 4 of the CZ-ISCO classification do not meet the publication criteria. The names of each major group of occupations of the CZ-ISCO classification are given in Table II in Annex 2.

Source: ISPV (MLSA). Data valid as of 8 April 2021.

manual non-manual

The average hours worked and overtime by major groups of occupations of the CZ-ISCO classification are shown in Figure 29. Employees in major group 6 – **skilled agricultural**, **forestry and fishery workers** have the **highest hours worked** (147.6 hours per month). **The lowest** hours worked is then observed in **manual** workers in major group 4 – **officials** (130.6 hours per month)².

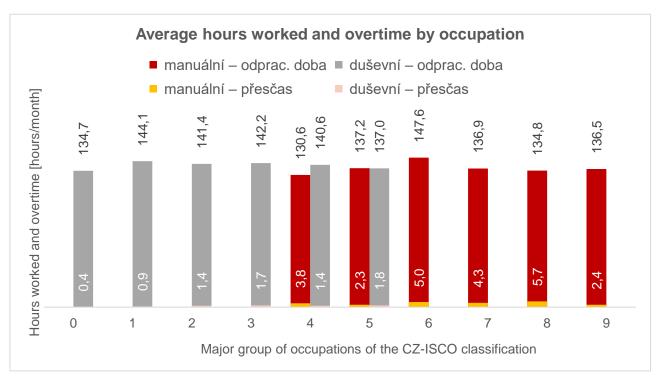
The highest overtime is reported by employees in major group 8 – plant and machine operators and assemblers (5.7 hours per month). On the contrary, we observe the lowest overtime in major group 0 – employees in the armed forces (0.4 hours per month) and 1 – legislators and managers (0.9 hours per month).

² According to the CZ-ISCO classification of occupations, the group of manual workers includes, for example, postal sorters, letter postmen and motorized postmen.



In terms of absences, Figure 30 shows that the **highest absences** are reported by employees in major group 0 – **employees in the armed forces** (44.2 hours per month on average) and the **lowest** by employees in major group 1 – **legislators and managers** (29.1 hours per month). **High average leave** is enjoyed most by employees in major group 0 – **employees in the armed forces** (19.5 hours per month) and the **least** by employees in major group 9 – **elementary occupations** (13.1 hours per month).

Figure 29: Hours worked and overtime of manual and non-manual workers by occupation according to the major groups of the CZ-ISCO classification in 2020



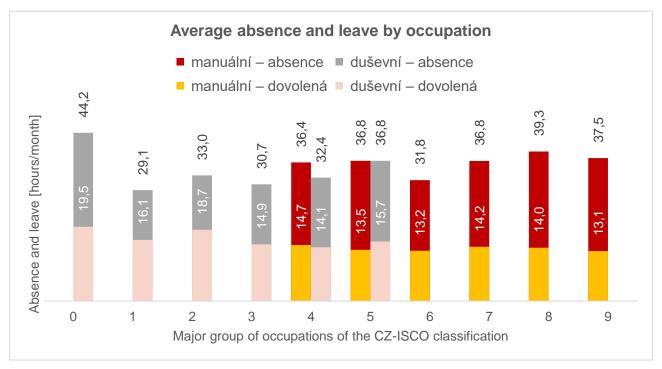
Note: The names of each major group of occupations of the CZ-ISCO classification are given in Table II in Annex 2.

Source: ISPV (MLSA). Data valid as of 8 April 2021.

manual – hours worked non-manual – hours worked non-manual – overtime



Figure 30: Absence and leave of manual and non-manual workers by occupation according to the major groups of the CZ-ISCO classification in 2020



Note: The names of each major group of occupations of the CZ-ISCO classification are given in Table II in Annex 2.

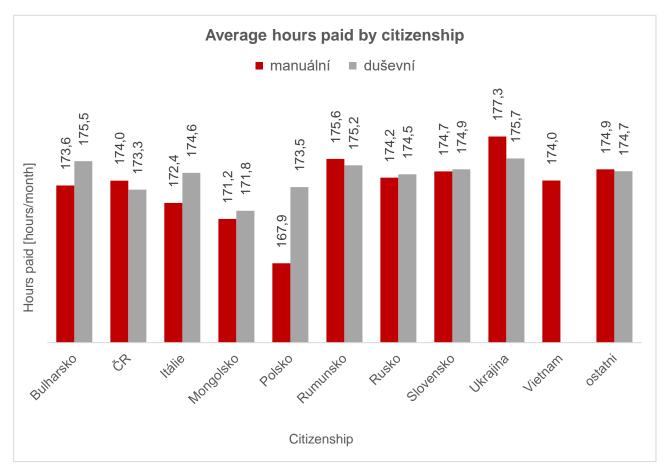
Source: ISPV (MLSA). Data valid as of 8 April 2021.

manual – absence non-manual – absence manual – leave non-manual – leave

The following Figure 31 shows the results according to **the most represented citizenships**. **The highest hours paid** are in **manual and non-manual** workers from **Ukraine** (177.3 hours per month for manual workers and 175.7 hours per month for non-manual workers). On the other hand, **manual workers from Poland** (167.9 hours per month) and **non-manual** workers from **Mongolia** (171.8 hours per month) have the **lowest** hours paid.



Figure 31: Hours paid of manual and non-manual workers by citizenship in 2020



Note: Data for non-manual workers with Vietnamese citizenship do not meet the publication criteria. Source: ISPV (MLSA). Data valid as of 8 April 2021.

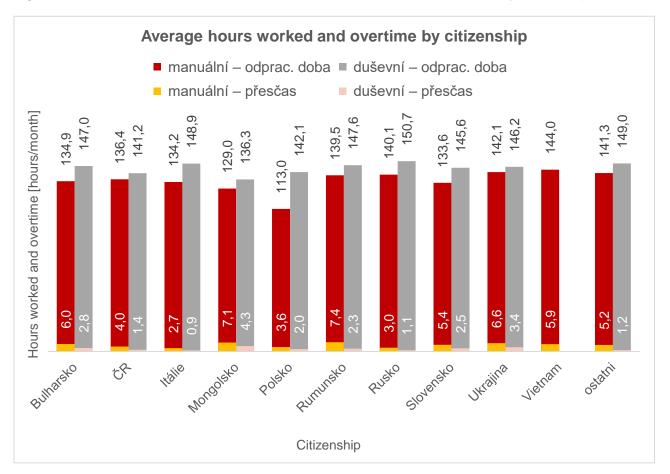
manual non-manual Bulgaria CR Italy Mongolia Poland Romania Russia Slovakia Ukraine Vietnam other

Non-manual workers of all citizenships have **higher hours worked**; see Figure 32. It is highest among non-manual workers **from Russia** (150.7 hours per month). **Manual** workers have lower hours worked and the **lowest** average hours worked apply to employees from **Poland** (113 hours per month).

On the other hand, **manual** workers have **higher overtime**, with the highest being observed among employees **from Romania** (7.4 hours per month). The **non-manually** working **Italians** have the **lowest** overtime (0.9 hours per month).



Figure 32: Hours worked and overtime of manual and non-manual workers by citizenship in 2020



Note: Data for non-manual workers with Vietnamese citizenship do not meet the publication criteria. Source: ISPV (MLSA). Data valid as of 8 April 2021.

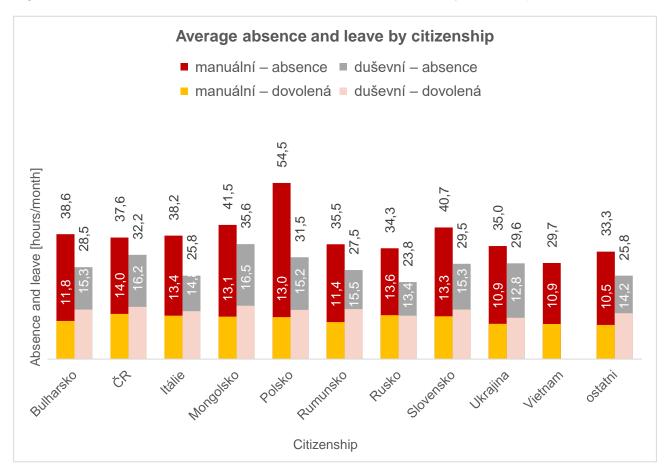
manual – hours worked non-manual – hours worked manual – overtime non-manual – overtime Bulgaria CR Italy Mongolia Poland Romania Russia Slovakia Ukraine Vietnam other

Average absences and leave by citizenship are shown in Figure 33. We observe the significantly highest absences among manually working Poles (54.5 hours per month). The lowest absences then concern non-manually working Russians (23.8 hours per month).

The highest amount of leave is enjoyed by non-manual workers from Mongolia (16.5 hours per month) and the lowest leave is taken by manually working Ukrainians and Vietnamese (both 10.9 hours per month on average)



Figure 33: Absence and leave of manual and non-manual workers by citizenship in 2020



Note: Data for non-manual workers with Vietnamese citizenship do not meet the publication criteria.

manual – absence non-manual – absence manual – leave non-manual – leave Bulgaria CR Italy Mongolia Poland Romania Russia Slovakia Ukraine Vietnam other

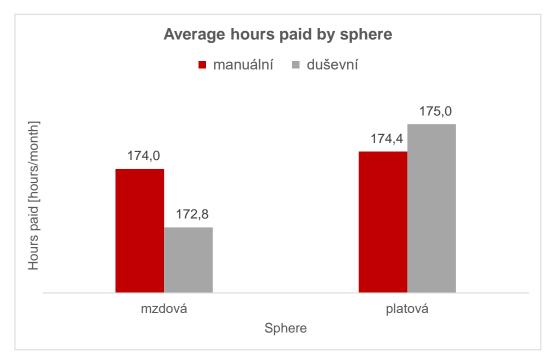
Figure 34 focuses on the hours paid of manual and non-manual workers by sphere. Non-manual workers have clearly lower hours paid in the wage sphere (172.8 hours per month) and manual workers have lower hours paid in the salary sphere (174.4 hours per month).

Figure 35 deals with the hours worked and overtime by sphere. **Manual workers** in the **wage** sphere (136.2 hours per month) and **non-manual** workers in the salary sphere (136.7 hours per month) have **lower hours worked**.

Manual workers in the **wage** sphere have **high overtime** (4.3 hours per month). We observe the **lowest** overtime in the **wage sphere**, but in **non-manual** workers (1.4 hours per month on average).



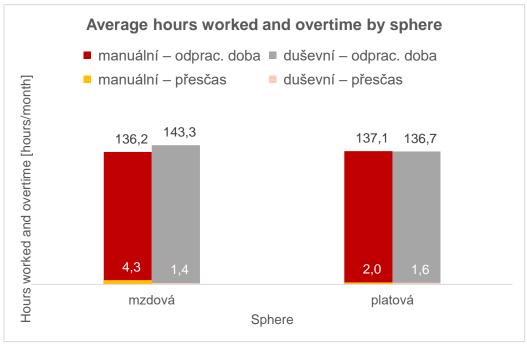
Figure 34: Hours paid of manual and non-manual workers by sphere in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.

manual non-manual wage salary

Figure 35: Hours worked and overtime of manual and non-manual workers by sphere in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.

manual – hours worked non-manual – hours worked manual – overtime non-manual – overtime wage salary



Figure 36 shows average absences and leave by sphere. In the wage sphere, manual workers have a higher absence (37.8 per month) than non-manual workers (29.7 hours per month). In the salary sphere, on the other hand, non-manual workers have higher absences (38.2 hours per month) than manual workers (37.2 hours per month). We observe the highest amount of leave in non-manual workers in the salary sphere (19.3 hours per month).

Average absence and leave by sphere

manuální – absence duševní – absence
manuální – dovolená duševní – dovolená

37,8

37,2

38,2

29,7

13,6

14,9

mzdová

platová

Sphere

Figure 36: Absence and leave of manual and non-manual workers by sphere in 2020

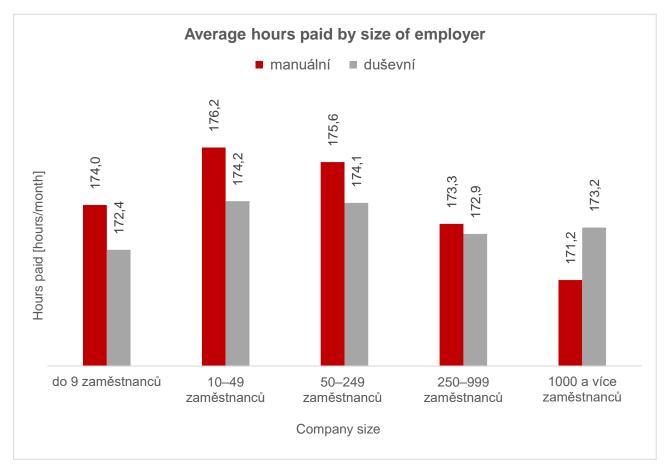
Source: ISPV (MLSA). Data valid as of 8 April 2021.

manual – absence non-manual – absence manual – leave non-manual – leave wage salary

Manual workers have higher hours paid than non-manual workers in all size categories of companies. The exception is the largest companies with 1,000 or more employees, where non-manual workers have higher hours paid (173.2 hours per month) than manual ones. Employees working in companies with 10–49 employees have the highest hours paid, as shown in Figure 37. It is 175.6 hours for manual workers and 174.1 hours for non-manual jobs. The lowest hours paid are in manual workers in the size category of 1,000 or more employees (171.2 hours per month) and non-manual workers in companies with up to 9 employees (172.4 hours per month).



Figure 37: Hours paid of manual and non-manual workers by size of employer in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.

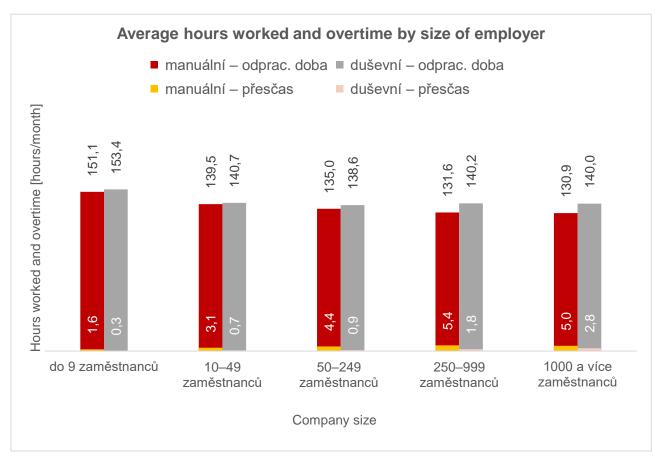
manual non-manual up to 9 employees 10–49 employees 50–249 employees 250–999 employees 1000 and more employees

Figure 38 summarizes hours worked and overtime according to the size of employer. In all size categories, non-manual workers have **higher hours worked** than manual workers and the highest is **in the category of up to 9 employees** (153.4 hours per month on average). **Manual** workers in the category of **1,000 or more** workers have the **lowest** hours worked (130.9 hours per month).

The highest overtime is reported by manual workers in the size category of **250 to 999 employees** (5.4 hours per month) and, conversely, the **lowest** in non-manual workers in the category of **up to 9 employees** (0.3 hours per month).



Figure 38: Hours worked and overtime of manual and non-manual workers by size of employer in 2020



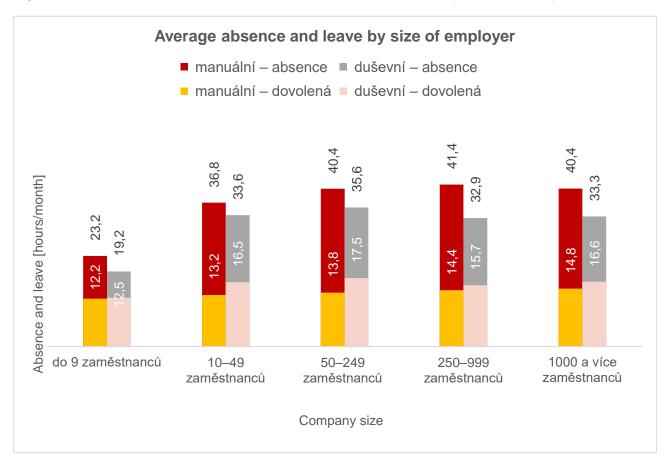
Source: ISPV (MLSA). Data valid as of 8 April 2021.

manual – hours worked non-manual – hours worked manual – overtime non-manual – overtime up to 9 employees 10–49 employees 50–249 employees 250–999 employees 1000 and more employees

The average absences and leave **according to the size categories** of companies are shown in Figure 39. Manual workers have higher absences in all categories, but absences due to leave are lower than in non-manual workers. **The highest absences** are recorded by **manual** workers in the category of **250–999 employees** (41.4 hours per month). **Non-manual** employees have the **highest** average **leave** in companies with **50–250 employees** (17.5 hours per month).



Figure 39: Absence and leave of manual and non-manual workers by size of employer in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.

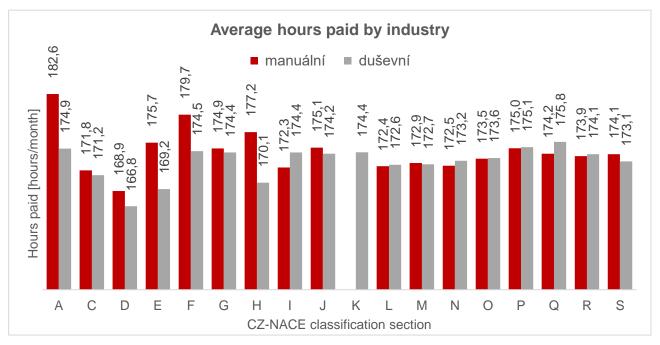
manual – absence non-manual – absence manual – leave non-manual – leave up to 9 employees 10–49 employees 50–249 employees 250–999 employees 1000 and more employees

Results in industries are compared in Figure 40. The highest average hours paid are for manual workers in section A of the CZ-NACE classification (Agriculture, forestry, fishing – 182.6 hours per month). We record the lowest hours paid for non-manual workers in section D (Production and distribution of electricity, gas, heat and air conditioning – 166.8 hours per month).

The average hours worked and overtime by industry are shown in Figure 41. **The lowest hours worked** are reported by **non-manual** workers in section I of the CZ-NACE classification (**Accommodation and food service activities** – 126.5 hours per month), which was mainly affected by measures against the spread of the coronavirus pandemic in 2020. The **highest** number of hours worked was by **manual** workers in section A – **Agriculture, forestry and fishing** (152.5 hours per month), who also show the **highest overtime** (8.6 hours per month). The **lowest** average overtime is reported by **non-manual** workers in section P – **Education** (0.1 hours per month).



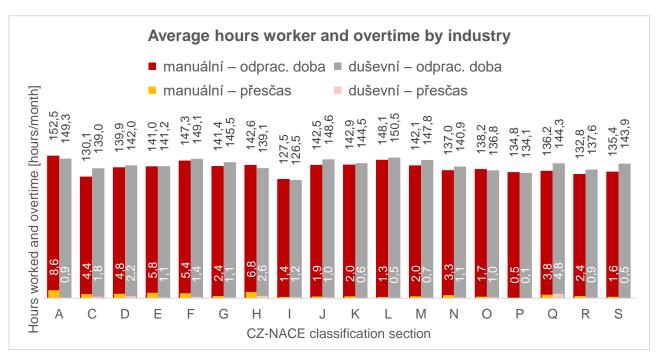
Figure 40: Hours paid of manual and non-manual workers by industry of the CZ-NACE classification section in 2020



Data for section B and manual workers in section K do not meet the publication criteria. Source: ISPV (MLSA). Data valid as of 8 April 2021.

manual non-manual

Figure 41: Hours worked and overtime of manual and non-manual workers by industry of the CZ-NACE classification section in 2020



Data for employees in section B of the CZ-NACE classification do not meet the publication criteria. Source: ISPV (MLSA). Data valid as of 8 April 2021.

> manual - hours worked manual - overtime

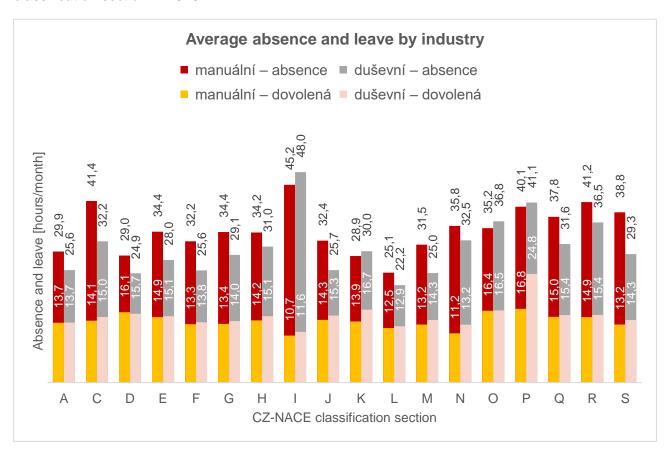
non-manual - hours worked non-manual - overtime



Figure 42 compares average absences and leave by industry. **The highest absences** can be observed due to the pandemic in 2020 in **manual and non-manual** workers in section I – **Accommodation and food service activities** (45.2 hours in manual and 48 hours in non-manual workers). **Non-manual** workers have the **lowest absences** in section L – **Real estate activities** (22.2 hours per month). Employees in section P – **Education** have the **highest** absences due to **leave** (16.8 hours for manual workers and 24.8 hours for non-manual workers). Employees from section O – Public administration and defence; compulsory social security (16.4 hours for manual workers and 16.5 for non-manual workers) placed second in terms of the hours of leave.

Employees who work in domestic-owned companies have higher average hours paid compared to foreign-owned companies, as shown in Figure 43. The **highest** average **hours** paid are in **manual** workers in **domestic-owned** companies (175.1 hours per month) and the **lowest in manual** workers in **foreign-owned** companies (171.7 hours per month).

Figure 42: Absence and leave of manual and non-manual workers by industry of the CZ-NACE classification section in 2020

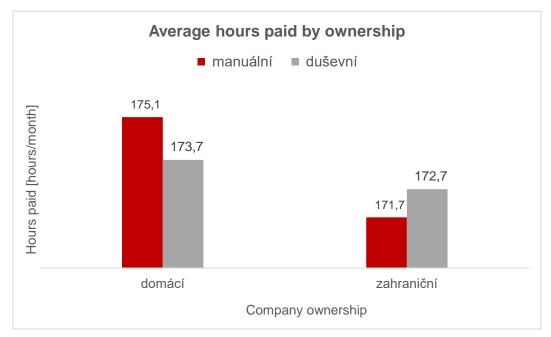


Note: Data for employees in section B of the CZ-NACE classification do not meet the publication criteria. Source: ISPV (MLSA). Data valid as of 8 April 2021.

manual – absence manual – leave non-manual – absence non-manual – leave



Figure 43: Hours paid of manual and non-manual workers by business ownership in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.



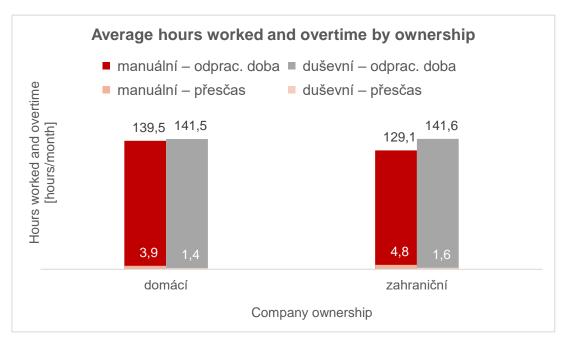
Figure 44 shows that the **highest hours worked** are in non-manual workers in **foreign-owned** companies (141.6 hours per month) and, conversely, the **lowest** average hours worked in **manual** workers in **foreign-owned** companies (129 hours per month).

In terms of **overtime**, **manual** workers in **foreign-owned** companies work more overtime (4.8 hours) than in domestic ownership. **Non-manual** workers have the **lowest** overtime in **domestic-owned** companies (1.4 hours per month).

According to Figure 45, **manual** workers have **higher total absences** in **foreign-owned** companies (42.6 hours per month) compared to employees in domestic-owned companies. In terms of absence due to **leave**, the **highest** average leave can be observed in **non-manual workers** in **domestic-owned** companies (16.2 hours per month).



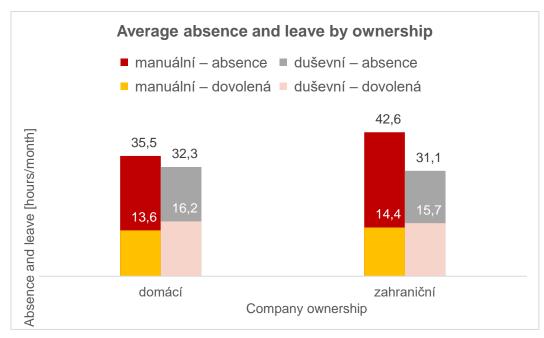
Figure 44: Hours worked and overtime of manual and non-manual workers by business ownership in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.

manual – hours worked manual – overtime domestic non-manual – hours worked non-manual – overtime foreign

Figure 45: Absence and leave of manual and non-manual workers by business ownership in 2020



Source: ISPV (MLSA). Data valid as of 8 April 2021.

manual – absence manual – leave domestic non-manual – absence non-manual – leave foreign



2 Differences in threats in the labour market in an international comparison

Several trends are currently resonating in labour markets around the world that **affect the working conditions** of employees. These are mainly **changes in the field of digitalization and robotics** and also the **impact of the coronavirus pandemic** in the last year. **Collective bargaining**, which in this context aims to **ensure the social protection of employees and prevent discrimination in the labour markets**, must respond to all trends. For these reasons, the following chapter will address the differences in the working conditions of employees, especially in hours worked and wages in the European context. Furthermore, the chapter will focus on changes in the demand for skills, paying attention to changes in employment rate or qualifications of employees. The next part is devoted to the development in trade union involvement with a focus on specific areas or groups of employees so that the development between manual and non-manual jobs can be evaluated. Part of the chapter is devoted to the findings of international institutions on the development of labour markets during the coronavirus pandemic.

2.1 Working conditions

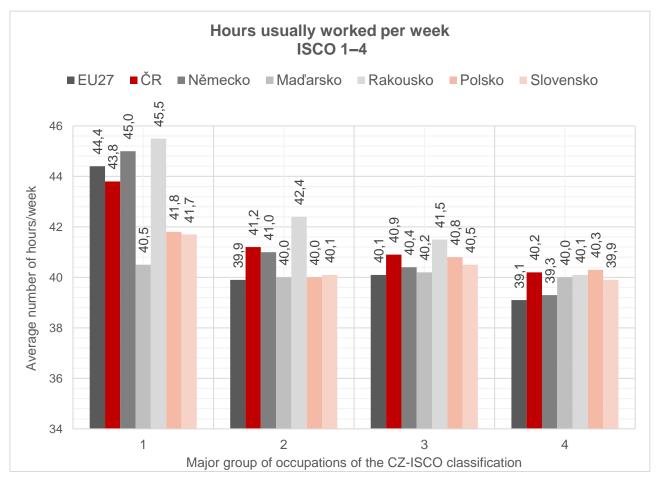
In the international context, differences in working hours and remuneration vary from country to country. However, within specific groups of employees, similar characteristics in terms of working conditions can be observed across countries. The International Labour Organization (ILO), in cooperation with Eurofound (2019)³, conducted surveys in the EU-28, the USA, Turkey, South Korea and Uruguay. Their results point to differences between jobs and clearly confirm that workers in manual jobs are exposed to very demanding working conditions in all the countries studied compared to other jobs.

Figure 46 shows the differences in hours worked in selected EU countries by occupation in major groups 1–4 according to the International Standard Classification of Occupations ISCO-08. Employees in Austria have the highest hours worked from all monitored job groups. The Czech Republic is above the EU average, with the exception of major group 1 (legislators and managers), where the hours worked are 43.8 hours per week. The EU average is 44.4 hours per week in this group of employees.

³ Eurofound and International Labour Organization (2019), *Working conditions in a global perspective*, Publications Office of the European Union, Luxembourg, and International Labour Organization, Geneva. Available from: https://www.ilo.org/wcmsp5/groups/public/---dgreports/---dcomm/----publ/documents/publication/wcms_696174.pdf.



Figure 46: Average number of hours usually worked per week by major groups of occupations of the ISCO-08 classification in selected EU countries in 2020



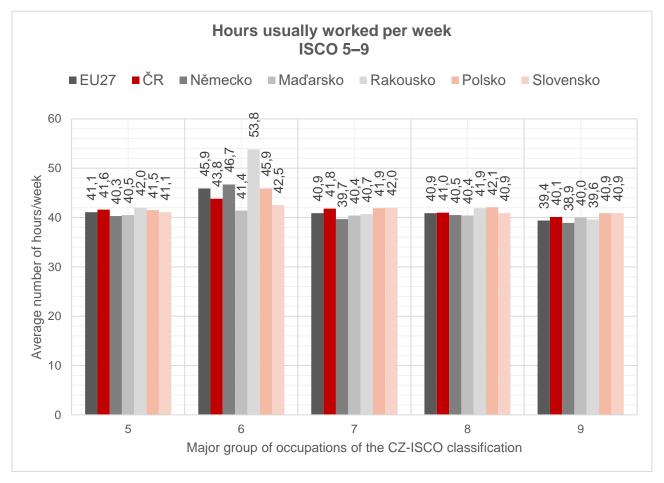
Note: The names of the major groups of the ISCO classification are part of Table II in Annex 2. Source: EUROSTAT (2020). Data valid as of 17 May 2021.



Figure 47 shows the average number of hours usually worked per week in ISCO-08 major groups 5–9. In these groups, the hours worked by Czech workers are again above the EU average, with the exception of major group 6 (skilled agricultural, forestry and fishery workers).



Figure 47: Average number of hours usually worked per week by major groups of occupations of the ISCO-08 classification in selected EU countries in 2020



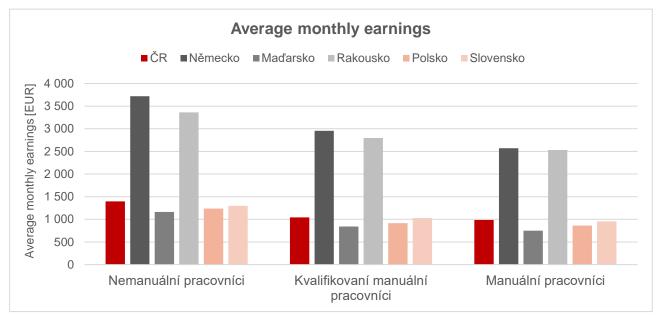
Note: The names of the major groups of the ISCO classification are part of Table II in Annex 2. Source: EUROSTAT (2020). Data valid as of 17 May 2021.



Figure 48 shows the **differences in wages** of employees in selected EU countries by occupation. Compared to other jobs, **non-manual workers** have **higher earnings** in all countries surveyed. Workers **in Germany and Austria** have the **highest** earnings. Chapter 3 in this study deals with the differences in hours worked and wages of manual and non-manual workers according to the impact of the existence of a collective agreement within the Czech Republic.



Figure 48: Differences in average monthly earnings of employees by type of job in selected EU countries in 2020



Note: According to EUROSTAT, non-manual workers are employees in major groups of occupations 1–5 according to the ISCO-08 classification, skilled manual workers belong to groups 6–8 and manual workers to groups 7–9. The names of major groups of the ISCO classification are part of Table II in Annex 2. Data are for industry, construction and services (excluding public administration, defence and compulsory social security).

Source: EUROSTAT (2020). Data valid as of 17 May 2021.

CR Germany Hungary Austria Poland Slovakia Non-manual works Skilled manual works Manual workers

2.2 Changes in the demand for skills

In connection with the changing needs of labour markets, the **number of workers in the services industry is generally expected to increase** at all stages of economic development, while the share of **employment rate in agriculture will continue in a long-term downward trend** (ILO, 2019⁴). Agriculture now accounts for almost 70% of all jobs in developing countries, 40% in lower-middle-income countries, 16% in upper-middle-income countries and only 3% in developed countries. The share of employment rate in manufacturing industry will continue to decline, especially in upper- and middle-income countries and in developed countries, while growth in lower- and middle-income countries will increase, but only slightly. Deindustrialization has long been a problem in developed countries. The result is a loss of quality jobs, a decline in the number of unions and a growing

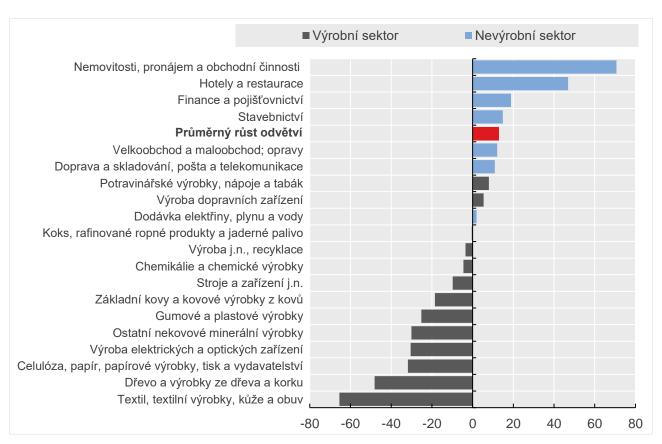
⁴ International Labour Organization (2019), *Trade Unions in the Balance*, International Labour Organization, Geneva. Available from: https://www.ilo.org/wcmsp5/groups/public/---ed dialogue/---actrav/documents/publication/wcms_722482.pdf.



polarization in the labour market. According to the ILO, more people will accumulate in low-paid, low-productivity jobs with fewer jobs in industry in developing countries.

While total employment rate in the world continues to grow, individual areas of the economy are facing significant structural changes. As a result of the changes, entire sectors of the economy have shrunk, causing a large number of jobs to decrease. An OECD study (2019)⁵ documenting employment trends in sectors of the economy shows that new jobs were created mainly in the services industry over the last two decades, while they generally declined in manufacturing industries (Figure 49). This trend has contributed to increasing disparities between different groups of workers and is partly responsible for the polarization of the labour market.

Figure 49: Percentage change in total employment in industry in selected OECD countries from 1995 to 2015



Source: Taken from OECD, 2019 (Employment Outlook 2019: The future of work).

Manufacturing Non-manufacturing
Real estate, renting and business activities; Hotels and restaurants; Finance and insurance;
Construction; Average industry growth; Wholesale and retail trade; repairs; Transport and storage, post and telecommunication; Food products, beverages and tobacco; Transport equipment manufacturing; Electricity, gas and water supply; Coke, refined petroleum products and nuclear fuel; Manufacturing n.e.c; recycling; Chemicals and chemical products; Machinery and equipment n.e.c; basic metals and fabricated metal products; Rubber and plastics products; Other non-metallic mineral products; Electrical and optical equipment manufacturing; Pulp, paper, paper products, printing and publishing; Wood and products of wood and cork; Textiles, textile products, leather and footwear

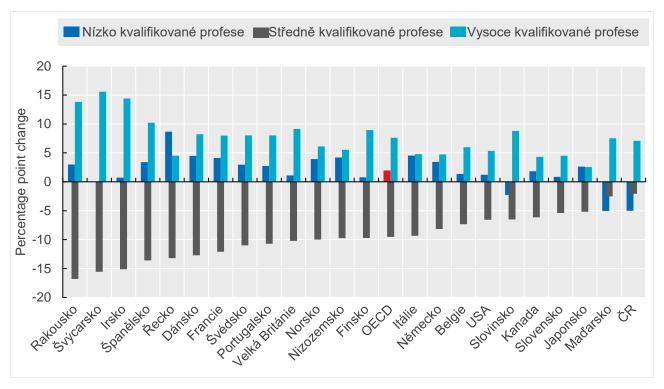


According to the OECD (2019)⁶, other changes taking place in labour markets in advanced economies include polarization of labour. The share of medium-skilled jobs has declined in recent decades, while the share of workers in high- and low-skilled occupations has increased in most countries. These changes have led to an increase in employment rate in the high-skilled jobs in almost all the countries analysed (Figure 50). The publication also describes the factors that led to this deepening of the polarization of work. The already mentioned decline in employment in the manufacturing industry had a partial effect. But polarization is largely due to the decline in medium-skilled jobs in the industry. Technological changes and globalization are behind this, as medium-skilled jobs are most affected by automation and the relocation of production between countries. These jobs are often very routine in nature, making them relatively easy to perform with a machine or a worker abroad. If we look at the development in the Czech Republic and Hungary, we find that they are the only ones of the analysed countries where there is a decrease in the share of employment in medium-skilled jobs (the least) and also a decrease in the share of employment in low-skilled jobs. It suggests that not only the workers in the CZ-ISCO groups 4 - officials, 7 - craft and related trades workers and 8 plant and machine operators and assemblers, but also service and sales workers and elementary occupations (CZ-ISCO major groups 5 and 9) are affected by changes in the Czech Republic.

⁶ OECD (2019), *OECD Employment Outlook 2019: The future of work*, OECD Publishing, Paris. Available from: https://doi.org/10.1787/9ee00155-en.



Figure 50: Change in the percentage point of the share of total employment from 1995 to 2015



Note: High-skilled jobs include jobs classified in CZ-ISCO major groups 1, 2 and 3, medium-skilled jobs belong to major groups 4, 7 and 8 and low-skilled jobs belong to major groups 5 and 9. The names of major groups of the CZ-ISCO classification are part of Table II in Annex 2.

Source: Taken from OECD, 2019 (Employment Outlook 2019: *The future of work*).

Low skill Middle skill High skill
Austria; Switzerland; Ireland; Spain; Greece; Denmark; France; Sweden; Portugal; Great Britain; Norway;
Netherlands; Finland; OECD; Italy; Germany; Belgium; USA; Slovenia; Canada; Slovakia; Japan;
Hungary; CR

However, rising or falling employment numbers do not reflect all aspects of the changing labour market. Jobs change in terms of their content, skill requirements, responsibilities, independence or level of teamwork. Certain jobs are becoming redundant due to technological progress. Digitalization, robotics and artificial intelligence reduce the demand for craft and related trades workers, plant and machine operators and assemblers or office workers. According to the Ministry of Industry and Trade (2019)⁷, data on employment rate from 1998 to 2014 show a worldwide decline in these jobs, both in developed and developing countries. Demand for managers, professionals and technicians is growing, especially in developed and upper-middle-income countries. In general, the demand for service and sales workers is growing in all countries, and for auxiliary and unskilled labour in developing and lower-middle-income countries. It is assumed that the process of digitalization and robotics replace work, especially where

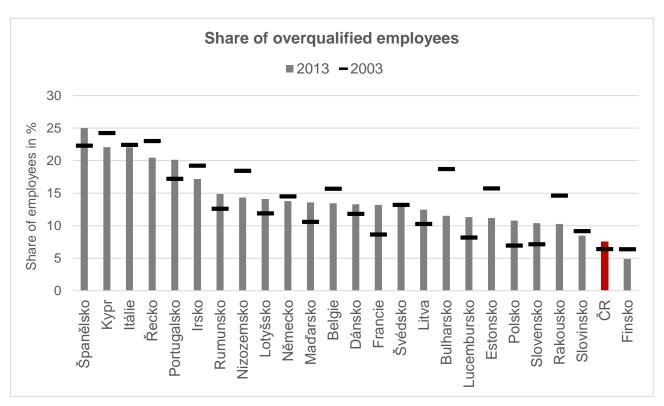
⁷ International Labour Organization (2019), *Trade Unions in the Balance*, International Labour Organization, Geneva. Available from: https://www.ilo.org/wcmsp5/groups/public/---ed dialogue/---actrav/documents/publication/wcms_722482.pdf.



machines and algorithms are able to replace tasks previously performed by humans. Which are, as already mentioned, manual workers (e.g. machine operators in production), but also some non-manual workers (e.g. administrative work in a bank).

The level of education of employees adapts over time to changing skill requirements in individual jobs, which can be a problem in some economies. Figure 51 shows a change in the development of the share of employees with a higher level of education than is required for the job performed (overqualification) in EU countries with available data in 2003 and 2013. The **Czech Republic** is one of the countries with **the lowest share of overqualified employees**, although this share increased slightly in the observed period of ten years (from 6.4% to 7.6%). Other countries that do not face a high proportion of overqualified workers include Finland, Slovenia, Austria, Slovakia and Poland. We observe a high proportion of overqualified employees with higher education than required for the job performed in Spain, Cyprus, Italy, Greece or Portugal.

Figure 51: Proportion of overqualified employees in job performed in EU countries with available data in 2003 and 2013



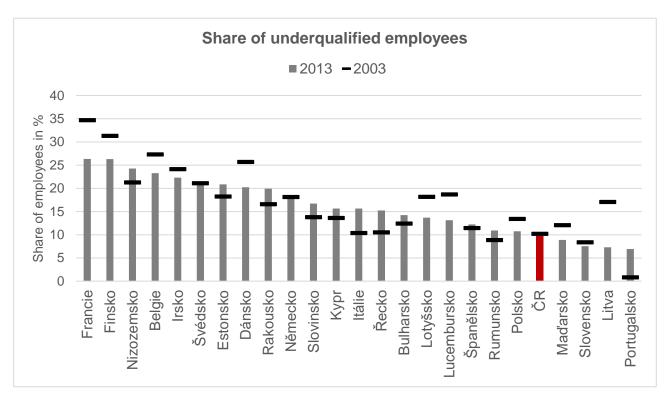
Source: OECD (World Indicators of Skills for Employment). Data valid as of 17 May 2021.

Spain; Cyprus; Italy; Greece; Portugal; Ireland; Romania; Netherlands; Latvia; Germany; Hungary; Belgium; Denmark; France; Sweden; Lithuania; Bulgaria; Luxembourg; Estonia; Poland; Slovakia; Austria; Slovenia; CR; Finland



Figure 52 shows the share of underqualified employees. That is, employees with a lower level of education than required for their job in 2003 and 2013 in EU countries. The **Czech Republic** is one of the countries with **a lower share of underqualified employees** and this share has decreased slightly from 10.2% to 9.7% since 2003. Other countries with a low share of underqualified workers are Portugal, Lithuania, Slovakia, Hungary or Poland. Countries with a high proportion of underqualified workers include France, Finland, the Netherlands, Belgium and Ireland.

Figure 52: Proportion of underqualified employees in job performed in EU countries with available data in 2003 and 2013



Source: OECD (World Indicators of Skills for Employment). Data valid as of 17 May 2021.

France; Finland; Netherlands; Belgium; Ireland; Sweden; Estonia; Denmark; Austria; Germany; Slovenia; Cyprus; Italy; Greece; Bulgaria; Latvia; Luxembourg; Spain; Romania; Poland; CR; Hungary; Slovakia; Lithuania; Portugal



2.3 Trade union involvement

According to the OECD (2019)⁸, collective bargaining and social dialogue can help address the challenges posed by a changing world of labour. In times of demographic and technological change, collective bargaining can allow employers to flexibly adjust wages, working hours, work organization and tasks to new needs. It can help shape new workers' rights, adapt existing rules, regulate the use of new technologies, provide active support to workers moving to new jobs and anticipate skills needs. Nevertheless, **the number of workers who are members of unions and covered by collective agreements is declining in many countries**. Social protection systems play a key stabilizing role, especially in the current situation of higher uncertainty about the pace and extent of changes in the labour market. It was described above in the chapter that changes in the labour market affect the loss of jobs, especially in some areas or industries, thus increasing the need for social protection of employees.

In his study, Vissers (2019)⁹ states that 516 million (17%) of the three billion people employed are union members. Excluding Chinese trade unions (and trade unions in Belarus and Cuba), total world trade union membership is 214 million and trade union involvement is about 10%. Excluding the self-employed persons, family workers and employers, the global trade union involvement rate is 27%. According to the results of this study, it can be said that digitalization has an impact on jobs in which workers are highly unionized. Which is one of the reasons for the decline in total trade union involvement. The trade union involvement of craft and related trades workers, machine operators and assemblers was higher than among other occupational groups in Australia and the United States in the early 1920s, and second only to technicians and professionals in Canada, Ireland and the United Kingdom. The change in the structure of jobs will therefore have a clear negative impact on the extent of trade union membership. In contrast, for example, the gap between the trade union involvement of skilled and unskilled workers is less pronounced in Sweden and the Netherlands, so the decline in the union membership base has been smaller due to technological change. According to the study, the level of trade union involvement of craft and related trades workers, machine operators and assemblers has recently decreased in the countries analysed, namely: from 45% in 2000 to 33% in 2008 in Ireland, from 39 to 35% in the same period in Canada, from 35 to 28% in 2012 in Australia, from 34 to 24% in 2016 in the United Kingdom and from 20 to 13% in 2017 in the United States. The trade union involvement rate of unskilled and semi-skilled workers in the Netherlands fell from 23% in 2000 to 18% in 2012 and of skilled workers from 25% to 22%. There was a higher decrease in trade union involvement rate of manual (skilled and unskilled) workers in Sweden from

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⁸ OECD (2019), *OECD Employment Outlook 2019: The Future of Work*, OECD Publishing, Paris. Available from: https://doi.org/10.1787/9ee00155-en.

⁹ VISSER, Jelle (2019). *Trade Unions in the Balance*, ILO ACTRAV Working Paper, International Labour Office, Geneva. Available from: https://www.ilo.org/wcmsp5/groups/public/---ed dialogue/---actrav/documents/publication/wcms_722482.pdf.



83% in 2000 to 62% in 2016 than for non-manual workers, which fell from 79% to 74%. The deunization of manual workers (not only in the industry) in Sweden was strongly associated with changes in government policy on (trade union-managed) unemployment insurance.

Figure 53 shows the trade union involvement of employees by individual groups (industry group, sector, company size, gender, age groups and education). In terms of industry, employees in public administration (34% in the group of these employees) or social and personal services (22%) are most often unionized. If we look at the level of qualification of employees, we observe the highest trade union involvement in the group among highly skilled employees (20% of them).

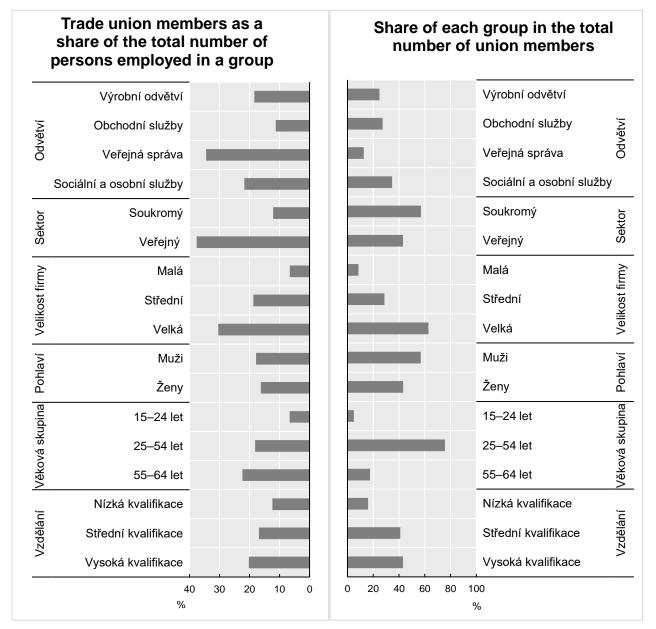
Employees covered by collective bargaining often have more favourable working conditions than other employees in the labour market. According to an OECD study (2018)¹⁰, the wages of workers covered by collective agreements at company level are higher than the wages of workers not covered by a collective agreement in all OECD countries (except Latvia). Pay gaps may be more pronounced in countries with low collective bargaining coverage.

However, the role of collective bargaining is not just bargaining on wages, much of the content of a collective agreements is devoted to non-wage working conditions, such as employment protection, working hours, occupational health and safety, education and social protection. The aforementioned OECD study presents the results of an analysis of the relation between collective bargaining and working conditions. The results show that the presence of trade unions is associated with a lower workload of employees and a better quality of the working environment. The results suggest that trade union representation can play an important role in improving the quality of employment, in particular by reducing work intensity and increasing education and career advancement possibilities. Chapter 3 of this study deals with the analysis of the impact of collective agreements on the working conditions of employees in the Czech Republic.

¹⁰ OECD (2018), OECD Employment Outlook 2018, OECD Publishing, Paris. Available from: https://doi.org/10.1787/empl_outlook-2018-en.



Figure 53: Trade union involvement by groups of employees in OECD countries in 2013



Source: Taken from OECD (2017), Collective bargaining in a changing world of work. OECD Employment Outlook 2017. Available from: https://dx.doi.org/10.1787/empl_outlook-2017-8-en.

Industry: Manufacturing; trade services; Public administration; Social and personal services

Sector: Private; Public

Company size: Small; Medium; Large Gender: Men; Women

Age group: 15–24 years; 25–54 years; 55–64 years Education: Low skill; Medium skill; High skill



2.4 Covid-19 pandemic

According to the OECD (2020)¹¹, the initial **impact of the COVID-19 crisis on labour markets was ten times greater than that observed in the first months of the global financial crisis in 2008**: Total **hours worked fell** by **12.2%** in the first three months compared to 1.2% in 2008. The initial unemployment response to the COVID-19 crisis has changed significantly. **Unemployment immediately** jumped to record levels **in several countries**, while in **others it has so far increased only slightly or not at all**. This different development across countries reflects **differences in national responses**. Some states rely on unemployment benefits to provide income for the unemployed. Other countries make extensive use of various systems to maintain employment through public support.

Figure 54 shows the **rise in unemployment in the first half of 2020**. **The most significant** growth in unemployment can be observed **in Colombia** (10.2 pp), **Canada** (8.1 pp) or the **USA** (7.6 pp). Unemployment growth was low in most European countries over the period under review. It was **0.4 pp** in the **Czech Republic**. The decrease in the unemployment rate in Italy and Portugal was caused by a decrease in the number of the unemployed due to the inactive job search of the unemployed during the pandemic.

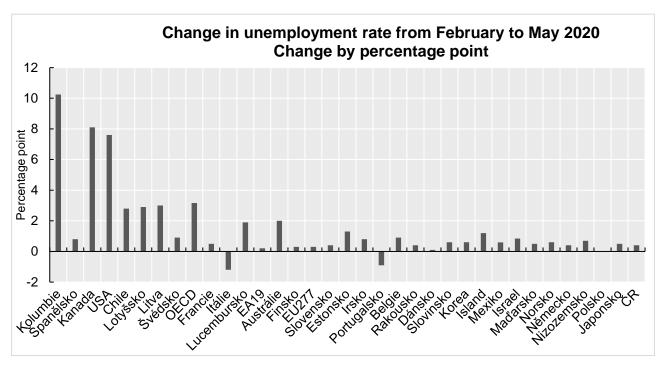
A study by the International Labour Organization (2020)¹², which focuses on the least developed countries, points to job losses disproportionately concentrated in low-skilled jobs. The sectors most affected are tourism, construction, manufacturing, restaurants, retail and transport, as well as agriculture and mining. Another phenomenon examined was the level of compliance with the lockdown. According to research, the mobility of people decreased significantly less with the decreasing level of income. These are more vulnerable workers, especially the self-employed persons, labourers and low-skilled workers, whose nature of work requires a physical presence in the workplace and who do not have the opportunity to work from home. Another finding is the growing trend of closing down micro-, small and medium-sized enterprises due to the protracted crisis. Smaller companies have a significant share in the employment of low-skilled workers. However, they are inherently less resilient to economic shocks due to less liquidity and limited access to credit markets.

¹¹ OECD (2020), *OECD Employment Outlook 2020: Worker Security and the COVID-19 Crisis*, OECD Publishing, Paris. Available from: https://doi.org/10.1787/1686c758-en.

¹² Parisotto, A., Elsheikhi, A. 2020. COVID-19, *jobs and the future of work in the LDCs: A (disheartening) preliminary account*, ILO Working Paper 20 (Geneva, ILO).



Figure 54: Change in the unemployment rate as a percentage point from February to May 2020 or according to the availability of national data



Source: Taken from OECD, 2020 (Employment Outlook 2020: Worker Security and the COVID-19 Crisis)

Columbia; Spain; Canada; USA; Chile; Latvia; Lithuania; Sweden; OECD; France; Italy; Luxembourg; EA19; Australia; Finland; EU27; Slovakia; Estonia; Ireland; Portugal; Belgium; Austria; Denmark; Slovenia; Korea; Island; Mexico; Israel; Hungary; Norway; Germany; Netherlands; Poland; Japan; CR



3 Impact of collective bargaining on the working conditions of manual and non-manual workers in the Czech Republic

Collective bargaining often directs its demands to address the problems of individual groups of employees. The impact on working conditions then varies according to the different nature of employees' work. Manual and non-manual workers are different in nature; it is therefore necessary to examine the effects of collective agreements on the working conditions of employees separately for both groups, which will be addressed in this chapter.

A study carried out for the **ASO CR in 2019**¹³ dealt with the impact of collective bargaining on the working conditions of employees in the labour market. One of the results of the analysis was a more general finding that the **impact of collective bargaining** on the **working conditions of manual and non-manual workers is different**. However, the study did not go deeper into this partial finding. **In this part of our study**, we will build on the findings described in the 2019 study and manual and non-manual workers will be **analysed in detail in terms of the impact of collective bargaining on their working conditions**. The chapter will capture the differences in the indicators determining the working conditions of manual and non-manual workers, broken down by the existence of a collective agreement. Subchapter 3.3 will confirm or refute the impact of collective agreement by regression analysis.

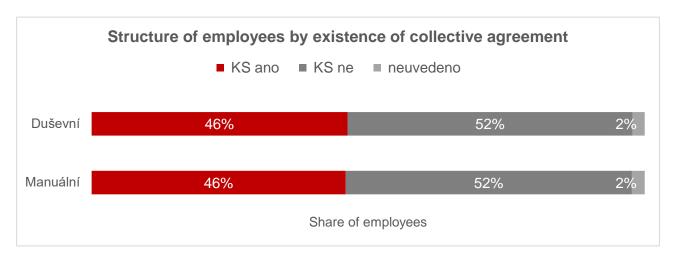
Figure 55 shows the structure of manual and non-manual workers according to the existence of a collective agreement. **The coverage by collective agreement** is the **same** for both groups of employees. **46%** of employees work in a company that **has a collective agreement** and **52%** in a company that **does not have** a collective agreement.

¹³ DUSPIVOVÁ, HUSAŘÍKOVÁ, NESRSTOVÁ, 2019. *Role sociálního dialogu při snižování nerovností na českém trhu práce*. Within the project of the Association of Independent Trade Unions of the Czech Republic entitled Social Dialogue as a Prevention of Polarization of Society and a Tool for Working with Human

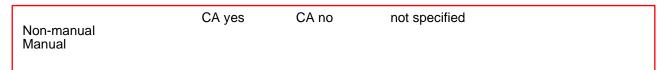
Capital in the Time of Digitalization and Robotics. Available from: https://ipodpora.odbory.info/soubory/uploads/CASTII_01_ROLE_SD_FINAL.pdf.



Figure 55: Structure of manual and non-manual workers by existence of collective agreement in 2020



Source: ISPV (MLSA). Data valid as of 28 April 2021.



3.1 Working hours

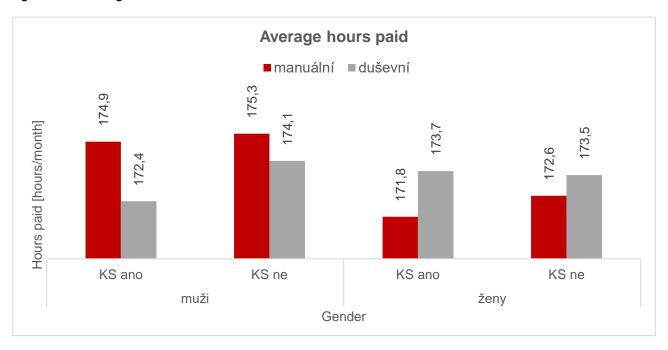
One of the areas that has a significant impact on the working conditions of employees is the length and structure of working hours. This part deals with the **analysis of hours paid**, **leave and overtime** of manual and non-manual workers according to the existence of a collective agreement and according to individual characteristics (gender, age group, occupation, level of education, etc.). Thanks to this, it is possible to assess the impact of collective bargaining on specific groups of manual and non-manual workers.

3.1.1 Hours paid

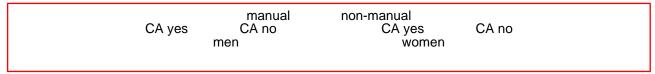
The hours paid of manual and non-manual workers according to the existence of a collective agreement and gender are shown in Figure 56. In the group of men, employees with a collective agreement have lower average hours paid (manual 174.9 hours per month and non-manual 172.4 hours per month). The same is true for manually working women. These women covered by a collective agreement have lower hours paid (171.8 hours per month) than women who do not have a collective agreement in a company (172.6 hours per month). However, the opposite is true for non-manually working women and women without a collective agreement have slightly lower average hours paid (173.5 hours per month) than women with a collective agreement (173.7 hours per month).



Figure 56: Average hours paid of manual and non-manual workers by existence of collective agreement and gender in 2020



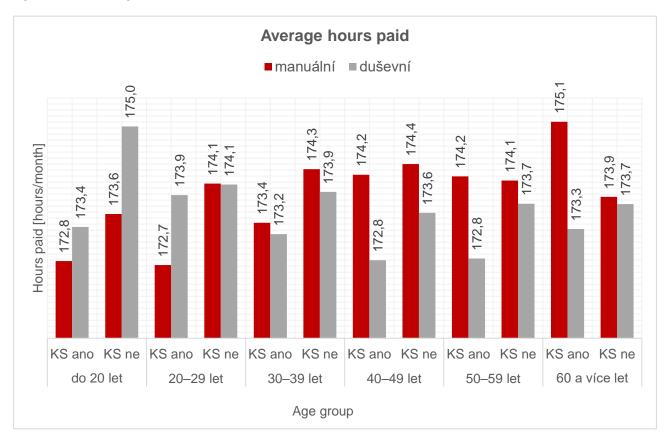
Source: ISPV (MLSA). Data valid as of 28 April 2021.



Hours paid according to the existence of a collective agreement and age categories are summarized in Figure 57. Manual and non-manual workers have lower average hours paid under the protection of a collective agreement in all age groups. An exception is older manual workers, especially in the age group of 60 years and older. In this group, employees with a collective agreement have higher average hours paid (175.1 hours) than employees without a collective agreement (173.9 hours per month).



Figure 57: Average hours paid of manual and non-manual workers by existence of collective agreement and age in 2020



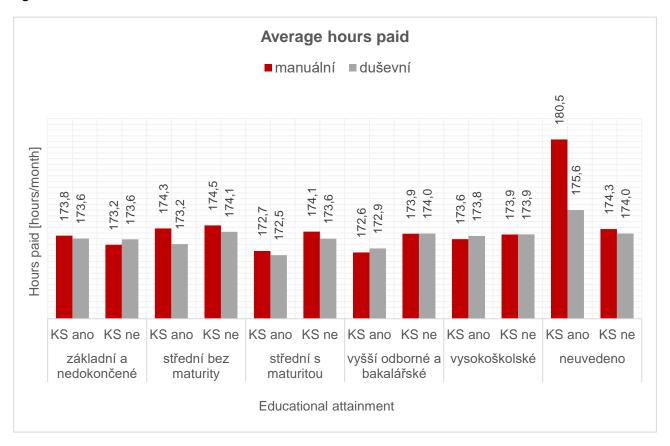
Source: ISPV (MLSA). Data valid as of 28 April 2021.

manual non-manual CA yes CA no under 20 yrs 20–29 yrs 30–39 yrs 40–49 yrs 50–59 yrs 60 yrs and over

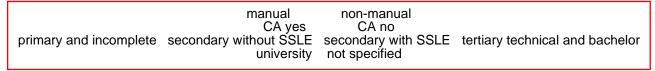
If we look at the hours paid by educational attainment and the existence of a collective agreement (Figure 58), it can be observed that manual and non-manual workers covered by a collective agreement have lower hours paid on average at all levels of education. An exception is manual workers with primary and incomplete education. Employees covered by a collective agreement have slightly higher hours paid at work (173.8 hours per month) than employees without a collective agreement (173.2 hours per month).



Figure 58: Average hours paid of manual and non-manual workers by existence of collective agreement and educational attainment in 2020



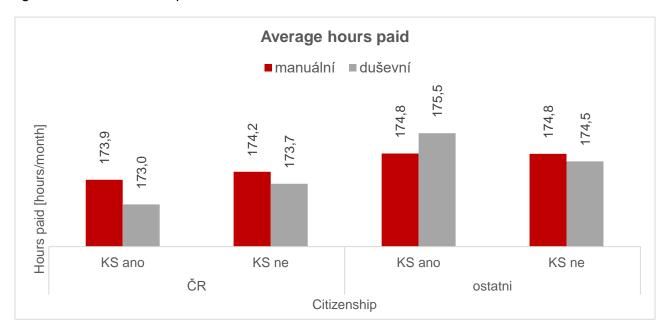
Source: ISPV (MLSA). Data valid as of 28 April 2021.



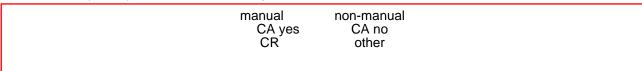
In general, employees with Czech citizenship have lower hours paid at work than employees of other citizenships. According to Figure 59, it can also be stated that Czech employees under the protection of a collective agreement have lower hours paid (manual 173.9 hours, non-manual 173 hours) than employees without a collective agreement (manual 174.2 hours and non-manual 173.7 hours). The situation is slightly different in other citizenships. In particular, employees of foreign citizenship with the non-manual nature of work under the protection of a collective agreement work more on average (175.5 hours) than employees without a collective agreement (174.5 hours).



Figure 59: Average hours paid of manual and non-manual workers by existence of collective agreement and citizenship in 2020



Source: ISPV (MLSA). Data valid as of 28 April 2021.

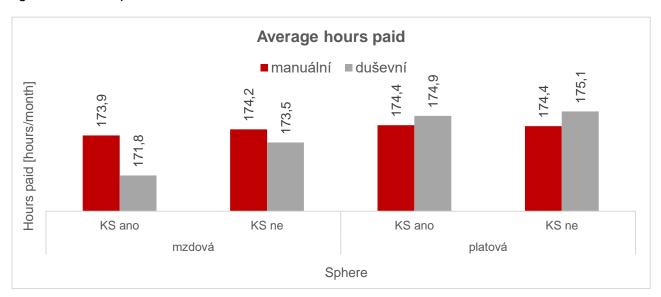


From the point of view of the **sphere** (Figure 60), it can be stated that in the **wage sphere** the **differences** between employees under the protection of a collective agreement are higher in comparison with employees without a collective agreement than in the salary sphere. In particular, **non-manual workers** in companies **with a collective agreement** have lower hours paid (**171.8 hours per month**) than workers **without a collective agreement** in a company (**173.5 hours per month**).

Figure 61 shows differences in hours paid by the size of the employer and the existence of a collective agreement. In smaller companies, employees under the protection of a collective agreement have higher hours paid on average than employees without the protection of a collective agreement. This effect is more pronounced in manual jobs compared to non-manual ones. If we look, for example, at employees of companies in the size category of 10–49 employees, manual workers under the protection of a collective agreement have average hours paid of 179.7 hours per month and employees without the protection of a collective agreement 175 hours per month. On the other hand, manual workers with a collective agreement have hours paid of 170.9 hours per month and without a collective agreement 172.7 hours per month in the size category of over 1,000 employees.



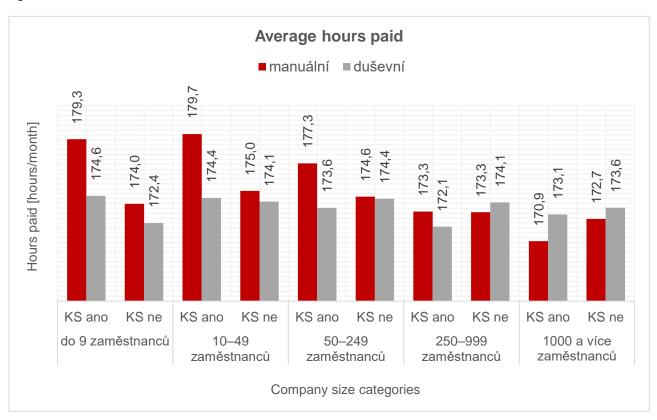
Figure 60: Average hours paid of manual and non-manual workers by existence of collective agreement and sphere in 2020



Source: ISPV (MLSA). Data valid as of 28 April 2021.

manual non-manual CA yes CA no wage salary

Figure 61: Average hours paid of manual and non-manual workers by existence of collective agreement and business size in 2020



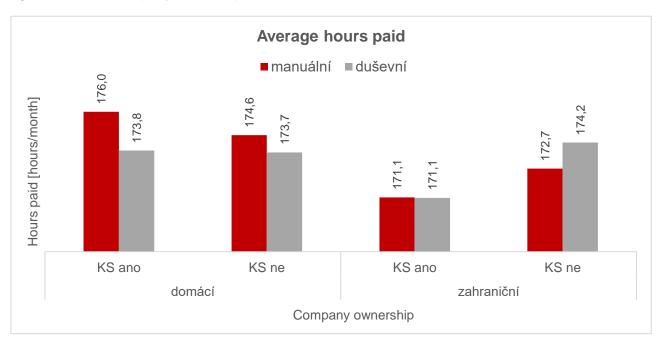
Source: ISPV (MLSA). Data valid as of 28 April 2021.

manual non-manual CA yes CA no up to 9 employees 10–49 employees 50–249 employees 250–999 employees 1000 and more

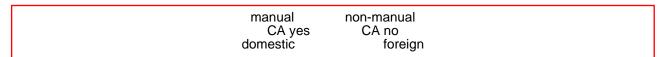


The average hours paid by the **business ownership and the existence of a collective agreement** are shown in Figure 62. The effect of a collective agreement on lower hours paid is probably stronger **in foreign-owned** companies. **Manual and non-manual** workers **under the protection of a collective agreement** have average monthly hours paid of **171.1 hours** per month, while manual workers **without a collective agreement** have hours paid of **172.7 hours** per month and non-manual workers **174.2 hours per month**.

Figure 62: Average hours paid of manual and non-manual workers by existence of collective agreement and company ownership in 2020



Source: ISPV (MLSA). Data valid as of 28 April 2021.

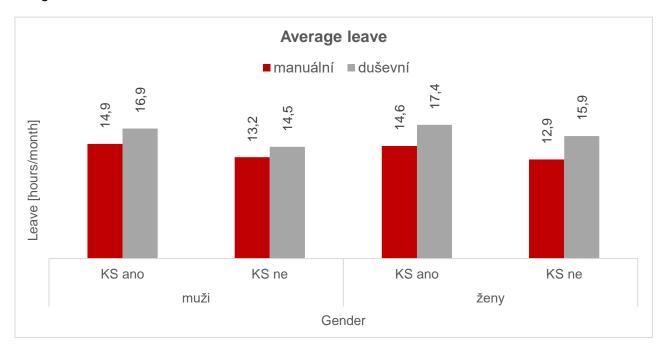


3.1.2 Leave

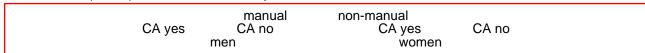
Another indicator of the level of working conditions of employees is the extent of leave. Employees under the protection of a collective agreement usually take more leave than employees without the protection of a collective agreement. If we look at Figure 63 showing the average monthly leave of manual and non-manual workers by gender and the existence of a collective agreement, it can be seen that higher use of leave by workers with a collective agreement applies to men and women also by the division into manual and non-manual jobs. Non-manually working women (17.4 hours per month) and men (16.9 hours per month) take leave the most.



Figure 63: Average leave of manual and non-manual workers by existence of collective agreement and gender in 2020



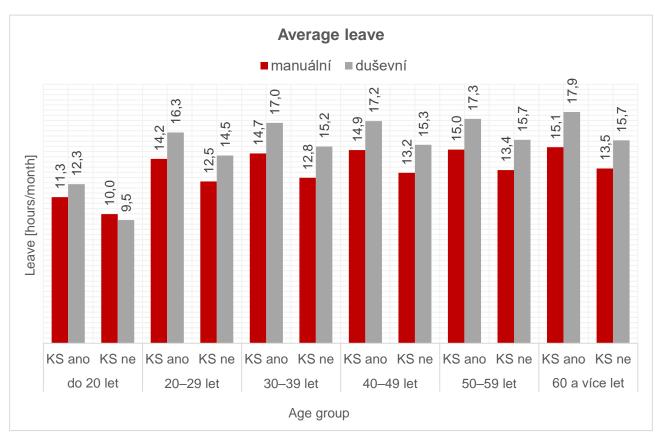
Source: ISPV (MLSA). Data valid as of 28 April 2021.



Employees under the protection of a collective agreement in all age groups take higher amount of leave; see Figure 64. Employees of higher age groups have a higher average monthly leave. The highest leave is enjoyed by non-manual workers over the age of 60 under the protection of a collective agreement (17.9 hours per month). The lowest amount of leave is taken by manual and non-manual workers without a collective agreement under the age of 20 (10 hours per month in manual and 9.5 hours per month in non-manual workers).



Figure 64: Average leave of manual and non-manual workers by existence of collective agreement and age in 2020



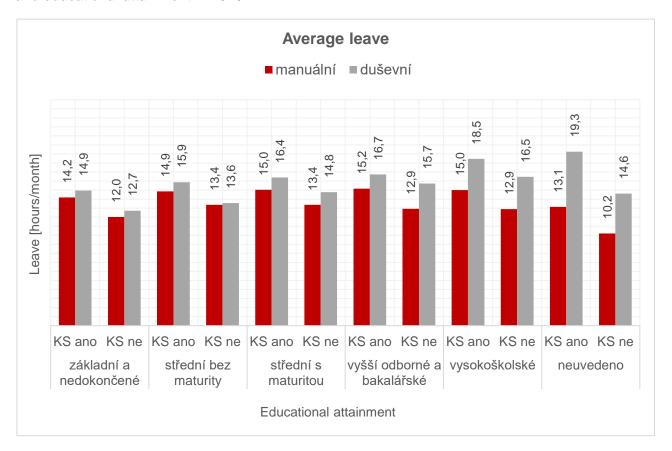
Source: ISPV (MLSA). Data valid as of 28 April 2021.

manual non-manual CA yes CA no under 20 yrs 20–29 yrs 30–39 yrs 40–49 yrs 50–59 yrs 60 yrs and over

In terms of educational attainment, both manual and non-manual workers under the protection of a collective agreement take higher amount of leave than employees who do not have a collective agreement in their company (Figure 65). The highest amount of leave is taken by non-manually working university graduates (except for the category not specified) with a concluded collective agreement in their company, who have an average leave of 18.5 hours per month. On the other hand, manual workers with primary and incomplete education (except for the category not specified) without the protection of a collective agreement take the lowest amount of leave, 12 hours per month on average.



Figure 65: Average leave of manual and non-manual workers by existence of collective agreement and educational attainment in 2020



Source: ISPV (MLSA). Data valid as of 28 April 2021.

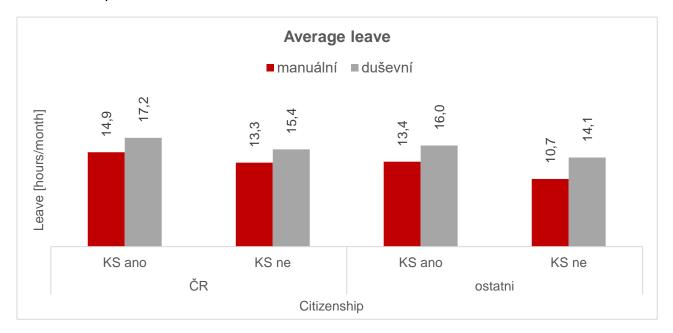
manual non-manual CA yes CA no primary and incomplete secondary without SSLE secondary with SSLE tertiary technical and bachelor university not specified

Figure 66 shows that manual and non-manual workers with Czech and other citizenship under the protection of a collective agreement take higher amount of leave than workers without a collective agreement. Employees under the protection of a collective agreement with Czech citizenship and a non-manual type of job have the highest average monthly leave (17.2 hours per month). Manual workers with other citizenship without the protection of a collective agreement have the lowest amount of leave (10.7 hours per month).

From the point of view of the **sphere**, the impact of a collective agreement on the extent of taking leave can be observed especially in the wage sphere (Figure 67). This effect is no longer so significant in manual jobs in the **salary** sphere and in non-manual jobs, **employees without a collective agreement even take the most leave (20.9 hours per month)**, which is more even in comparison with employees with a collective agreement (18.5 hours per month). The lowest amount of leave is recorded in employees working manually in the wage sphere without the protection of a collective agreement (12.8 hours per month on average).



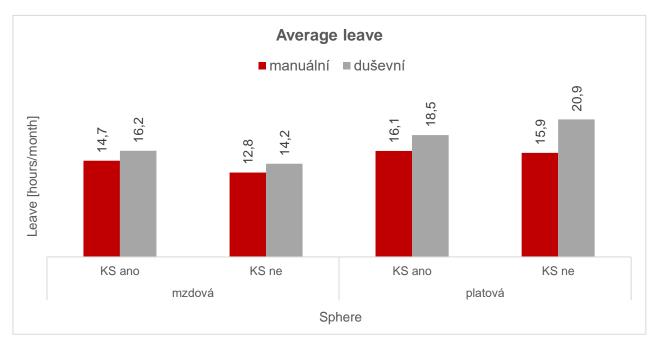
Figure 66: Average leave of manual and non-manual workers by existence of collective agreement and citizenship in 2020





manual non-manual
CA yes CA no
CR other

Figure 67: Average leave of manual and non-manual workers by existence of collective agreement and sphere in 2020



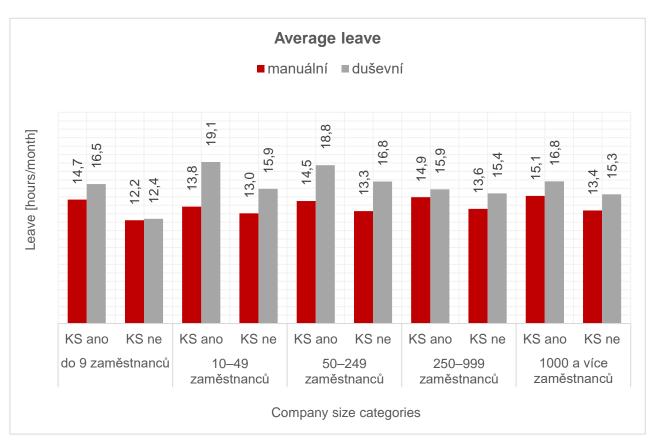
Source: ISPV (MLSA). Data valid as of 28 April 2021.

manual non-manual CA yes CA no wage salary



Figure 68 shows the fact that in all **size categories of employers**, manual and non-manual workers **under the protection of a collective agreement have a higher average leave** compared to employees in companies without a concluded collective agreement. The **highest** leave is taken by employees **with a non-manual type of occupation in companies with 10 to 49 employees** with a collective agreement, namely **19.1 hours per month** on average. Employees working manually in small enterprises with up to 9 employees without a collective agreement take the lowest amount of leave (12.2 hours per month on average).

Figure 68: Average leave of manual and non-manual workers by existence of collective agreement and business size in 2020



Source: ISPV (MLSA). Data valid as of 28 April 2021.

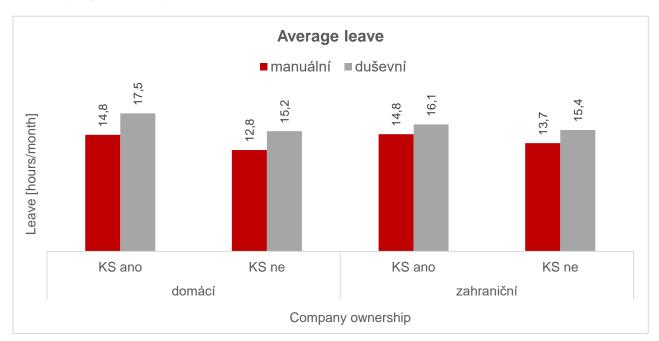
manual non-manual CA yes CA no up to 9 employees 10–49 employees 50–249 employees 250–999 employees 1000 and more

The last Figure 69 examining the extent of leave shows the differences in the average leave of manual and non-manual workers by the existence of a collective agreement and company ownership. It is also true here that employees under the protection of a collective agreement take higher amount of leave compared to employees without a

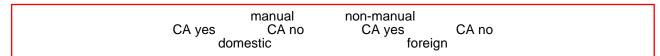


concluded collective agreement, both in domestic companies and in foreign-owned companies. Employees with a collective agreement with a non-manual type of occupation in companies with a domestic owner take the highest amount of leave (17.5 hours per month on average). On the other hand, manual workers without the protection of a collective agreement also in domestic-owned companies take the lowest amount of leave (12.8 hours per month on average).

Figure 69: Average leave of manual and non-manual workers by existence of collective agreement and company ownership in 2020



Source: ISPV (MLSA). Data valid as of 28 April 2021.



3.1.3 Overtime

A specific indicator is the **extent of overtime**. In general, employees **under the protection of a collective agreement** have **more overtime** in ISPV statistics than employees without a collective agreement. The above-mentioned study of ASO, 2019¹⁴ shows that although

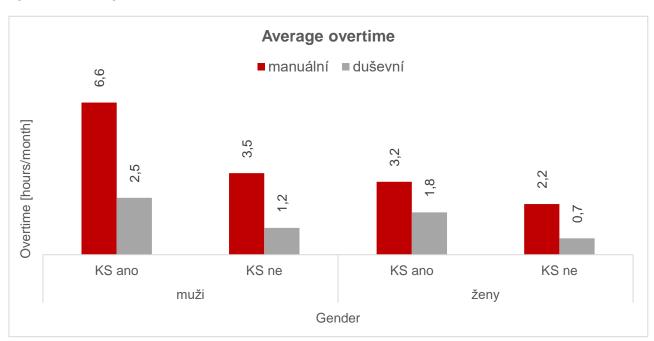
¹⁴ DUSPIVOVÁ, HUSAŘÍKOVÁ, NESRSTOVÁ, 2019. *Role sociálního dialogu při snižování nerovností na českém trhu práce*. Within the project of the Association of Independent Trade Unions of the Czech Republic entitled Social Dialogue as a Prevention of Polarization of Society and a Tool for Working with Human



hours paid are lower than the hours paid of employees without protection by a collective agreement. Overtime is part of hours paid and the fact that the total hours paid are lower for employees with a collective agreement is also confirmed by subchapter 3.1.1 in this study. It is therefore a more effective setting of working hours conditions for employees with collective agreements.

Figure 70 shows the average monthly overtime of manual and non-manual workers by the **existence of a collective agreement and gender**. It has already been mentioned that employees **with a collective agreement** often show **more overtime**, especially manual workers. According to the figure, **men with a manual** nature of work with a collective agreement have the **highest** overtime (6.6 hours per month on average). We observe the **lowest** overtime in **women without a collective agreement** with a **non-manual nature** of work (0.7 hours per month on average).

Figure 70: Average overtime of manual and non-manual workers by existence of collective agreement and gender in 2020



Source: ISPV (MLSA). Data valid as of 28 April 2021.

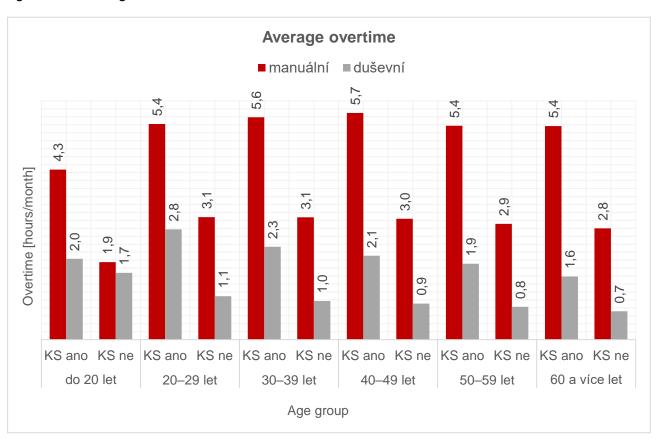


Capital in the Time of Digitalization and Robotics. Available from: https://ipodpora.odbory.info/soubory/uploads/CASTII_01_ROLE_SD_FINAL.pdf.



According to Figure 71, it can be confirmed that manual and non-manual workers in all age groups under the protection of a collective agreement show more overtime than employees without a collective agreement. We record the highest overtime in the age group of 40–49 years in manual workers in companies with a collective agreement (5.7 hours per month on average). Employees with a non-manual type of job aged 60 and over have the lowest overtime in companies that do not have a collective agreement (0.7 hours per month on average).

Figure 71: Average overtime of manual and non-manual workers by existence of collective agreement and age in 2020



Source: ISPV (MLSA). Data valid as of 28 April 2021.

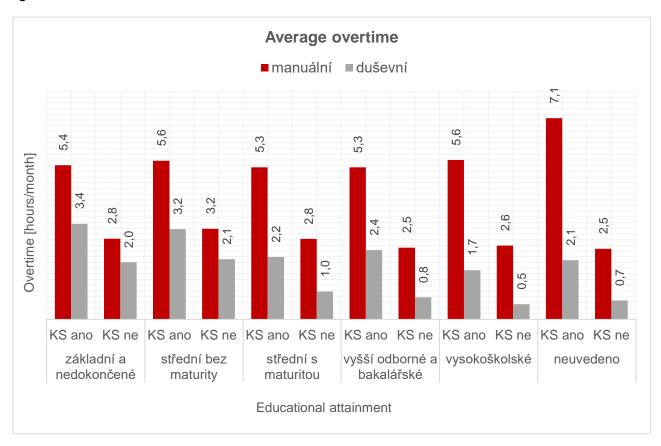
manual non-manual CA yes CA no under 20 yrs 20–29 yrs 30–39 yrs 40–49 yrs 50–59 yrs 60 yrs and over

Figure 72 shows the extent of overtime by the level of educational attainment. With the exception of the category not specified, manual workers with secondary education without a SSLE and with a university degree in companies with a collective agreement have the highest average monthly overtime (5.6 hours per month on average). The lowest



overtime is reported in **non-manual workers with a university** degree in companies **without a collective agreement** (0.5 hours per month on average).

Figure 72: Average overtime of manual and non-manual workers by existence of collective agreement and educational attainment in 2020



Source: ISPV (MLSA). Data valid as of 28 April 2021.

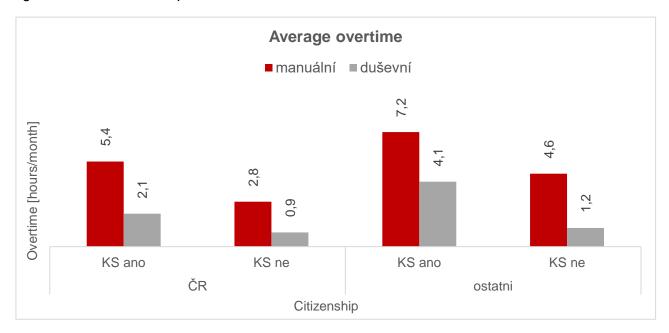
manual non-manual
CA yes CA no
primary and incomplete secondary without SSLE secondary with SSLE tertiary technical and bachelor university not specified

In terms of **citizenship** (Figure 73), we observe **higher overtime** in **manual** workers with **other citizenships** in companies with a collective agreement (7.2 hours per month on average). Employees of **Czech citizenship** have the **lowest** overtime in companies **without** a **collective agreement** with a **non-manual** type of job (0.9 hours per month on average).

From the point of view of the **sphere**, **higher** overtime can be observed in employees with a collective agreement; see Figure 74. In particular, these are employees **in the wage sphere with a manual** nature of work (5.8 hours per month). Employees in companies **without a collective agreement with a non-manual** type of job show **less** overtime. The lowest are in the **salary sphere** among these employees (0.6 hours per month on average).



Figure 73: Average overtime of manual and non-manual workers by existence of collective agreement and citizenship in 2020



Source: ISPV (MLSA). Data valid as of 28 April 2021.

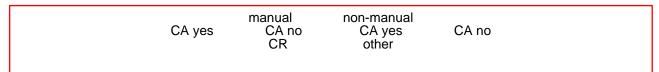
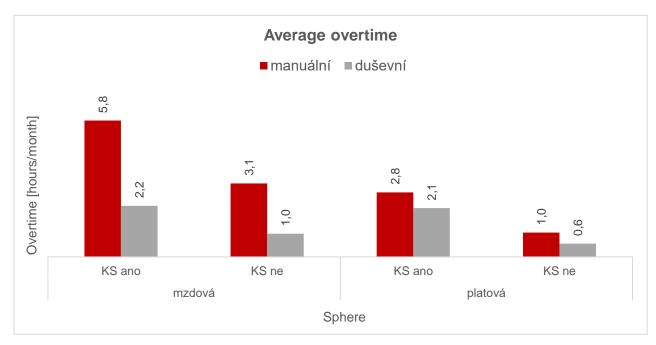


Figure 74: Average overtime of manual and non-manual workers by existence of collective agreement and sphere in 2020



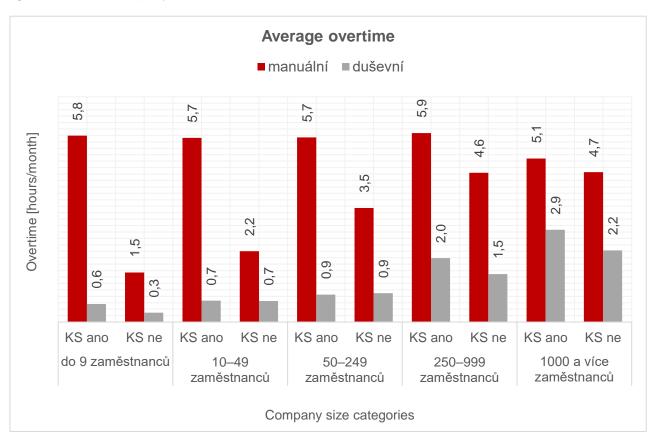
Source: ISPV (MLSA). Data valid as of 28 April 2021.

CA yes	manual CA no wage	non-manual CA yes salary	CA no	
				WWW.IREXIMA.CZ



Average overtime by size of employer is shown in Figure 75. Manual workers in companies with a collective agreement again have the highest overtime. These employees in the size category of 250–999 employees work an average of 5.9 hours overtime. Employees with a non-manual nature of work do not have high differences in overtime work if we compare employees in individual size categories by the existence of a collective agreement. Overall, non-manual workers in small companies with up to 9 employees without a collective agreement have the lowest overtime (0.3 hours per month on average).

Figure 75: Average overtime of manual and non-manual workers by existence of collective agreement and company size in 2020



Source: ISPV (MLSA). Data valid as of 28 April 2021.

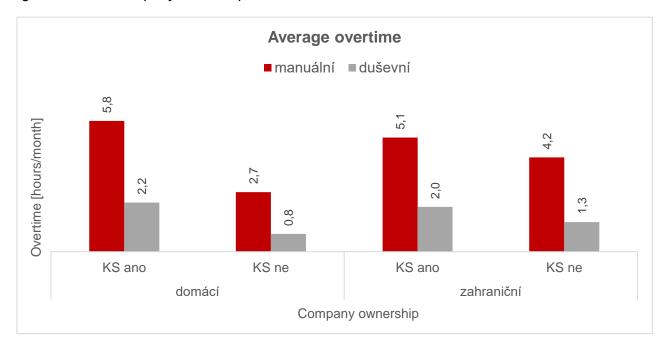
manual non-manual CA yes CA no up to 9 employees 10–49 employees 50–249 employees 250–999 employees 1000 and more

Figure 76 shows that, in terms of **ownership**, manual and non-manual workers **with a collective agreement** in both domestic- and foreign-owned companies show **higher** overtime. The **highest** overtime work is held by **manual workers in domestic** companies with a collective agreement (average 5.8 hours per month) and the **lowest** by **non-manual**

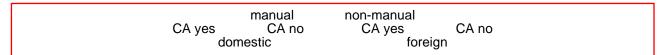


workers in companies also **with domestic** ownership, but **without a collective agreement** (average 0.8 hours per month).

Figure 76: Average overtime of manual and non-manual workers by existence of collective agreement and company ownership in 2020



Source: ISPV (MLSA). Data valid as of 28 April 2021.



3.2 Remuneration

An important aspect in assessing the impact of a collective agreement on employees' working conditions is the **level of remuneration**. Employees' earnings vary according to individual characteristics and a significant difference can also be observed in manual and non-manual jobs. **The impact of a collective agreement** will therefore be assessed in this chapter by comparing the **median wage** of individual categories of employees protected by a collective agreement and vice versa. The median gross monthly wage divides employees exactly in half and says that half of employees have a higher wage and half lower than this value. Therefore, this indicator is considered **more appropriate for comparing the wage level** of individual specific groups of employees in this subchapter and in general.

The median gross monthly wage of manual and non-manual workers according to the existence of a collective agreement and gender is shown in Figure 77. According to the



figure, it can be stated that **both men and women** have a **higher median gross monthly wage** in companies **with a collective agreement** compared to employees without a collective agreement. **The highest median** is in **men** working non-manually in companies with a collective agreement (the median value is more than **CZK 48,000 per month**). On the contrary, the lowest median value can be observed in manually working women in companies without a collective agreement (over CZK 22,000 per month).

Figure 77: Median gross monthly wage of manual and non-manual workers by existence of collective agreement and gender in 2020

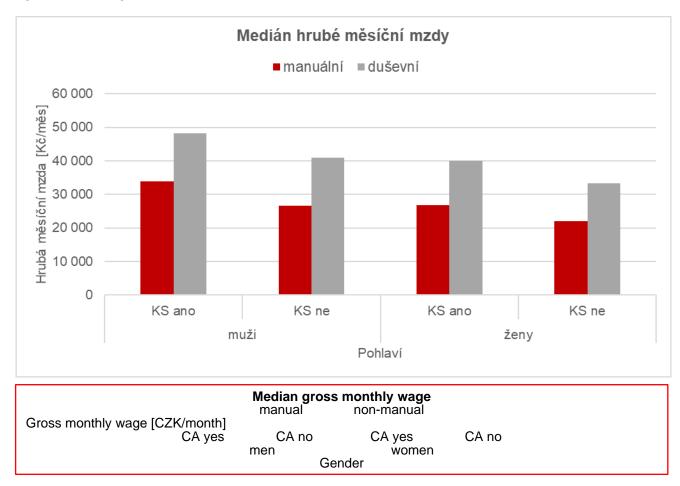
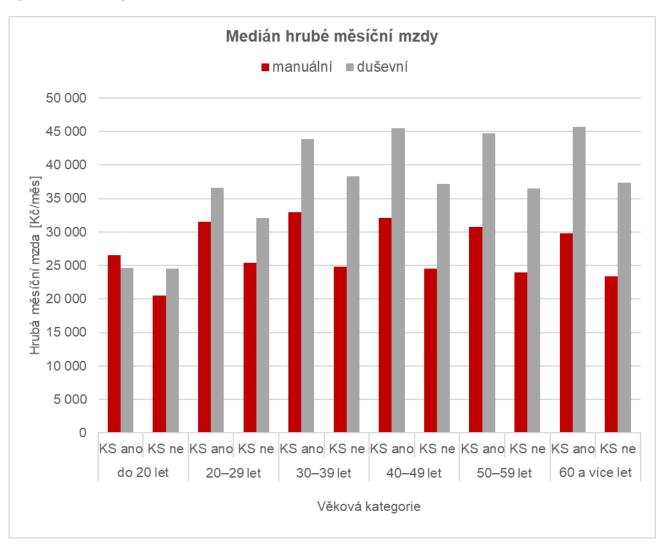
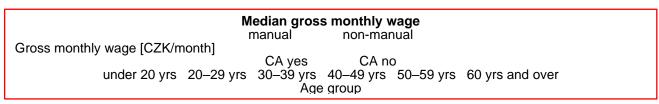


Figure 78 shows a comparison of the median wage by age groups. In all age groups, manual and non-manual workers with a collective agreement have a higher median wage than employees in companies without a collective agreement. The highest median wage is in non-manual workers in companies with a collective agreement in the age group of 40–49 years and 60 years and over with a median gross monthly wage of more than CZK 45,000. The lowest median gross wage is in manual workers without the protection of a collective agreement in the age group under 20 years (over CZK 20,000 per month).



Figure 78: Median gross monthly wage of manual and non-manual workers by existence of collective agreement and age in 2020

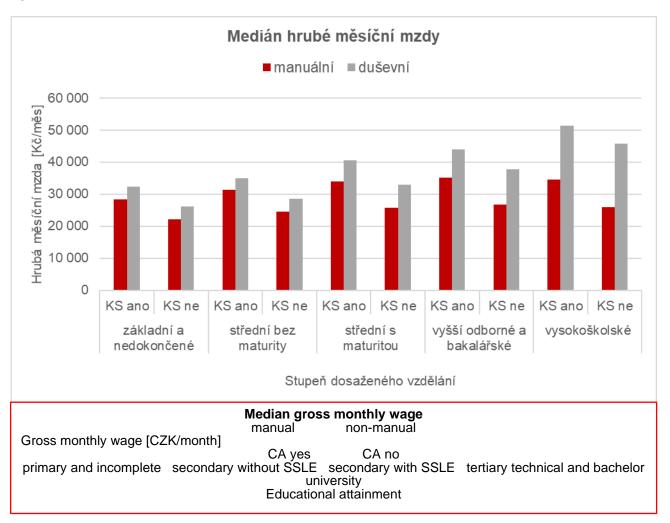




The results by **the level of educational attainment** are shown in Figure 79. At all levels of education, both manual and non-manual workers **with a collective agreement again have a higher median wage** than employees in companies without a collective agreement. We observe the **highest** median wage among **university-graduate non-manual workers** with a collective agreement in their company. The median value is more than **CZK 51,000 per month**. We observe the lowest wage in manual workers with primary education in companies that do not have a collective agreement. The median gross monthly wage for them is over CZK 22,000.



Figure 79: Median gross monthly wage of manual and non-manual workers by existence of collective agreement and level of educational attainment in 2020



From the point of view of citizenship, it is again true that employees with Czech and foreign citizenship working in a company with a collective agreement have a higher median wage compared to employees without a collective agreement, as shown in Figure 80. The highest median wage is in non-manual workers in companies with a collective agreement and citizenship other than Czech (more than CzK 48,000 per month). The lowest median value in this group of employees are manual workers of foreign citizenship employed in companies without a collective agreement (less than CZK 23,000 per month).

Figure 81 summarizes the results by sphere. Manual and non-manual workers under the protection of a collective agreement have higher earnings in the wage and salary sphere. The highest median gross monthly wage is in non-manual workers with a collective agreement in the wage sphere (more than CZK 44,000 per month). The lowest median wage is reported in manual workers without a collective agreement also in the wage sphere (over CZK 24,000 per month).



Figure 80: Median gross monthly wage of manual and non-manual workers by existence of collective agreement and citizenship in 2020

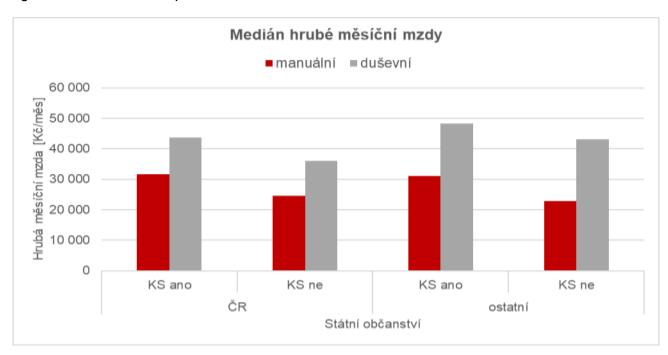
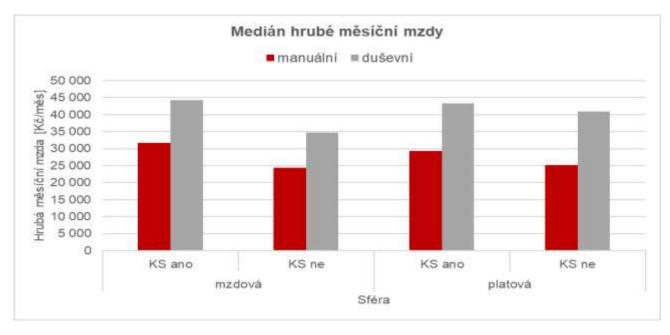
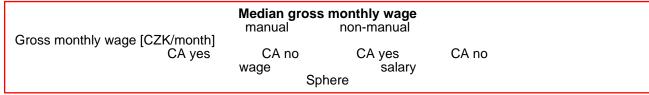




Figure 81: Median gross monthly wage of manual and non-manual workers by existence of collective agreement and sphere in 2020

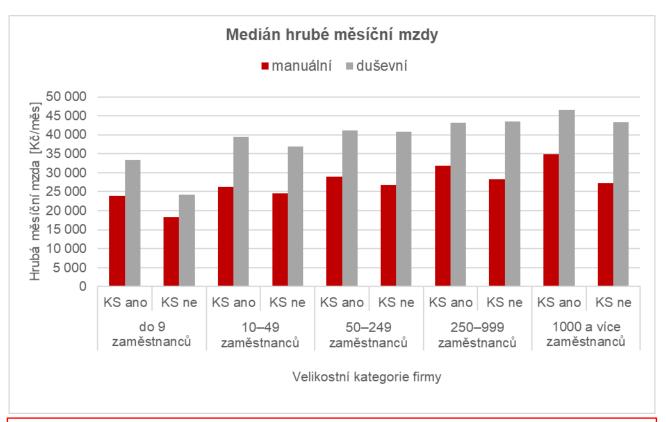






In terms of size of employer (Figure 82), the highest earnings can be observed in companies with 1,000 or more employees. The highest median value in these companies is in non-manual workers under the protection of a collective agreement (over CZK 46,000 per month). The lowest median value in terms of size is in manual workers without the protection of a collective agreement in small companies with up to 9 employees (over CZK 18,000 per month).

Figure 82: Median gross monthly wage of manual and non-manual workers by existence of collective agreement and company size in 2020

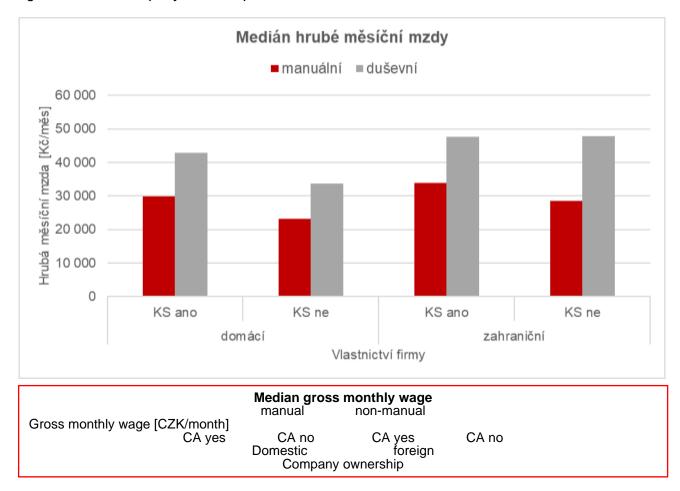




With regard to **domestic or foreign ownership**, the effect of a collective agreement on wages can be observed especially in domestic-owned enterprises. **Non-manual workers** in **foreign-owned enterprises** have a **comparable median wage**, regardless of whether they have a collective agreement or not. Their **median wage** is **the highest** of the compared groups and amounts to almost **CZK 48,000 per month**. On the contrary, according to Figure 83, manual workers in companies with a domestic owner and without the protection of a collective agreement have the lowest median (over CZK 23,000 per month).



Figure 83: Median gross monthly wage of manual and non-manual workers by existence of collective agreement and company ownership in 2020



3.3 Regression analysis

According to the results in the previous subchapters, it can be concluded that there is a relationship between the collective agreement and the monitored variables. In this part, these relationships will be confirmed or refuted using a more advanced statistical method, through regression analysis, which allows us to model the dependencies between variables. This method will be applied to variables affecting the amount of wage and hours paid, focusing mainly on the impact of a collective agreement.

Table 1 summarizes the results of the impact of the existence of a collective agreement on the amount of wages from 2016 to 2020. First, we look at the direction of action (positivity or negativity) of the impact of the existence of a collective agreement on the amount of wage. It can be confirmed that manual workers under the protection of a collective agreement are likely to receive a higher gross monthly wage compared to employees without the protection of a collective agreement. This effect on wages is positive and statistically highly significant. It can also be said that the degree of this positive effect increases over time. According to the results of the model, the existence



of a collective agreement increased the gross monthly wage by 2.7% in manual employees in 2020 compared to the wage of employees without a collective agreement. However, the situation is different for non-manual workers. In the period under review, the effect of a collective agreement on the level of earnings of non-manual workers was mostly negative. However, this negative effect weakens over time and the effect on wages was already positive in the last monitored year (2020), as in the case of manual types of jobs. Compared to employees without a collective agreement, the existence of a collective agreement increased their wages by 0.7% in the year under review. While in 2017 and 2018 the impact on earnings was negative but statistically significant, it was positive in 2020 and also statistically significant at the 99% level of significance. However, 2020 was a specific period for labour market developments, mainly due to the measures in place against the spread of the coronavirus pandemic. The existence of collective agreements in companies could often contribute to the protection of employees, especially in the area of wage stability or even growth.

Complete output tables of regression models for manual and non-manual workers for 2020 are shown in Figure 84 and Figure 85. The regression output tables for the period from 2016 to 2019 are part of Annex 2.

Table 1: Impact of the existence of collective agreement on the amount of wages of manual and non-manual workers from 2016 to 2020 according to the regression model results

Voor	MANUAL	NON-MANUAL
Year	collective agreement exists	ence regression coefficient
2020	+ 0.027***	+ 0.007***
2019	+ 0.026***	- 0.004*
2018	+ 0.017***	- 0.022***
2017	+ 0.009***	- 0.022***
2016	+ 0.003***	- 0.021 ^{SI}

Note: Asterisks indicate the statistical significance of the coefficient (*** = high statistical significance with p value ≤ 0.01 ; ** = medium statistical significance with p value ≤ 0.05 ; * = low statistical significance with p value ≤ 0.1 ; ≥ 0.1 ;

Source: ISPV (MLSA), TREXIMA.

Table 2 shows the **impact of the existence of a collective agreement on hours paid** of manual and non-manual workers from 2016 to 2020. Let us remind you that the total hours paid include the time worked (including overtime) and the time not worked due to leave, holidays on otherwise working days, important obstacles on the part of the employee, etc. The difference in hours paid is significantly affected by the fact that employees under the protection of a collective agreement often have higher leave and higher overtime work (these



differences and their reasons were discussed in the previous subchapters). According to the regression analysis results, we observe a different effect of a collective agreement in manual and non-manual workers on hours paid. While the **hours paid are increasing in manual workers with a collective agreement**, the opposite is true for non-manual jobs. Manual workers under the protection of a collective agreement are thus more likely to have higher hours paid than employees who do not have a collective agreement in their company. In the case of non-manual jobs, it can be said that employees under the protection of a collective agreement are more likely to have less hours paid than employees who do not have a collective agreement. All results are statistically significant. The analysis of hours paid in the previous chapters showed that, on average, manual workers have higher hours paid compared to non-manual workers. In addition, the analysis in this section proves that the observed difference is also affected by the existence of a collective agreement and therefore the clearly different impact of collective bargaining on the working hours of manual and non-manual workers is confirmed.

Complete output tables of regression models for manual and non-manual workers for 2020 are shown in Figure 86 and Figure 87. The regression output tables for the period from 2016 to 2019 are part of Annex 2.

Table 2: Impact of the existence of collective agreement on hours paid of manual and non-manual workers from 2016 to 2020 according to the regression model results

Vaar	MANUAL	NON-MANUAL
Year	collective agreement exists	ence regression coefficient
2020	+ 0.013***	- 0.002**
2019	+ 0.012***	- 0.003***
2018	+ 0.016***	- 0.003***
2017	+ 0.013***	- 0.005***
2016	+ 0.008***	- 0.004***

Note: Asterisks indicate the statistical significance of the coefficient (*** = high statistical significance with p value ≤ 0.01 ; ** = medium statistical significance with p value ≤ 0.05 ; * = low statistical significance with p value ≤ 0.1 ; ≤ 0.1 ; ≤ 0.1 = statistically insignificant value with p value ≤ 0.1).

Source: ISPV (MLSA), TREXIMA.



Figure 84: Dependence of gross monthly wage (In) of manual workers on the existence of collective agreement and other variables in 2020

Linear regression

Number of obs = 1,049,214 F(40, 1049165) = 5317.52 Frob > F = 0.0000 R-squared = 0.4463 Root MSE = ,25197

In_wage	ln_mrda	Coef.	Robust 5td. Err.	*	P> t	[95% Conf.	Interval
collagr_c	kolemi c						
•	Rolami_c	.0265428	.0020156	15.17	0.000	.0225922	.030493
collagr_yes		10000100	17027200	200,200			
	VZDELAST_c						
EDUCATION_c	Střední bez maturity	.0500824	.0027761	18.04	0.000	.0446414	.05552
Secondary without SSLE	Střední a maturitou	.1020886	.0031498	32.41	0.000	.0959151	.10826
Secondary with SSLE	odborné a bakalářské	.1392213	-0079711	17.47	0.000	-1235962	. 15404
Technical and bachelor	Vysokoškolskė	.1224519	.0111871	10.95	0.000	.1005256	.19437
University	CZISCO						
Offiversity	5	.1504804	.0050915	29.56	0.000	-1405012	.16045
	6	.1807718	.0116112	15.57	0.000	.1580143	.20352
	7	.235848€	.0046708	50.49	0.000	.226694	.24500
	5	.2027436	.0041687	41.63	0.000	.194573	.21091
		.0329748	.0047773	6.90	0.000	.0236114	.04233
industry_c	1+35434473555						
, , <u></u>	odvětvi_c			5.73	0.000		71.77
	5	.0284579	.0009125	3,19	0.001	,0109898	.04597
	C D	0207813	.008023	-2.59 13.23	0.010	0365061 .110148	00505
	ž	0491503	.0091718	-5.02	0.000		03259
	r	0483391	.0096681	-5.00	0.000	0672883	02938
	9	+.0009722	.0089159	-9.08	0.000	098447	+.06349
	В.	-,074359	.0085529	-8,69	0.000	-,0911223	-,05759
	I	1701472	.0127627	-15.53	0.000	1951618	-,14513
	3	.0213987	.0252863	0.85	0.397	0281615	.07095
	K	0553275	.0476488	-1.16	0.246	+.1487175	.03806
	L	-,0779322	.0226939	-3,43	0.001	1224115	-,0334
	M.	0876137	.0181912	-4.62	0.000		05195
	0	2297082 .0701916	.0091868	-25.00 0.54	0.000	2477143	2117
	P	0488867	.0000904	-6.04	0.000		03301
?	· a	.0923563	.0003522	11.06	0.000	.0759863	-10872
	R	-,0792429	.0108782	-7,28	0.000	1005638	0579
age	5	1399957	.0126702	-11,05	0.000	1040200	-,11516
gender	DOBAZAH	.0023334	.0001636	14.27	0.000	.0020129	.0026
women	vek	-,0007984	.0000909	-8.78	0.000	0009766	00062
	pohlavi						
region	beny	1618308	.0019169	-84.42	0.000	1655070	-,15007
Central Bohemian	seny		.0020200	-01.36	0.000	71400000	-122001
South Bohemian	kraj						
	Středočeský	.0783408	.0039588	19.79	0.000	.0705816	.03
Plzeň	Jihočeský	.0036828	.0048423	0.76	0.447	+.0058079	.01317
Karlovy Vary	Plzeńský	.0153512	-0040804	3.76	0.000	.0073537	.02334
Ustí nad Labem	Karlovarský	0238311	.0082568	-2.89	0.004	0400142	0076
Liberec	Ostecký	-,0070098	-0047187	-1.49	0,197	0162583	-00223
Hradec Králové	Liberecký	0135503	.0054879	-2.47	0.014	-,0243064	00279
Pardubice	Erálovéhradecký Pardubický	0020284	.0046056	-0.43	0.665	011212	03256
	Jihomoravský	0201361	.0042047	-6.63	0.000	0286565	01161
South Moravian	Vysočina	034222	.0053995	-6.34	0.000	0448047	02363
Vysočina	Olomoucký	0364272	.0049379	-7.38	0.000	0461053	
Olomouc	Moravskoslezský	0429094	.0034716		0.000	0497136	03610
Moravian-Silesian	Zlineký	01167	.0044623	-2.62	0.009		00292
Zlín	varies Sm						
	velKatVaz_HHO						
0	10-49 zaměstnanců	.221831	.0062317	35.60	0.000	.209617	.2340
?	50-249 zaměstnanců	.3150596		83.53	0.000	.9035241	.32655
10–49 employees	250-999 zaměstnanců 00 a vice zaměstnanců	.3755763		63.60	0.000	.3640028	.38714
50-249 employees	NA W ATCH TOWNSTRANCO	.4746189	.0061116	77.66	0.000	.4626404	-48659
250–999 employees	_cons	9.798586	.0116692	839.70	0.000	9,775715	9.8214
		21.20.000		2000 200	4-444	100000000000000000000000000000000000000	



Figure 85: Dependence of gross monthly wage (In) of non-manual workers on the existence of collective agreement and other variables in 2020

Linear regression Number of obs = 1,346,659
F(46, 1346810) = 2993.52
Prob > F = 0.0000
R-squared = 0.4785
Root MSE = .34553

125' 51	G 180	Robust		985.Ure	SSSSSS - 65	92 7 8		
ln_mrda	Coef.	Std. Err.	1.5	P>[t]	[95% Comf.	Interval		
kolami_c								
kolemi_ano	.0065912	.0020891	3.16	0,002	.0024967	.010685		
DM Lagrage No.								
VIDELANI_c	0344104	2110527		0.000	0177546	055085		
Střední bez maturity Střední s maturitou	.0344196	.0110527	3.11	0.002	.0127566	.056082		
yáší odborné a bakalářské	.2560718	.0107403	23.84	0.000	.2350212	.277122		
Vysokoškolské	3586467	.0108086	33,18	0.000	,3374622	379831		
U. #. Co. propriet (1) (12 c)								
CIISCO	12032220000		2001-25	V2310001	-05-00000000000000000000000000000000000	- 10000000		
1	.5393346	.0058399	92,35	0.000	.5276867	,550780		
2	.2424163	.0037259	65.06	0.000	.2351136	.2497		
3	0385937	.0045027	33.58	0.000	.0939614	02976		
	.0030731	.0053559	0.57	0.566	0074242	.013570		
1.70			1000		100/12/12			
odvětví o								
B	.1326733	,0173621	7.64	0.000	.0966441	.166700		
c	.1317325	.0147210	1.95	0.000	,1028783	.16058		
D	.2352163	.0150256	15.65	0.000	,2057666	.264666		
£	.0569619	.0181749	3.13	0.002	.0213398	.09158		
F	.0340515	.0167078	2.04	0.042	,0013047	.06679		
G	.1205977	.0156578	5.21	0.000	+0979089	.15928		
	.0389059	-015373	2.54	0.011	.0086553	+06911		
1	0684167	.0238761	-2.87	0,004	1152131	02162		
a	.2835762	.0157477	18,01	0,000	.2527111	.31444		
R .	,2117844	.0153597	13.79	0.000	.1016798	.24188		
L	.1043925	.0271934	3.84	0.000	.0510944	.15769		
M M	.1333616	.0165106	8.08	0.000	.1010015 0216569	.16572		
0	.0131192	.0144928	2.88	0.460	.0133726	.07018		
F	.0293493	.0146142	2.01	0.045	.0007061	.05799		
o l	.2175041	.0149871	14.53	0.000	+1885298	.24717		
8	0491593	.015325	-3.21	0.001	0791958	01912		
.5	072802€	,0199876	-3.64	0.000	-,1119776	03362		
140000000	10022000	7222222	82102	12112221	77/2022/1021	0.000		
MASABOG	.0032343	.0002653	12.19	0.000	.0027143	.00375		
vek	.0032224	.0001713	18.81	0,000	.0028867	.00355		
pohlavi								
ženy	1535443	.0026472	-55.00	0.000	1587327	19035		
kraj								
Středočeský	0213859	.0058991	-3,66	0.000	03288	-,00992		
Jihočeský	0738667	.0062521	-11.81	0.000	+.0861206	061613		
Plzeńský	0503936	.0062561	-0.06	0.000	0626554	03613		
Karlovarský	0551989	.0128331	+4.30	0.000	0803513	03004		
Ostecký	0455747	.0063986		0.000	0614158	03633		
Liberecký	0771957			0.000	0916368	06265		
Královéhradecký	-,0858097	.0065038	-13,19	0,000	095557	07306		
Pardubický	1002202	.0061881	-17,49	0.000	1203985	09609		
Jihomoravský	0869923	.0045809	-18.99	0.000	0959708	07801		
Vysočina Olomoucký	0975712	.0063605	-15.34	0.000	-11100376	08510		
	1263682 1253743	.006360T	-19.87	0.000	138838	11608		
Noravskoslezský Zlinský	1296694	.0060097	-21.58	0.000	-+1414481	-,11709		
2016/03/1 (A117								
velKatVas_HMM								
10-49 zaměstnanců	.3531268	.0082748	42.60	0.000	.3369085	.36934		
50-149 zaměstnanců	.4460904	.0078682	56.70	0.000	48506771	.46151		
250-999 zaměstnanců 1000 a vice zaměstnanců	.5053738	.0079312	65.41	0,000	.4898289	.52091		
AVVV M VACE IMMESTANCE	.5321488	.008135	20.41	0,000	10162046	.54809		



Figure 86: Dependence of hours paid of manual workers on the existence of collective agreement and other variables in 2020

Foisson regression Sumber of obs = 1,049,214 Wald chi2(46) = 12315.28 Log pseudolikelihood = -1.225e+09 Prob > chi2 = 0.0000

1		Robust				
placdoba	Coef.	Std. Err.	2	P> (z)	[95% Conf.	Interval
kolemi c			-			
kolami_ano	.0129338	.0014203	9,11	0.000	.0101501	-015717
VZDELANI o						
Střední bez maturity	.0600566	,0024594	24.43	0,000	.0552663	.064906
Střední s maturitou	.069541	.002645	26.29	0.000	.064357	.074725
yáši odborné a bakaláfské	.0484668	.0069802	6.94	0.000	.0347859	.062147
Vysokoškolské	.0573368	,0066711	8.59	0.000	,0442615	.070411
czisco						
5	0097318	.0037751	-2.58	0.010	0171309	002332
6	0384278	.0092312	-4.16	0.000	0565207	02033
7	.0023796	.0033855	0.70	0.402	-+004256	-009015
8	0043949	.0031557	+1.39	0.164	0105801	.001790
9	-,0370424	+0038179	-9.70	0.000	-,0445253	-,029559
odvětvi_c						
8	-,0751763	.0063867	-11,77	0+000	-,0876941	-,062655
C	0884891	.0058371	-10.02	0.000	0699297	047048
D	0629975	.0064805	-9.72	0.000	0756991	050295
E	-,028078	.006438€	-4,36	0.000	0406975	015458
F	0328885	.0065841	-5.00	0.000	0457932	+.019983
9	0479525	.0063349	-7.57	0.000	0603688	035536
H	0355927	.0061096	-5.83	0.000	0475673	+1023618
I I	0983626	.0110254	-8.92	0.000	119972	07675
3	0459667		-4.89	0.000	0653865	
E L	1844155	.0708728	-2.78	0.009	3233231 0573706	045507
. н	1044556	+0121602	-8.59	0.000	-,1282892	080622
36	1723234	.0073321	-23.50	0.000	1866941	157952
0	0332381	.0058905	-5.64	0.000	0947833	021692
P	0122516	.0059946	-2.04	0.041	0240009	000502
0	0244962	.0060278	-4.06	0.000	0363104	01265
R	039136	.0089211	-4.39	0.000	056621	02165
5	0508076	.0098944	-5,13	0.000	0702003	031414
DOBAZAM	.0016923	,000114	14.84	0.000	.0014688	.001915
vek	.0016102	.0000705	22.84	0.000	.001472	.001748
pohlavi						
heny	0576977	.0016758	-34.43	0.000	0609821	054413
kraj						
Středočeský	.0138224	.0026386	5.24	0.000	.0086508	.01899
Jihočeský	.0142799	.0034601	4,13	0.000	.0074982	-021063
Plzeňský	.0109649	.0032081	3.42	0.001	.0046772	.01725
Karlovarsky	.0199378	.0055616	3.58	0.000	.0090374	.030838
Usteoky	.0116575	*0026783	3,23	0.001	.0045952	.018780
Liberecký	.0139221	.0042513	3.27	0.001	.0055898	.02225
Královéhradecký Pardubický	.0071085	.0034494	2.06	0.039	.0003478	.01386
	.0188635	.0030984	6.09	0.000	.0132642	.02493
Jihomoravský Vysočina	.0189092	.0028802	0.46	0.643	0056314	.00911
Olomoucký	.0030031	.0038397	0.78	0.434	0045236	101052
Moravakoslezaký	.0016600	.0026183	0.63	0.526	0034709	-00679
Zlinaký	.0081991	.0036258	2.26	0.024	.0010926	,01530
velKatVaz MMH						
10-49 zaměstnanců	.0000685	.0044707	0.02	0.988	008694	.008830
50-249 zaměstnanců	001092	.0043355	-0.25	0.801	0095894	.007409
250-999 zaměstnanců	013263	.0043529	-3.05	0.002	0217946	004733
1000 a vice zaměstnanců	0235293	.0045057	-5.22	0,000	0323604	014698



Figure 87: Dependence of hours paid of non-manual workers on the existence of collective agreement and other variables in 2020

Poisson regression Number of cbs = 1,346,859
Wald chi2(88) = 30251.90
Log pseudolikelihood = -1.007e+09 Prob > chi2 = 0.0000

			- cnre			
10.772	12:12	Robust		723.00	1000 E	S250 F 0
placdoba	Coef.	Std. Err.		P>[2]	[95% Conf.	Interval
kolsml_c						
kolaml_ano	0020126	.0008401	-2.40	0.017	0036591	00036
VZDELANI_c						
Střední bez maturity	.0878058	.0068462	8.44	0,000	.0943874	.071224
Střední s maturitou	.0596148	.0066693	8.94	0.000	.0465431	-072686
yáší odborné a bakalářské	.0538174	-0067785	7,94	0.000	.0405319	.06710
Vysokoškolakė	.0568646	.0067303	8.45	0.000	.0436735	.070055
CZISCO						
1	0240383	.0016974		0.000		-,020711
2	035915	.0016003		0.000	0386595	+.033170
3	0470944	.0011813			0494096	044775
3	0649299	.0020646		0.000	0689764	060883
.5	0793013	.0026847	-29,54	0.000	0845633	074039
odvětvi_c						
В	-,0616311	.0063907	-9.64	0.000	0741566	-,049105
c	-,0264881	.0050145	-5.28	0.000	0363163	016659
D	-,0555194	.0053308		0.000		-,045071
E	0196579	.0060546		0.001	0315246	007791
F	0033108	-0057454		0.564	0145716	.0075
6	013176	.0053498		0.014	0236614	002690
Ħ	-,0283259	.0083922		0.000	0388945	-,017757
I	-,072629	.0119564		0.000		047234
3	-,0087174	.0053699	-1.62	0.105	0192423	-00180
K	0239501	.0053403		0.000	0344169	01348
I.	0419267	-0103281		0.000	0621693	0216
M	0338292	.0057729	-5.86	0.000		02251
N	0666745	.0072015		0.000	0807891	05255
0	-,0019602	.0049699		0.693	011701	-007780
P	0384867	.0050028		0.000		02868
0	0155877	.0052311		0.003	0258404	-,0053
R 5	0126923 0626177	.0057112	-2.22 -7.97	0.026	0238859 0790366	00149
	-1002017	10003774	-2.44	0.000	-10/20366	046734
DOBAZAM	.0019124	-0000914	20.92	0.000	.0017932	-002093
vek	.0007888	.0000669	11.79	0.000	.0006577	.000919
pohlavi	0010700	001005	40.00	0.000	0145500	20005
Zeny	0310622	.001026	-30.28	0.000	0330732	029051
kraj						
Středočeský	.0039982	.0020504	1.95	0.051	0000204	.008016
Jihočeský	.00726	.0026061	2.79	0.005	.0021522	.01236
Fizeňský	.0059383	.0025126	2.36	0.010	.0010137	.01086
Earlovarský	0024153	.0054696		0.659	0131355	.00830
Üstecký	.0054374	-0025668		0.034	.0004065	-0104€
Liberecký	.0046718	.0033833	1.38	0.167	-,0019593	.01130
Královéhradecký	.0107638	-0024955	4.31	0.000	.0058662	-01566
Fardubický	,0033977	.002726	1.25	0.213	0019453	-00874
Jihomoravaky	.0003234	.0019318		0.867	0034629	-00410
Vysočina	.0094908	.002801€	1.60	0.109	0010001	-00998
Olomoucký	.0018019	.0025664		0.483	0032281	.00683
Moravskoslezský	0054465	.0020611		0.008	0094866	00140
Zlinský	.0022967	,002698	0.05	0.395	0029913	.00758
welKatVaz_HMM						
10-49 samestnanch	.0056603	.0034	1.66	0.096	0010037	-01232
50-249 zaměstnanoů	.012191	.003256		0.000	.0058094	.01857
250-999 zaměstnanců	.0067296	.003313	2.03	0.042	.0002362	.0132
1000 a vice zaměstnanců	.0021458	.0033605	0.64	0.523	-,0044406	.008732
cons	7.514961	.0093303	805.43	0.000	7.496674	7.5332



Conclusion

The aim of the study was to evaluate the **impact of collective bargaining on the position of manual and non-manual workers in the Czech labour market**. The study placed this issue in an international context.

The study showed that the differences between manual and non-manual workers are evident both in terms of their socio-economic characteristics and in terms of hours worked and their structure, as well as in the level of remuneration. Men are more likely to work as manual workers than women (64% of men and 36% of women). More than half of manual workers have secondary education without a SSLE. In terms of employment, the most numerous group of manual workers consists of employees in major groups of occupations 8 and 9 of the CZ-ISCO classification (plant and machine operators and assemblers and elementary occupations). Non-manual workers are more evenly distributed between men and women (47% of men and 53% of women). The most common education is secondary education with a SSLE and university education. The most numerous group in terms of employment consists of employees in major groups of occupations 3 and 2 of the CZ-ISCO classification (Technicians and associate professionals and professionals).

The earnings of manual workers are at a much lower level compared to non-manual workers. The median value of manual workers is less than CZK 28,000 per month and of non-manual workers almost CZK 40,000 per month. The difference between the medians is up to CZK 12,000 per month. The level of remuneration in men is always higher compared to women, whether they are manual or non-manual workers. With the increasing level of education, age or size of employer, the earnings of both groups of employees increase. We observe a higher level of wages for manual and non-manual workers in foreign-owned enterprises and they are more differentiated, especially upwards, in non-manual workers compared to domestic-owned companies.

The results of the study also show **differences in the structure of working time**. Non-manual workers have slightly higher hours worked, but in terms of overtime work, we observe a higher reported time for overtime work in manual jobs. On average, non-manual workers spend more time on leave than manual workers, but total absences are higher in manual jobs.

These distinctions defining differences in working conditions can also be observed at the **international level**. The second chapter showed that several factors currently affect the labour markets that impact the working conditions of most employees. With the changing needs of labour markets, the **number of workers in the services industry is expected to continue to grow**, while the share of employment **in agriculture** will continue in a long-term **downward trend**. Although total employment rate in the world continues to grow, individual areas of the economy are facing significant structural changes. As a result of the changes, **employment decreased** in entire sectors of the economy (**especially**



manufacturing), which caused a decrease in a large number of jobs. Other changes taking place in labour markets in advanced economies include the advancing polarization of labour. The share of medium-skilled jobs has declined in recent decades, while the share of workers in high- and low-skilled occupations has increased in most countries. These changes have led in particular to employment growth in high-skilled jobs. Specific jobs change in terms of their content, qualification requirements, responsibilities, independence or level of teamwork. Certain jobs are becoming redundant due to technological progress. Digitalization, robotics and artificial intelligence reduce the demand for craft and related trades workers, plant and machine operators and assemblers or office workers. There is a growing demand for managers, professionals and technicians and in some countries, for auxiliary and unskilled labour.

However, digitalization and robotics have **an impact** especially **on jobs** in which workers are **highly unionized**. Which is one of the reasons for the decline in total trade union involvement. Nevertheless, even in **an international comparison**, employees covered by **collective bargaining** have **more favourable working conditions** compared to other employees in the labour market. Through an analysis, the OECD study confirms that the presence of trade unions is associated with a lower workload of employees and a better quality of the working environment. Trade union representation can play an important role in improving the quality of employment, in particular by reducing work intensity and increasing education and career advancement possibilities.

The main output of the study is an analysis of the impact of collective bargaining on manual and non-manual workers in the Czech Republic. The results show a clear positive effect of the existence of a collective agreement on the earnings of manual and, in the last year, also non-manual workers. The existence of a collective agreement increased the gross monthly wage by 2.7% in manual workers in 2020 compared to the wage of employees without a collective agreement. However, the situation is more complicated in workers with a non-manual type of occupations. In the monitored period from 2016 to 2019, the effect of a collective agreement on the amount of wages in non-manual jobs was negative in comparison with workers who do not have a collective agreement in their company. However, the role of the collective agreement in this context is growing over time and the impact of the existence of a collective agreement on the wages of non-manual workers was already positive in the last monitored year 2020 in comparison with non-manual workers without a collective agreement. The labour market was significantly affected by the coronavirus crisis in 2020 and it can therefore be assumed that collective agreements that year contributed to more favourable working conditions for employees, especially in the area of wage developments.

As regards the impact of a collective agreement on the length of working hours, the results of the analysis show that **collective agreements for manual workers** clearly **increase hours paid** compared to employees without a collective agreement. The opposite is true of **non-manual types of jobs** and collective agreements **reduce the hours paid** of employees when compared to employees without a collective agreement.



All these findings should be taken into account by the social dialogue in collective bargaining. The study, based on the analysis of relevant data, confirmed the **existing differences in the working conditions of manual and non-manual workers** in the Czech labour market. The advancing digitalization, robotics and automation are changing the nature of the work of both groups of employees and the analysed data show the need to focus on vulnerable groups not only in determining wage developments, but also in social protection and discrimination prevention.



Annex 1 – Data Sources and Methodology

In order to examine the impact of collective bargaining on the differences in the position of manual and non-manual workers, structural wage statistics in the form of the Information System on Average Earnings (ISPV), the description of which is given in Part A of this chapter, were mostly used. Wage differentiation was shown in the study using box plots, the interpretation of which is described in Part B.

A. Structure of employees and wages

Data from the **Information System on Average Earnings** are used to analyse the structure of employees, the level of remuneration and the scope of working hours. The results of the ISPV survey (**structural statistics**) aim to provide the most detailed information on wages of individual employees and hours worked, classified by personality characteristics of employees (e.g. age, gender, educational attainment, occupation by the CZ-ISCO classification) and employer characteristics (e.g. branch of economic activity by CZ-NACE, size of economic entity, registered office of the entity). The main monitored indicators in terms of earnings level are gross monthly wage (salary) and hourly earnings. In addition to the differentiation of the gross monthly wage (salary), the components of the wage (salary) are also determined, i.e. remuneration, bonuses and allowances. For working hours, the level and structure of hours worked (e.g. overtime) and hours not worked (e.g. illness and leave) are monitored.

The ISPV contains data from a regular statistical survey, which is included in the program of statistical surveys published by the Czech Statistical Office in the Collection of Laws for the relevant calendar year under the title Quarterly Survey on Average Earnings. The Quarterly Survey on Average Earnings is **harmonized with the European Union's** *Structure of Earnings Survey* (see Commission Regulation (EC) No 1916/2000, as amended).

The results of the ISPV survey are differentiated according to the sphere they attest to. In the ISPV, economic entities are included in the **wage sphere**, which **remunerate with a wage** according to Section 109(2) of Act No 262/2006 Coll., the Labour Code, as amended. Economic entities that belong to the **salary sphere remunerate with a salary** according to Section 109(3) of Act No 262/2006 Coll., the Labour Code, as amended.

A detailed description of the ISPV and the results are published on www.ispv.cz.



B. Differentiation of indicators

The differentiation of indicators is monitored using the following statistical characteristics:

- Median. A median is a value that divides an ordered series of numbers into two equally numerous halves. It is true that at least 50% of the values are less than or equal to and at least 50% of the values are greater than or equal to the median. The main advantage of the median as a statistical indicator is the fact that it is not affected by extreme values like the average;
- Quartiles. Quartiles are values that divide an ascending series of numbers into quarters. The first quartile is the value below which 25% of the lowest values of the ordered series are. The third quartile is the value above which 25% of the highest values of the ordered series are. The second quartile is equal to the median;
- Deciles. Deciles are values that divide an ascending series of numbers into ten parts.
 The first decile is the value below which 10% of the lowest values of the ordered series are. The ninth decile is the value above which 10% of the highest values of the ordered series are.

The confidence interval for the median is used to compare groups. If the notches of the two box plots do not overlap, this indicates that the medians are significantly different. The confidence intervals shown for the median correspond to a significance level of $\alpha = 0.05$, determining that the median is just that with a 95% probability.

The above statistical characteristics can be represented in the form of *box plots*. The description of a box plot is given in the figure below.

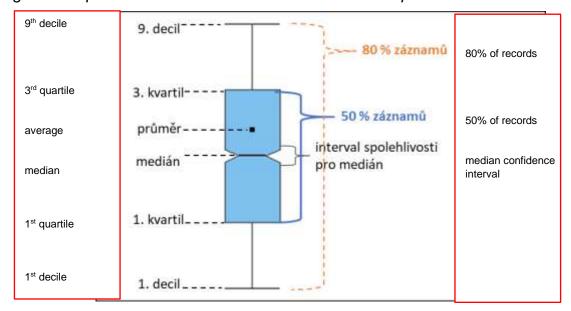


Figure: Interpretation of results shown in the form of box plots

Source: Own processing, TREXIMA.



Annex 2 – Tables

Table I: CZ-NACE sections

Industry group		CZ-NACE section
Agriculture	Α	Agriculture, forestry and fishing
	В	Mining and quarrying
	С	Manufacturing industry
Industry and construction	D	Production and distribution of electricity, gas, heat and air conditioning
	Е	Water supply; sewerage, waste management and remediation activities
	F	Construction industry
	G	Wholesale and retail trade; repair of motor vehicles and motorcycles
	Н	Transport and storage
1	I	Accommodation and food service activities
	J	Information and communication
	K	Banking and insurance business
	L	Real estate activities
	M	Professional, scientific and technical activities
Services	Ν	Administrative and support service activities
	0	Public administration and defence; compulsory social security
	Р	Education
	Q	Health and social services
	R	Arts, entertainment and recreation
	S	Other activities
	Т	Activities of households as employers; undifferentiated goods- and services-producing activities of households for own use
	U	Activities of extraterritorial organizations and bodies



Table II: Major groups of the CZ-ISCO occupation classification

CZ-ISCO major group	Name
0	Armed forces occupations
1	Legislators and managers
2	Professionals
3	Technicians and associate professionals
4	Officials
5	Service and sales workers
6	Skilled agricultural, forestry and fishery workers
7	Craft and related trades workers
8	Plant and machine operators and assemblers
9	Elementary occupations



Figure III: Dependence of gross monthly wage (In) of manual workers on the existence of collective agreement and other variables in 2019

Linear regression Number of obs = 1,079,717
F(48, 1079668) = 5757.50
Frob > F = 0.0000
R-squared = 0.4499
Root MSE = .2635

		Robust				
ln_mrda	Coef.	Std. Err.		P> t	[95% Conf.	Interval
kolsml c						
kolsml_ano	.0263202	.0021382	12.31	0.000	.0221294	.030511
VZDELANI c						
Střední bez maturity	.0574297	.0030107	19.08	0.000	10515289	.063330
Střední s maturitou	.1138348	.0034519	32.98	0.000	.1070692	.12060
yšši odborné a bakalářské	.1377818	.0091782	17.19	0.000	.1397929	.175770
Yysokoškolské	.1525907	.0125383	12.17	0.000	.1280161	.17716
crisco						
5	.1592954	.0053383	29.84	0.000	.1488325	.16975
6	.213750€	.0124671	17.15	0.000	.1893154	,238185
7	.2746655	.0050373	54.53	0.000	.2648126	.28455
9	.2342304	.0044848	52.23	0.000	.2254403	.243020
9	.0490644	.0050677	9.68	0.000	.0391318	.05899
odvětvi_c						
B	.0460364	.0088313	5.21	0.000	.0287273	.063345
c	0038849	.0083603	-0.46		0202708	.01250
D	.100645	.0101611	9.92	0.000	.0809296	.120760
E	0217713	.0009323	-2.44	0.015	-,0392784	-,004264
r	0496649	.0104361	-4.76	0.000	-,0701193	029210
9	0587535	.0093215	-6.30	0.000	0770233	~,04040
8	0689851	.0089238	-7.73	0.000	0864754	05149
I	-,1573845	.0121221	-12.98	0.000	-,1811434	-,133625
J	.0061999	.0320914	0.19	0.047	0566982	.0690
ĸ	0303225	.0469389	-0.65	0.518	1223211	.06167
L	0220952	.0254187	-0.87	0.385	071915	.02772
м	0703119	.0190812	-3.68	0.000	1077104	+.03291
18	-,2547173	.0093107	-27.36	0,000		-,23646
0	.0546395	10085351	£,40	0.000	.0379099	.07136
P	087111		-10.36	0.000		+.070631
٥	0059929	.0087244	-0.69	0.492	0230925	.01110
R S	0304239 1106849	.0109546	-2.78 -8.64	0.005	0518945 135808	-,00895
			0.000			-130000
DOBAZAM	.002684	.0001917	14.00	0.000	.0023083	.00305
vek	-,00101	.0000971	-10,40	0.000	-,0012003	00001
pohlavi						
ženy	1682118	.0020187	-83.33	0.000	-,1721683	16425
kraj						
Středočeský	.0702617	.0042634	16.48	0.000	.0619055	.07861
Jihočeský	008102	.0052946	-1.53	0.125	0104598	.00225
Plzeńsky	.0140773	.0042836	3.29	0.001	.0056817	.0224
Karlovarský	0302853	.0079119		0.000	0457924	014771
Ustecký	0259709	.0051509		0.000		01587
Liberecký	0156731	.0057646		0.007	0269715	-,00437
Královéhradecký	0282782	,0049505		0,000		-,01857
Pardubický	0649806	.0046214	-14,06	0.000		-,05592
Jihomoravsky	0362558	.004582	-7.91	0.000	0452363	02727
Vysočina	070114	.005994		0.000	081862	0583
Olomoucký	0525601	.0053395	-9.84	0.000	0630254	-,04209
Moravskoslezský Zlinský	0665918 022553	.0036792	-18.10 -4.73	0.000	073803	05939
0 3						
velKatVar_HMM	2320000	ABERNAE	88086	8 558	1005516	199700
10-49 zaméstnanců	.2129649	.0068029	31.30	0.000	.1996315	.22629
50-249 zaměstnanců	.3145439	.0064828	48,52	0,000	.3018378	,32725
250-999 raméstnanců 1000 a vice raméstnanců	.3816462 .474825€	.006497E	58.74	0.000	.368911	.39439
_con#	9,727942	.0124924	778.71	0.000	9.703457	9.7524



Figure IV: Dependence of gross monthly wage (In) of manual workers on the existence of collective agreement and other variables in 2018

Linear regression Mumber of obs = 1,049,230 f(40, 1049181) = 5213.67 Prob > F = 0.0000 R-squared = 0.4502 Root MSE = .26547

		Robust				
ln_mzde	Coef,	Std. Err,	1.5	E>(t)	(95% Conf.	Interval
kolsmi_c						
kolsml_ano	.01729	.0024507	7.06	0.000	.0124960	.022093
22/22/2020						
VIDELANI_c Stredni ber maturity	.0701774	.0034642	20.26	0.000	-0633876	-076967
Střední s maturitou	.1313951	.003943	33.32	0.000	.1236669	.139123
váší odborné a bakalářské	.1794152	.0101482	17.68	0.000	.1595251	.199309
Vysokoškolské	-184727€	-015009	12.31	0.000	.1553105	-21414
// 100 mm /						
CIISCO						
5	.1917193	.005202	36,85	0.000	.1815235	.2019
4	.2379096	.0134909	17.64	0.000	.2115479	.26443
7	.2963443	.0049432	59,95	0.000	.2066550	.30603
0	.2670379	.0042801	62,39	0.000	.258649	.27542
	.0822976	.0049649	16.58	0.000	.0725666	.09202
odvětví c						
B	0041324	.0100679	-0.41	0.601	0238652	-91560
c l	.0092666	.0094424	0.98	0.326	0092402	-02777
D.	.107750€	.0112404	9,59	0.000	.0857198	.12978
E	-,0201464	.0103072	-1,95	0.051	0403482	.00005
r I	0451948	.0116358	-3.88	0.000	0600000	0223
a	0516678	.0105419	-4.90	0.000	0723294	03100
H	+.0607115	.0100047	-6.07	0.000	0803205	04110
I	1665763	.0135844	-10.79	0.000	1732019	11999
7	.0080342	.0335095	0.24	0.811	0576433	-07371
K	0656602	.0546891	-1.20	0.330	1728491	-04152
L	0151454	.0246061	-0.62	0.538	0633727	.0330
M	0285961	.020246	-1,41	0.159	0682276	.01113
36	2648065	.0108379	-24.44	0.000	2861289	-,24364
a	.0289597	.0096354	3.01	0.003	.0100748	-04784
P Q	1313355	.009522	-13.79	0.016	1499984	11267
В.	0592375	.011998	-4.99	0.000	0827532	03372
5	124478	.0142818	-8.72	0.000	1524698	09648
			27500			
MASAROG	-0027721	.0002027	13.67	0.000	.0023747	.00316
vek	0009485	.0001074	-0.03	0.000	0011591	-,00073
2004200						
pohlavi ženy	1737786	.0023626	-73,56	0.000	1784092	16914
zeny	-11/2/106	10023626	-13100	0.000	-15 (64725	-110311
Read						
Středočeský	.0834468	.0045265	18.44	0.000	.074575	.09231
Jihočeský	.0128114	.0061444	2.09	0.037	.0007686	-02485
Plzeňský	.0295964	.0046608	6.35	0.000	.0204618	.03873
Karlovarský	0097743	,0000514	-1.10	0.269	0271229	.00757
Ostecký	.0034248	,0058843	0.50	0.561	0001003	-01495
Liberecký	010888	.0066013	-1.65	0.099	0238262	.00208
Erálovéhradecký	-,0107117	.0055853	-1.92	0.055	0216587	.00023
Pardubický	0394129	,0051133	-7.71	0.000	-10394347	-,0293
Jihomoravský	0200134	.0049961	-4.01	0.000	0298056	01022
Vysocins	0321066	.0063031	-5.09	0.000	0444604	
Olomoucky	0353752	.003964	-5.93	0.000	0470645	0236
Horavskoslezský Zlinský	0528877 0159132	0043745		0.003		00526
***************************************		100000000000000000000000000000000000000				120,000
velKatVas HMM						
10-49 zaměstnanců	.2318239	.0073466	31.56	0.000	.2174248	.2462
50-149 zaměstnanců	.3132299	,0068563		0.000	.2990113	
250-999 zaměstnanců	.3781086	-006894	54.85	0.000	-3645965	.39162
Andrew Committee of the	-4725217			0.000	.458698	.48694
1000 a vice zaměstnanců	2.242.240.44.44.4.25.3					



Figure V: Dependence of gross monthly wage (In) of manual workers on the existence of collective agreement and other variables in 2017

Humber of obs = 1,066,159
F(es, 1066110) = 6831.71
Frob > F = 0,0000
R-squared = 0.4283
Root MSE

In mrda	Coef.	Robust Std. Err.	t	(P>(±1)	[93% Conf.	The francisco e 3.1
in_made	roer.	and Err.		KS1-17	Table Cour.	THUSTANT
kolmml_c	*******					
koleml_ano	.0005191	.0022708	3.75	0.000	.0040683	.012969
VIDELANI_c						
Střední bez maturity	.05935	.0032289	18,38	0.000	.0530215	.065678
Střední s maturitou	.1229651	.003653	33.66	0.000	.1158054	.130124
yšši odborné a bakalářské	,1728023	.0108109	15.98	0.000	.1516132	.193991
Vysokoškolské	.177368€	.0148331	11.96	0.000	.1482962	.206441
CZISCO						
5	.1329823	.00493E	26.93	0.000	.1233041	.142660
€	,2133672	.0125535	17.00	0.000	.1887628	,237971
.7	.255742	.0047781	53.52	0.000	.2463772	.265106
	.2257155	.0041312	54.64	0.000	.2176186	,233812
9	.0451301	.0048072	9.39	0.000	.0357082	,054551
odvětvi_c						
ъ.	.0527654	.0090487	5.83	0.000	-0350302	.070500
c	.0073422	.008418	0.87	0.383	~.0091569	.023841
D	.1084347	.010954	9.90	0.000	.0869651	.129904
E	0314962	.0093384	-3.37	0.001	0497991	013193
r	0495725	.0101604	-4.88	0.000	0694866	029658
G	0685441	.009393	-7,30	0.000	086954	050134
# 1	0817168	.0090126	-9.07	0.000	0993813	-,064052
1	1454643	.0125013	-11.64	0.000	1699665	-,120962
J	0261447	.0362493	-0.72	0.471	-,0971921	.044902
т.	088246	.0507211	-1.74	0.082	1876576	.011165
L	0082053	10265296	-0.31	0.757	0602023	.043791
н	0381035	.0192926	-1,98	0.048	0759163	000290
12	+.2782115	.0096379	-28.87	0.000	-,2971015	-,259321
0	0080675	.0085822	-0.94	0.347	0248883	.009753
P	1489496	.0085184	-17.49	0.000	1656454	~.132253
0	0475721	.0087431	-5.44	0.000	0647083	030435
R s	0794723 139995	.011704	-6.79 -10.14	0.000	1024117 1670464	056532 112943
Self G Inf Order						
MASABOD	,0027915	.000195	14.32	0,000	.0024094	,003173
vek	0009129	.0001004	-9.09	0.000	0011097	00071
pohlavi						
ženy	1860101	.002244	-82.89	0.000	1904082	181€1
krat						
Středočeský	.0566899	.0043259	13.10	0.000	.0482112	.065168
Jihočeský	0174901	.005338	-3.29	0.001	0279524	-,007027
Plzeňský	.0201649	.0043712	4.61	0.000	.0115975	.028732
Earlovarský	-,0299112	.0082098	-3.64	0.000	0460022	-,013820
Saterky	0243564	.0053004	-4.68	0.000	0347451	-,013967
Liberecký	0249048	.0066457	-3.75	0.000	0379301	011879
Erálovéhradecký	+.0252058	,0053164	-4.74	0.000	0356259	014785
Pardubický	069971	.0052271	-13.39	0.000	0802159	05972
Jihomoravský	0373187	.0049485	-7.54	0.000	0470176	027619
Vysočina	0384172	.005824	-6.60		049832	
@lomoucky	0662831		-11.99		0771176	-,055448
Moravakoslazský		.0037673			074027	059259
žlinský	0160732	.0051661	-3.11	0.002	-,0261987	005947
velKatVaz_HHM						
10-49 saméstmanců	,2103486	,0071373	29,47	0.000	.1963596	.224337
50-249 zaméstnanců	.2934782	.0066337	44.24	0.000	.2804764	,3864
250-999 zaměstnanců	.3731749	10066466	56.15	0.000	.3601479	.39620
1000 a vice zaměstnanců	.466164	.006905	67.51	0.000	.4526303	.479697



Figure VI: Dependence of gross monthly wage (In) of manual workers on the existence of collective agreement and other variables in 2016

Linear regression Number of obs = 1,037,695 F(48, 1037686) = 6889.15

Prob > F = 0.0000 R-squared = 0.4271 Root MSE = .27267

		Robust				
ln_nzda	Coef.	Std. Err.		P> ±1	[95% Conf.	Interval
koleml c				11000000		
kolsml and	.0030653	.0022767	1,35	0.178	0013969	.007527
			-11-2			
VZDELANI_c						
Střední bez maturity	.0587873	.0027637	21.27	0.000	.0533706	.064204
Střední s maturitou	.1253944	.0032265	39.86	0.000	.1190706	.131718
yšší odborné a bakalářské	.1678463	.0129857	12.93	0.000	.1423948	.193297
Vyackoákolaké	.2334607	*0140341	44.77	0.000	.1903439	+240373
CZISCO						
5	.08495	.0045616	19.62	0.000	.0760095	.093891
6	.2313064	.0125664	16,41	0.000	.2066786	.25593
7	.2311335	.0046878	49.31	0.000	.2219455	.24032
8	.2094643	.003946	53.08	0.000	.2017303	.217191
9	.0347317	.0048488	7.16	0.000	.0252282	.044235
odvětvi_c						
5	.0469454	.0096816	4.85	0.000	.0279699	.06593
c	.0046464	10086359	0.54	0.591	0122797	.02157
D	.1361962	10093276	14.60	0.000	.1179144	-1544
E	0304179	.0093941	-3.24	0.001	04883	+,01200
r	0425158	10103625	-4.10	0.000	0628258	02220
G H	061888 0944515	.0090361	-6.85 -10.51	0.000	0795984 1120616	04417 07684
ī	2150928	.0117251	-18,34	0.000	-,239073€	1921
Ĵ	.0731601	.0183275	3.99	0.000	.0372389	.10908
π.	.0468472	.0190297	2,57	0.010	.011549€	.08614
L	025856	.0156223	-1.39	0.165	0623552	.01064
ж	.0548913	.0145396	3,79	0.000	.0263941	.08338
N .	2989229	.0098751	-30.27	0.000	3182777	27956
0	0026933	.0085479	-0.32	0.753	-,0194468	.01406
P	-,1441490	.0093448	-17.27	0.000	1605053	12779
Q	056734	+00961	-6.59	0.000	0736093	03985
R	0628223	.0106966	-5.87	0.000	0837872	04155
.9	1799068	.0126211	-14.25	0.000	2046437	15516
DOBAZAM	.0040785	+0002802	14.56	0.000	.0035294	.00462
vek	0009577	.0001219	-7.66	0.000	~.001196€	00071
pohlavi						
ženy	2044098	.0020775	-96.38	0.000	-,2084821	-,20033
1998						
kraj	7-122-1-1-1	17790-001	0.25623	CTURNING.	71222215211	222202
Středočeský	.0354511	.0044271	8.01	0.000	.0267741	.04412
Jihodeský	0536415	.0050173	-10,69	0.000	0634753	94380
Flzeňský Karlovarský	0554073	.0046109	4,27 -8,60	0.000	.0106529 0680359	.02872
Ústecký	0422688	.0045657	-9.26	0.000	0512174	03332
Liberscký	0091776	10056467	-1.63	0.104	0202449	.00188
Královéhradecký	057639	.0049422	-11.66	0.000	0673255	04795
Pardubický	0638089	.0050317	-12.68	0.000	0736708	+,0539
Jihomozavský	-,0466346	.0047954	-9.72	0.000	-,0560334	-,03723
Vysočina	0521591	.0046862	-11,13	0.000	0613439	-,04297
Olomoucky	0556718	.0053907	-10.33	0.000	0662374	04510
Moravskoslezský	0669046	.0037373	-17.90	0.000	074229€	05957
Zlinský	0307996	.0047928	-6.43	0.000	0401933	02140
velEatVaz HHH						
10-49 zaměstnanců	.2942736	10126368	23.29	0.000	.2695059	.31904
50-249 zaměstnanců	.3671353	.0125484	29.26	0.000	.3425408	.39172
250-999 zaméstnanců	.4520799	.0127901	35.37	0.000	4270314	.47712
1000 a vice zaměstnanců	.531464	.0130697	40.66	0.000	.5058479	.55708
cons	9,497658	0185415	405 **	0.000	9,457001	9.5183
	W 48 74 58	.0156415	606.57	0.000	9.457002	9.5183



Figure VII: Dependence of gross monthly wage (In) of non-manual workers on the existence of collective agreement and other variables in 2019

Linear regression Fumber of obs # 1,359,979
F(48, 1359930) # 2782,78
Frob > F = 0.0000
R-squared # 0.4626
Root MSE # .35501

		Robust				
ln_mrda	Coef.		t	P>(t)	[95% Conf.	Interval)
kolumi c						
kolsml_ano	0039435	.002177	-1.81	0.070	0082192	.0003233
VZDELANI_c						
Střední bez maturity	.0406347	.0145186	2.80	0.005	.0121787	+069090
Střední s maturitou	.1840631	.0140939	13.06	0.000	.1564396	.211686
yšši odborné a bakalářské	.2706	.0143841	18.81	0.000	.2424076	.298792
Vysokoškolské	.3841787	.014449	26.59	0.000	,3558591	.412498
cziśco						
1	.4841868	.0059543	81.32	0.000	.4725166	.49595
2	.2006649	-0039533	50.7€	0.000	.1929167	.208413
3	.0619568	-0031252	19.82	0.000	.0558316	.068082
4	0831322	.0047061	-17,66	0.000	-,0923561	073908
5	0558581	.005807	-9,62	0.000	0672396	044476
odvětvi_c						
	.1406195	.0165287	6.51	0.000	,1092238	.173015
c	-1542757	.0155307	9.93	0.000	.123036	.184715
D	-2403115	.0158492	15.16	0.000	.2092476	.271375
E	.065599€	.019634	3,34	0.001	.0271176	.104081
r	.0456175	.0178371	2.56	0.011	,0106574	.000577
G	.144675	.0165272	8.77	0,000	.1124823	.177267
H	.0602545	.0162895	3.70	0.000	.0283275	.092181
I	0734097	.0223934	-3.28	0.001	117299	029518
J	.2605246	.0165554	15.74	0.000	.2280766	.292972
X.	.237603	.0162189	14.65	0.000	.2058144	.269391
L	.151604€	.0280411	5.41	0.000	.096645	.206564
34	.1471485	.0174674	8.42	0.000	.1129129	.18138
30	0328979	.0184301	-1.79	0.074	-,0690202	,003224
0	.0284494	-0153186	1.86	0.063	-,0015745	.058473
P	.0114773	-0154677	0.74	0.458	0188388	.041793
0	.1448407	-0157953	9.17	0.000	.1138824	.175798
B.	0141153	.016321	-0.86	0.387	0461039	.017873
	-,0659905	.0214355	-3,00	0.002	-,1000034	-,023977
DOBAZAM	.0033127	.0002896	11,44	0.000	.0027551	.003880
∀ek	.0035591	.0001815	19.61	0.000	.0032034	,003914
pohlavi						
ženy	1642533	.0028002	-58.66	0.000	-,1697416	-,150765
kraj	- irmore	02000000	52122	02/2020	- 5000000	
Středočeský	0221366	.0061489	-3.60	0.000	0341882	01008
Jihočeský	0834909	.006663	-12.53	0.000		070431
Plzeńsky	0614288	.006224	-9.87	0.000		049229
Karlovarský	0536035	.0117728	-4.55	0.000	0766778	030529
Ustecký	0673527	.0069953	-9,63	0.000	~.0810€34	-,053642
Liberecký	0719813	.0075117	-9.58	0.000	0867039	057258
Královéhradecký	1105407	.0065556	-16.06	0.000	-,1233894	09769
Pardubický	1217939	.0067025	-18,17	0.000	1349306	-,108657
Jihomoravský	0996007	.0049829	-19,99	0.000	109367	-,009834
Vysočina	-,1236491		+18.57		-,1367023	
Olomoucký	1332877		-19,77	0.000		120076
Moravskoslezský Zlinský	132415 1466305	.005034€ .0063751	-26.30 -23.00			122547 134135
S 12.1						
velKatVaz_HMM 10-49 zaméstnanců	.3192687	.0088449	36.10	0.000	.3019329	.336604
50-249 zaméstnanců	.4241923			0.000	.4077275	.440657
250-999 saméstnanců		.0084648		0.000	4766069	.509788
1000 a vice saméstnanců		.0086709		0.000	.4907366	.524725
	9.687121	.023345		0.000	9.641365	9.73287





Figure VIII: Dependence of gross monthly wage (In) of non-manual workers on the existence of collective agreement and other variables in 2018

Linear regression Number of obs = 1,307,007
F(48, 1306988) = 2442.54
Frob > F = 0.0000
R-squared = 0.4564
Root MSE = ,35673

		Robust				
ln_made	Coef.	Std. Err.	*	P>(t)	[95% Conf.	Interval
kolsml_c						
Roleml_and	0220215	.002683	-8,21	0.000	-,0272801	01676
VZDELANI_c						
Střední bez maturity		.0164454		0,001	.0230011	.087465
Střední s maturitou	.1935087	.0160304	12.00	0.000	.1621697	.225007
yası odborné a bakalafaké	.2779274		17.02	0.000	.24592	.309934
Vysokoškolské	.3948448	.0163904	24.09	0.000	.3627201	.426969
CIISCO		1000000	220,00	10/2009	10000	15/2013
1	.4614252	.0066696	69.18	0.000	.448353	474497
2	.1869059	.0041884		0.000	.1786968	.19511
3	.0549848	.0032581		0.000	.0485203	.061448
4	0839472			0.000	0936797	074214
5	0809397	.0060021	-13.49	0.000	~.0927036	069175
odvětvi_c					7757050	
5	.1179442	.0186945	6.31	0.000	.0013037	.154584
c	.1500011	.0177999		0.000	.1152039	.184975
D		,0181218		0.000	,1827854	,253822
五	.0344004	.0217658	1.50	0.114	0082598	.077060
F	.0537743	.020115		0.009	.0143496	.09311
9	.1366499	.0188033		0.000	.0975961	.171903
В	.0432397	.0185029		0.019	.0069747	.07950
ī	0002033	.0254546		0.001		-,038383
3	.259942	.0186518	13.93	0.000	.2232851	.296390
E.	.2223292	.0185401	11.99	0.000	.1859912	.25666
L	,1536629	.0293656	5,23	0.000	.0961073	.21121
H	.1367168	.0194843	7.02	0.000	.0985279	.1749
M	0472469	.0205178	-2.30	0.021	087463	00703
0	.0291265	.0174895	1.67	0.096	0051533	+063401
P	0411914	.0176128	-2.34	0.019	~.0757119	0066
9	.1234542	.0178834	6.90	0.000	.0554033	.1555
R	-,041411	.0184516	-2.2£	0.025	-,0775756	-,00524
5	0379757	.023381	-1.62	0.104	0038016	.00785
DOBAZAH	.0032542	.0002584	11.01	0.000	.0026993	.003865
vek	.0036992	.0001887	19.61	0.000	.0033294	.00406
pohlavi						
beny	1700107	.0029239	-58.15	0.000	1757414	1642
kzaj						
Středočeský	0164201	.0065689	-2.51	0.012	-,0292557	003584
Jihočeský	0780757			0.000		063384
Plzeňský	0641836		-10.16	0.000		-+05179
Karlovarský	+.048094	.0121633		0.000	0719337	02425
Ostecky	0578851	.0073099	-7.92		-,0722121	0435
Liberecký	0672698	.0091005		0.000		-,04941
Královéhradecký	1129075	.007103				09906
Pardubický	1077772	.0072559	-14.85	0.000	1219984	-,0935
Jihomoravský	101634€	10092325	+19.42	0.000	1118902	09137
Vysočina	0953702	.0070878	-13.46	0.000	1092621	~.08147
Olomowský	-,1415925		-19.70	0.000	-,1556796	-,12750
Moravskoslesský	134381€	.0051626	-26,03	0.000	1445	-,12426
Zlinský	14217	.0068287	-20,82	0.000	-,155554	+,1287
velKatVaz_HHH						
10-49 zaměstnanců	.3263187	.0099196	36.58	0.000	.3088366	.34380
50-249 zaměstnanců	.4325021	.0082663	52.32	0.000	+4163005	.44870
250-599 zaměstnanců	.5052533	.0083074	60.82	0.000	4559711	.52153
1000 a vice zeměstnanců	.5227744	.008865	61.04	0.000	.5059874	.03956



Figure IX: Dependence of gross monthly wage (In) of non-manual workers on the existence of collective agreement and other variables in 2017

Number of obs F(48, 1283860) Prob > F R-squared = 1,283,909 = 2923.60 Linear regression

0.0000 0.4542 Root MSE

1.55		Robust				
ln_mada	Coef.	Std. Err.	t.	Poiti	[95% Conf.	Interval
kolami_c						
koleml_ano	02244€	-0025081	-8.95	0.000	-,0273610	-,017536
VZDELANI c						
Střední bez maturity	.0377017	.0142766	2.69	0.005	.00972	.06568
Střední s maturitou	.1791787	.0138477	12.94	0.000	.1520377	.20631
ršší odborné a bakalážskě	,2559429	.0141884	18.04	0.000	.2281341	,28375
Vysokoškolské	.3847125	.0141905	27.11	0.000	,3568997	.41252
CZISCO						
1	.5039197	.0061141	82.42	0.000	.4919363	.5159
2	.2294308	.0038877	59.01	0.000	.221811	.23705
3	.0956781	.0031256	30.61	0.000	.089552	+10180
4	0392415	.0047312	-8.29	0.000	0485145	02998
5	-,0467109	.0060364	-7.74	0.000	0585419	-,03487
odvětví c						
Б	.1613027	.0177339	9.10	0.000	.1265448	.19606
c	.157717	.0158541	9.95	0.000	.1266435	,18879
D	,2323771	.016585	14.01	0.000	+1998711	+26488
E	.0437394	-0191194	2.29	0.022	.0062661	.08121
37	.0515659	.017826	2.89	0.004	+0166276	+08650
G	.1386453	.0168464	8.23	0.000	.105627	.17166
11	.0452062	.0166062	2.72	0.00€	.0126587	.07775
1	1007693	-0236257	-4.27	0.000	147075	-,05446
J	.2767667	.0169097	16.37	0.000	.2436342	.30990
K.	.2333639	.0165002	14.14	0.000	.2010241	.26578
L.	.1639129	.0305683	5,36	0.000	+1040001	.22382
м	.1326141	.0174461	7.60	0.000	.0984204	.16680
11	0705991	.0191204	-3.69	0.000	1060744	-+03312
0	.0098213	.0155782	0.63	0.528	0207115	.04035
	-,0741472	.01588	-4.72 6.57	0.000	104906 .0731798	-,04338 ,13542
R	0750025	.0165141	-4.54	0.000	-,1073696	04263
5	-,0479546	.0222063	-2.16	0.031	~.0914783	0044
DOBAZAM	.0034506	.0003073	11.23	0.000	.0028483	.0040
vek	.0039902	.0003073	21.69	0.000	.0035386	.00424
2577	300000000000000000000000000000000000000	1010 = 2752	75737	92(222)		
pohlavi						
zeny	1755489	.002653	-66.17	0.000	-,1807487	-,17034
kraj						
Středočeský	-,0453135	.0056964	-7,95	0.000	-,0564783	-,03414
Jihočeský	-,0981173	-0065937	-14.88	0.000	-,1110407	-,08519
Plzeňský	0732384	.0058174	-12.59	0.000	0846403	06183
Karlovarský	+.065063	.01054	-6.17	0.000	0857211	04440
Ustecký	0936217 0796714	.0063433	-14.76 -9.83	0.000	1060543 09555	-,08118 -,06379
Liberecký Královéhradecký	1306436		-20.18	0.000	1433325	11795
Parduhický	1190682	.0068124	-17.46	0.000	-,1324203	-,10571
Jihomoravský	1066436	.0048643	-21.92	0.000	1161775	09710
Vysočina	1117419	.007127		0.000	1257106	09777
Olomoucký	1618894			0.000	1747122	14906
Moravakoslezský	1442176			0.000	1535978	13483
Zlinský	1573664		-24,84		-,1697845	-,14494
velEatVaz HMK						
10-49 zaměstnanců	.3159625	.0087843	35,97	0.000	.2987455	,33317
50-249 zamēstnancū	.4230434	.0082315	51.39	0.000	.4069099	.43917
250-999 zaméstnanců	,4981602	.0082999	60.02	0.000	.4818927	.51442
1000 a vice zaměstnanců	.5044155	.0085595	58,93	0.000	.4876392	.52119
_C038.88	9.543911	.0233277	409.12	0.000	9.49819	9.5896



Figure X: Dependence of gross monthly wage (In) of non-manual workers on the existence of collective agreement and other variables in 2016

Linear regression Number of obs = 1,231,450 F145, 1231431 = 3577.59 Prob > F = 0.0000 R-squared = 0.4437 Root MSE = .33751

			200000000000000000000000000000000000000			
In mzda	Coef.	Robust Std. Err.	-	Politi	[954 Conf.	Interval
1.07-0070	(300550)	7575	177=	1-708/11/1	1,55,07,0000000	070757887
koleni_c koleni ano	0207187	.0022906	-9.05	0.000	0252081	016229
#DIBHT #50	020/10/	.0024908	-9.05	0.000	7.0202002	-1016223
VIDELANI_c						
Střední bez maturity	.0406684	.0127507	3.82	9-000	-0236775	.073659
Střední s maturitou	.2073255	.012477	16.62	0.000	.1828709	.231
yāšī odbornē a bakalāfskē	,28337	.0128383	22.07	0.000	.2582073	.308532
Vysokoškolské	,4340866	,0128009	33,91	0.000	,4089972	.45917
CIISCO						
1	.5175715	.0061829	83.71	0.000	.5054532	.529681
2	.2500364	.0034771	71.91	0.000	,2432214	,25685
3 4	.124901	.0028458	43.89	0.000	,1193233	.13047
1	0577473	.0052469	-11.01	0.000	0650311	06746
	031 (413	.0052469	-44.04	0.000		
odvětvi_o						
В	.2213766	.018421	12,02	0.000	.185272	.25748
c	.1077926	.016735	11,22	0.000	.1549925	.22059
D	.2765991	.0172344	16.05	0.000	.2427602	.31031
12	.0887335	.0191940	4.62	0.000	.0511122	.12635
F	.055087	,0197243	2,79	0.005	.0164281	10937
G	-199505	.0172209	11.59	0.000	.1658326	.23333
н	,1011204	,0171657	5.89	0.000	.0674763	,13476
1	1060182	.0221403	-4.79	0.000	1494124	06262
J	.355599€	,0173817	20.46	0.000	,3215321	.38966
K	.3111095	.016949	18.36	0.000	.27789	.3443
L.	-1098584	.0268796	7.06	0.000	.1371753	.24254
M	.1875174	.0175917	10.66	0.000	.1530383	.22199
H	0106753	.0189831	-0.56	0.574	0478816	.02653
0	,0431892	.016484	2,62	0.009	.0108812	.07549
9	0450305 -1309197	.0166703	-2.70 7.93	0.000	0777118	01236
2	0562466	.0171697	-3.28	0.000	0898986	02259
5	019902	.0191999	-1.09	0.300	0575331	.01772
13 000000000000000000000000000000000000	CONTRACTOR	Version consultation	600000			10-00-00-00
MASAROG	.0054269	,000237€	22.84	0.000	.0049612	.00589
vek	.0038949	.0001475	26.40	0.000	.0036058	-00418
pohlavi						
ženy	1942003	.0022307	-67.06	0.000	1985725	18982
kraj						
Středočeský	+.0188787	.0044878	-9.21	0.000	0276747	01008
Jihočeský	1252185	.0060213	-20,80	0.000	-,13702	11341
Plzeňský	0616902	,0055409	-11.13	0.000	0725501	-,05083
Karlovarský	+,0933048	10000007	-11.58	0.000	1091036	07750
Ostecký	1050633	.0049722	-21.13	0.000	1146087	0953
Liberecký	0837589	.0078396	-10.68	0.000	0991244	06839
Královéhradecký	139566	.0055127	-25,32	0.000	-,1503707	-,12676
Pardubický	1235405	-006103	-20,24	0.000	1355101	11158
Jihomoravský	1070073	.0042418	-25.23	0.000	1153211	09869
Vysočina	1105976	.0067593	-16.36	0.000	1238457	09734
Olomoucky	+,1680161	.0059163	-28,40	0.000	1796118	-,15642
Horavskoslezský Zlinský	1405707 1518661	.0055129	-31,32	0.000	1493663 1626712	-,1317 -,14106
20300.000 1000						
velKatVas_HMM				1100 100 000		
10-49 zaměstnanců	.2050567	.0154281	13.29	0.000	.1748182	-23529
50-149 zaměstnanoù	.2950029	,0150544	19.60	0.000	.2654967	+32450
250-999 zaměstnanců	.3776227	.0150969	25.01	0.000	.3480334	40721
1000 a vice zaměstnanců	.3681223	.0150999	29.38	0.000	.338527	.59772



Figure XI: Dependence of hours paid of manual workers on the existence of collective agreement and other variables in 2019

Foisson regression Number of obs = 1,079,717
Wald chi2(48) = 13407.15
Log pseudolikelihood = -1.324*+09 Prob > chi2 = 0.0000

placdoba	Coef.	Robust Std. Err.	z	P>(2)	[95% Conf.	Interval
kolsml c						
kolami_ano	.0118104	.0013932	8.48	0.000	.0090799	.01454
VZDELANI c						
Střední bez maturity	.0686216	.0025122	27.32	0.000	.0636978	.073565
Střední s maturitou	.0786212	.002698	29.14	0.000	.0733332	.083909
yáší odborné a bakalářské	-0511728	.0071773	7,13	0.000	.0371055	.065240
Vysokoškolské	.0646015	.0064727	9.98	0.000	.0519153	.077297
CZISCO						
5	-0990147	.0036937	2.44	0.015	.0017753	.016254
4	-,0065157	.0087325	-0.75	0.456	0236311	.010599
7	.031534	.0033555	9.40	0.000	.0249573	.038110
0	-0219014	.0031391	6.98	0.000	-015749	.025053
.9	-,0163742	.0037427	-4,37	0.000	0237098	-,009038
odvětvi_c						
8	0612535	.0059701	-10.26	0.000	0729548	-,049552
C	0485083	.0056793	-8.54	0.000	0596396	03737
D	0623226	.0063288	-9.85	0.000	0747268	-,049918
E	0171691	.0063059	-2,72	0,006	0295284	-,004809
F	0266298	.0065592	-4.06	0.000	0394855	01377
g g	0373542	.0061743	-6.05	0.000	049455€	-,025252
H	0229138	+0059322	-3,86	0.000	-,0345407	011286
I	0586003	.0093038	-6.30	0.000	0768353	040365
.3	-,0253185	-0088515	-2.56	0.004	0426671	-,007969
K	+.1520252	.0620015	-2,45	0.014	2735458	038884
L	0445891	-0125803	-3.54	0.000	0692461	019932
36	0012633	-0117338	-6.93	0.000	1042612	-,058265
N	1580056	.0068411	-23.10	0.000	1714139	144597
0	0404741	-0057751	-7,01	0.000	0517931	029155
P	0189726	.0058708	-3.23	0,001	030479	007466
9	0127372	.0059194	-2.15 -4.07	0.031	024339 051573	001135
B. S	0348015	.0089845	-3.68	0.000	0506861	0180 015467
2,000						
DOBAZAM	.0020998	.0001263	23.85	01000	.0015521	.002347
49122894						
pohlavi	0496767	.0015864	-31.31	0.000	0527859	046567
100000X						
kraj	*******			0.000	00.000.00	03.000.0
Středočeský	.0119016	.0025994	4.58	0.000	.0068069	.016996
Jihočeský Plzeňský	.0003163	.0033621	2.47	0.013	.0017266	.014908
	.006908	.003045	2.27	0.023	.00094	.01287
Karlovarský Ústecký	.0176265	.0050152	3.51	0.000 0.025	.00779€8	.027456
	.0162791	.0036294	4.06	0.000	.0010179	.024144
Liberecký Královéhradecký	.0075994	.0032614	2.33	0.020	.0012071	.013991
Pardubický	.0079364	.0032254	2.46	0.014	.0016146	.014258
Jihomoravský	-0172102	.0026764	6.43	0.000	.0119727	.022463
Vysočina	.0030561	.0036295	0.04	0.400	0040576	.010169
Olomoucky		.0036222		0.000		.021961
Mozavakoslezský	0002615	.0025309	-0.10	0.918	0052219	.004698
Zlinský		.0033057	5.07	0.000	.0102826	.023240
velKatVaz HMM						
10-49 zaměstnanců	.0211279	.0044755	4,72	0.000	.0123561	1029899
50-249 zaměstnanců		.0043427	2.14	0.032	.0007998	.017822
280-999 zaměstnanců		.0043522	0.99	0,322	0042187	.012841
1050 a vice zaměstnanců	007905	.0044953	-1.76	0.079		.000908



Figure XII: Dependence of hours paid of manual workers on the existence of collective agreement and other variables in 2018

Poisson regression Number of obs = 1,049,230
Wald chi2(#8) = 13380.56
Log pseudolikelihood = -1.317e+09 Prob > chi2 = 0.0000

placdoba	Coef.	Robust Std. Err.		P>(z)	[95% Conf.	Interval
300				- 5/1	- 5	
kolemi_c kolemi_ano	.0159538	.0015775	10.11	0.000	.0128619	.019049
VIDELANI_c Střední bez maturity	0.637.657	0020105	22.40	0.000	.0576437	.06869
Střední s maturitou	.0631697	.0028195	23.96		.0663165	.07813
SSi odborné a bakalářské	.040935€	.0078788		0.000	.0254936	.05637
Vysokoškolské	.081249€	.007757	6.61	0.000	.0360463	.0664
cziśco						
5	.0284619	.0036814	7.73	0.000	.0212465	.03567
6	.0166187	.009511	1.75	0.081	0020225	.03525
7	.0421678	.0033475		0.000	.0356068	.04872
0	.0310534	.0030617	10.14	0.000	.0250526	-03705
9	0088272	.0037703	-2.34	0.019	0162169	00143
odvětví c						
<u> </u>	0594602	.0069949	-8.50	0.000	-,0731699	~,04575
c	0346792	.0065348	-5.01	0.000	0474872	02187
D	0585832	.0073718	-7.95	0.000	0730317	04413
ž.	0116541	.0074084	-1.57	0.114	0241743	.00284
r	0171125	.0073959	-2.31	0.021	0316082	-,00261
G	03638			0.000	048376	02048
#	0182625	.006836	-2.67		0316609	00486
1	0530617	.0104248	-5.09			03262
J	0279607	.0100333	-2.79			-,00829
X.	1973513	+0725447	-2.72			05516
T.	0230213	.0119812	-1.92	0.055	046504	+00046
26	0673933	.0121873		0.000		-,04350
36	+.1479056	-0077726	-19.03			-, 13267
0	0438211	.0066291	-6.61			03082
P	01571	.0067385		0.020		-,00250
Q R	0017348	.006708	-1.39	0.796	0148823	.001141
3	0127381	.0091557	-1.58	0.166	030683 0339927	.00363
DOBAZAM	.0022329	,0001313	17.01	0.000	.0019756	.00249
vek	.0018871	.0000756	24.98		.001739	.00203
pohlavi						
ženy	+,0497666	.0017342	-28,70	0.000	0531656	04636
kraj						
Středočeský	.0141589	.0028156	5,00	0.000	.0086405	.01967
Jihočeský	.0085322	.0037728		0.024	.0011376	.01592
Plzeňský	0035858	.0032492		0.220	0103542	.00238
Karlovarský	.0090111	.0058247		0.122	0024051	-02042
Ustecký	.0119984	.0038555		0,002	.0044417	-01955
Liberecký	.0160607	.004243		0.501	.0057446	.02237
Královéhradecký	.0104743	.0035823	2.92		.0034531	-01749
Pardubický	.0197604	.0036497	3.77	0.000	.006607	.02091
Jihonoravský Vysočina	.0204018	.0039911	6.87		.0024147	.01005
Olomoucký	.0193677	.0040094		0.000	.0115094	.0272
Moravakoslezský	0007313	.002775	-0.26		0061702	.00470
Zlinský	.0166303			0.000	,0093135	.02394
welkatVaz HOM						
10-49 saméstnanců	.0218386	.004672	47.67	0.000	.0126517	.03099
50-249 zamestnanců	.0156731	.0044001	3.56		.0070491	.02429
250-999 zaměstnanců	-004609	-0044084	1.05	0.296	0040313	-01324
1000 a vice zaměstnanců	0143965	.0045915	-3,14	0.002		~.00539
5						



Figure XIII: Dependence of hours paid of manual workers on the existence of collective agreement and other variables in 2017

Foisson regression Number of obs = 1,066,159
Wald chi2 (48) = 17742.36
Log pseudolikelihood = -1,303e+09 Frob > chi2 = 0.0000

placdoba	Coef.	Robust Std. Err.		P>I E I	[95% Conf.	Interval)
72 72 22						
kolami_c		The second second	242.474	1904100000		Charles Augusta
kolsml_ano	.0131099	.001446€	9.06	0.000	.0102747	.015945
VZDELAHI_G						
Střední bez maturity	.0521191	.0023382	22.29	0.000	.0475363	.0567013
Střední a maturitou	.0584076	.0025333	23.06	0.000	.0534423	.0633728
yšší odborné a bakalářské	.0299891	,0079345	3,78	9.000	*0144378	.045540
Vysokoškolské	.0432658	.006732	6.43	0.000	.0300713	.056460
CZISCO						
5	.0231347	.0032914	7.03	0.000	.0166836	.0295858
6	.0136959	,0083329	1.64	0.102	0026864	.0299783
7	.0428583	.0030072	14.25	0.000	.0369644	.048752
8	,0304968	.0027415	11.12	0.000	-0251236	.035870
9	0134823	,0033405	-4.04	0.000	0200296	-,00693
odvětvi_c						
В	0615552	.0060456	-10.18	0.000	0734044	04970
c	0413635	.0057012	-7.26	0.000	0525376	030189
D	-,0561294	.0064761	-8.67	0.000	0688222	0434365
3	0105842	.0064544	-1.64	0.101	0232345	.002066
7	0313489	.0064064	-4.09	0.000	0439053	018792
G	0377512	.0061754	-6.11	0.000	0498548	025647
H	0290702	.0059466	-4.05	0.000	0357253	012415
1	0587538	.0087702	-6.70		0759432	-,0415644
ā	0505662	.0106282	-4.76	0.000	0713971	029735
×	2200202	.0689232	-3.19	0.001	3551071	-1084933
ı L	0300655	.0109611	-2.74	0.006	0515488	008582
n I	059759		-5.34	0.000	0817061	03781
n i		,0111977		0.000		
500	1719112	.0067488	-25.47		1851387	-,1586838
0	0570321	.0057481	-9.92		6682983	04576
P	0234886	,0058286	-4.03	0.000	0349128	-,012064
Q	0093353	.005865	-1.59	0.111	0208304	.0021599
R	0119972	.0074925	-1.60	0.109	0266823	.002687
s	+,0239076	.0090027	-2.66	0.008	0415526	006262
DOBAZAH	.0023715	.0001124	21.10	0.000	-0021512	,002591
vek	.0019082	.0000671	28.45	0.000	.0017767	.0020397
pohlavi						
keny	0438814	.0015102	-29.06	0.000	0468413	0409215
kraj						
Středočeský	.0167796	.0024748	6.71	0.000	-0119292	.0216
Jihodeský	.0122638	.0031781	3.86	0.000	.0060349	.018492
Plzeńský	.001433€	.0028951	0.50	0.620	0042407	.007107
Karlovarský	.0107629	.0051826		0.038	.0006053	.020920
Ústecký	.0088198	.003307€	2.67	0.008	.002337	.015302
Liberecký	.0219467	.0037274	5.89	0.000	.0146411	,029252
Královéhradecký	.0205066	.0030929	6.63	0.000	.0144447	.026568
Pardubický Jihomoravský		.0032695		0.000	.0068702	.019686
	.0225171	.0026569			.0173097	.027724
Vysočina	.0134573	.0037385		0.000	.00613	
Olomoucký	,013818	.0035467		0.000	-0060666	.020769
Horavskoslezský Zlinský	0004634	.0023341	7.52	0.843	0050381 .0173782	.029619
		0.0000000000000000000000000000000000000	11475	(315,575)		4.0000000000000000000000000000000000000
velKatVaz_HMM	******	0044014				
10-49 zamēstnancū	.0224119	,0043318	5,17	0.000	.0139218	.03090
50-249 samestnanců		.0041415		0.000	.0075188	.023753
250-999 zamēstnanců	.0072778	,004177€	1,74	0.051	0009102	.015465
1000 a vice samestnanců	0116565	,0043431	-2.68	9.007	0201687	-,003144
_cons	7.366351	.0081994	898.40	0.000	7,350281	7.382422



Figure XIV: Dependence of hours paid of manual workers on the existence of collective agreement and other variables in 2016

Foisson regression Number of obs = 1,037,695
Wald chi2 (48) = 20610.96
Log pseudolikelihood = -1.136e+09 Prob > chi2 = 0.0000

		Robust				
placdoba	Coef.	Std. Err.	z	F> E	[95% Conf.	Interval
kolsml_c						
kolaml_ano	.0080097	.0013664	5.86	0.000	.0053317	-010687
2000,001 2 400						
VZDELANI_c Střední bez maturity	.0452938	10020581	22.01	0.000	.0412599	.04932
Střední s maturitou	.0484209	.0032247	21.77	0.000	.0440605	.05278
yáší odborné a bakalářské	.0294956	.0067653	4.36	0.000	.0162350	.04275
Vysokoškolskė	.0310615	,006013	5.17	0.000	.0192762	-04284
CZISCO						
5	.024959	.0030025	6.31	0.000	.0190741	.03084
6	.0183603	.0080582	2.28	0.023	.0025665	.03415
7	.0402172	.0028711	14.01	0.000	.03459	.04584
8	.0364749	.0025559	14,27		.0314654	.04148
9	0021465	.0031498	-0.68	0.496	0053201	.00402
odvětvi_c						
В	0743501		=12.90		0856425	06309
c	064501		-11.62	0.000	0753817	05362
D	0881108		-14.38		1001202	07610
E F	0455688 0543594	.0062084	-7,34		057737	03340
g g	0612805		-8.11 -10.53	0.000	0674944	04122
н	0506346	.0057391		0.000	0618829	03938
ī	0714725	.0074357	-9.61	0.000	0560462	05689
J J	0683642	.0093169	-7.34	0.000	086625	05010
K	0691613	.0110014	-6.24	0.000	0908805	04744
L	0767943	.0114237	-6.72	0.000		05440
M	0980902	.0091793	-10.36	0.000	-,1130894	0771
36	2074096	.0064814	-32.00	0.000	2201129	19470
0	0981863	.0056619	-17.39	0.000	-,1092834	08708
p	0472075	.0055533	-8.50	0.000	0580917	03632
Q	+.0306579	.0055814	-5.49		-,0415972	+.01971
R	0476546 0486575	.0068419	-6.97 -5.99	0.000	0610645 0645869	03424
DOBAZAM	.0031401	.0001475	21,29	0.000	.002851	.00342
vek	.001543	.0000745	20.70	0.000	.0013969	.00168
pohlavi						
ženy	0455693	.0013283	-34.31	0.000	0481727	04296
kraj						
Středočeský	.0210412	,0023046	9.13	0.000	.0165244	.02555
Jihočeský	.0045518	.0030453	1.49		0014169	.01052
Plzeňský	.0018401	.0028989	0.63	0.526	0038415	.00752
Karlovarský Ústecký	.0068752	.0044641	1.15	0.124	0023778	.01562
Liberecký	,0075903	.0034772	2.18	0.029	.0007751	-01440
Královéhradecký	.0123748	,0031114	3.98	0.000	.0062766	.0184
Pardubický	,0101175	.002769	3.65	0.000	.0046903	.01554
Jihomoravský	.0228016	.0025819	8.83	0.000	.0177412	.02786
Vysočina	.0133313	.0028118	4.74	0.000	-0078202	-01884
Olomoucký	.0132856	.0032286	4.12	0.000	.0069578	.01961
Moravskoslezský	0015896	.0021907	-0.73	0.460	0058833	.00270
21inský	.018723	.0030025	6.24	0.000	.0128382	.02460
velKatVar_HMM						
10-99 zaměstnanců	.0381574	.0077763	4.91	0.000	.0229162	.05339
50-249 zaměstnanců	.0392001	.0077235	5.08	0.000	.0240624	.05433
250-995 zaměstnanců	.0245266	.0078061	3.14	0.002	.009227	.03982
1000 a vice zaměstnanců	.0067211	.007923	0.85	0.396	0088078	.02224
450000	7.39583	.0101896	725.82	0.000	7.375559	7,4158



Figure XV: Dependence of hours paid of non-manual workers on the existence of collective agreement and other variables in 2019

Foisson regression Number of obs = 1,359,979

Wald chi2(48) = 30638,71

Log pseudolikelihood = -1.049s+09 Prob > chi2 = 0.0000

placdoba	Coef.	Robust Std. Err.		P> z	[55% Conf.	Interval
kolsml c						
kolsml_ano	0025468	.0008382	+3.04	0,002	0041897	000903
VZDELANI c						
Střední bez maturity	.0709268	.0087565	8.10	0.000	.0537645	.088089
Střední a maturitou	.0749149	.0086531	8.66	0.000	.0579552	.091874
yšší odborné a bakalářské	.0649419	.0007564	7.42	0.000	.0477796	.082104
Vysokoškolské	.0692572	.0087181	7,94	0.000	.05217	.086344
CZISCO						
1	0203033	.0016328	-12.43	0.000	0235035	017103
2	-,0327421	10014184	-23,08	0.000	035522	029962
	0397831	.0011854	-33.54	0.000	+.0420764	037429
4	0566069	.0020577	-27.51	0.000	0606399	05257
35	-,0756995	.002619	-28.90	0,080	0505326	-,070566
odvětvi_c						
В	0587386	.0056234	-10,45	0.000	0697603	-+047716
c	0235495	.0049191	-4.79	0.000	~.0331907	013908
D	0630666	.005197	-12,14	0.000	0732524	052880
E	0201069	.0060199	-3,34	0.001	0319058	-,008308
7	0078116	.0057145	-1.37	0.172	0190117	.003388
G	0139252	.0052458	-2.65	0.005	0242068	-,003643
H	0296006	+0083151	-5.57	0.000	0400181	019183
I	0331797	-0101187	-3.28	0.001	0530121	013347
3	0185904	10052883	-3.52	0.000	0289554	008225
E	-10269922	.0051946	+8.20	0.000	~.0371734	01681
L	0392516	-0102674	-3.02	0.000	0593753	019127
26	0386851	.005659	-6.00	0,000	0490355	-,027534
N	0774552	.0068023	-11.39	0.000	0907875	064122
0	0007396	-0048736	-0,15	0.879	0102917	.008812
P	0515788	.0049258	-10,47	0,000	0612331	-,041924
9	0138774	.0051613	-2.69	0.007	0239933	003761
B. S	0211996 065567	.0056211	-3.77 -7.91	0,000	0322167 0918127	-,010102 -,049321
22.02.0000	**************************************	**************	122022	-21/2/201	000000000000000000000000000000000000000	76261220
DOBAZAM Ve k	.0022643	.0001093	10.80	0.000	.0020501	.002478
8000-900						
pohlavi	0284367	.0010143	-28.04	0.000	0306287	026448
ATRIF	(107502503)	876555FP454	20000000	10 TO THE		
kraj	0046000	0000000	2.31	0.021	200700	.008677
Středočeský Jihočeský	.0046932	.0026328	5.50	0.000	.000709	
Plzeńsky	.0093959	.0023725	3.92	0.000	.0046982	.019186
Karlovarský	.0000226	.0047263	0.00	0.996	0092408	-00928
Ustecký	.0089596	.0025195	3.56	0.000	.0040218	.013897
Liberecký	.0089487	.0033265	2.69	0.007	.0024289	.015468
Královéhradecký	.007254	.0024949	2.91	0.004	.0023641	.012143
Pardubický	.0065848	.0028328	2.32	0.020	.0010326	.012197
Jihomoravský	-0005524	.0019629	0.45	0.653	0029647	.004729
Vysočina	.0081748	.002766	2,96	0.003	.0027535	.013596
Olomoucký	.007359	.0025564		0.004	.0023485	.012369
Mozavakoslezský	-0018429	.0020231		0.362	0021223	.005505
Zlinský	.0081266		3,19	0.001	.0031392	.01311
velKatVaz_HMM						
10-49 zaměstnanců	.0171424	.0033785	5.07	0.000	.0105206	023764
50-249 zaměstnanců		.0032751	4.67	0.000	.0088686	.02170
250-999 zamēstnanců		.0033312	2.85	0.004	.0030884	.016146
1000 a vice zaměstnanců	.0068776		2.03	0.042	.0002508	.013504
			687.59	0.000		7.51066



Figure XVI: Dependence of hours paid of non-manual workers on the existence of collective agreement and other variables in 2018

Poisson regression Number of obe = 1,307,007 Wald chi2(48) = 35783.80 Log pseudolikelihood = -1.026e+09 Prob > chi2 = 0.0000

Pogradu201	72372	Robust	55	(210,000)		Elitoposis.
placdoba	Coef.	5td, Err.	ं	B>121	[95% Conf.	interval
koleml_c						
kolsmi_ano	0025585	.0009658	-2.65	0.008	0044518	000666
VEDELANI c						
Střední bez maturity	.0594994	-0096049	6.19	0.000	.0406741	.078324
Střední s maturitou	.0582336	.009511	6.12	0.000	.0395923	.076074
yáši odborná a bakaláfské	.0508074	.0096317	5.28	0.000	.0319297	.069685
Vysokoškolské	.0501476	.0095878	5,23	0.000	.0313559	.068939
CZISCO						
1	0185379	.0017555	-10.56	0.000	-,0219767	015097
2	0290131	+0014888	+19.53	0.000	~,0319252	026100
3	0392382	-0012271	-31.90	0.000	0416434	-,036833
-6	0567144	.0021505	-26.37	0.000	-,0609294	052499
5	0702284	.0027383	-25,65	0.000	0755984	064861
odvětví o						
B	0608316	.0060958	-9.98	0.000	~.0727792	+.04888
c	0164773	.0055733	-2.96	0.003	0274006	005553
D	0531714	.0055999	-9.01	0.000	064735	-,041607
E	0141202	.0067474	-2.09	0.036	~.0273449	000895
F	0016175	.006316	-0.26	0.798	0139966	.010761
G	-,010992	-0059455	-1.05	0.065	0226508	.000666
H	0238581	-0059392	-4.02	0.000	~.0354988	012217
ī	0372392	-0114478	-3.25	0.001	0596765	01480
3	0115384	.0059011	-1.96	0.051	0231044	.000027
ĸ	021354	.0059461	-3.59	0.000	033008	009699
t.	0319955	.0110946	-2.88	0.004	0537405	010250
M	0323505	.0062829	-8.15	0.000	0446646	020036
N O	0611107	.0075579	-8.09	0.000	0759239 .0008536	046297
P	0444988	.0055184	-8.00	0.004	0554022	033595
0	0044703	.0057544	-0.78	0.437	0157480	.006808
R	0125421	.0062855	-2.00	0.046	0248615	000122
.5	0535027	.0091258	-5.86	0.000	0713889	035616
120201200	CHIEDIS		:517527	10710000	2020202	00000
DOBAZAN	.0032719	.0001108	20.51	0.000	.0020547	.00148
1.55	Lateratories	57753503.		0000000	0.0000000000000000000000000000000000000	12222
pohlavi						
ženy	0289214	.0010785	-26.82	0.000	0310352	026807
kraj						
Středočeský	.0086638	.0021491	4.03	0.000	.0044517	.012875
Jihodeský	.0126849	.0027928	4.54	0.000	.007211	.018158
Plzeňský	.0095516	.0025088	3.81	0.000	.0046345	.014468
Karlovarský	.0067767	.0050862	1.33	0.183	003192	.016745
Ustecký	.0143491	-0026149	5,49	0.000	.0092239	.019474
Liberecký	.0189101	.0032771	5,77	0.000	.0124871	.025333
Rrálovéhradecký	.0161062	-0025702	€.27	0.000	.011068€	.021143
Pardubický	,009909	.003114	3.18	0.001	.0038057	.016012
Jihomoravský	.0061126	.0020819	2.94	0.003	.0020322	.010193
Vysočina	.0130128	.0030369	4.28	0.000	.0070605	.018968
Olomoucký Moravskoslezský	.0081293	.0026631	3.05 2.23	0.002	.0029098	.013346
Zlineký	.0130586	.0027292	4.78	0.000	.0077095	.018407
		and I	1424000	Jenny Committee	unmasse entri	
velKatVaz_H0H						
10-49 zaměstnanců	.01564	.0034376	4.55	0.000	.0089024	.02237
50-349 samēstnancū	.0148837	.003297	4.51	0.000	.0084218	.021345
250-999 zaměstnanců 1000 a vice zaměstnanců	.0059971	.0033533	1.79	0.298	0005752 0031442	.012569
7-1-1-2		255.75555	- F. W. W.	-		
_cons	7.488717	.0119625		0.000		



Figure XVII: Dependence of hours paid of non-manual workers on the existence of collective agreement and other variables in 2017

Foisson regression Number of obs = 1,283,905 Weld chi2(th) = 32744.04 Log pseudolikelihood = -9.737s+08 Prob > chi2 = 0.0000

		Robust				
placdoba	Coef.	Std. Err.	=	P> (#)	[95% Conf.	Interval
kolami c						
kolaml_ano	0053056	.0009138	-5.81	0.000	0070967	-,009514
VZDELANI o						
Střední bez maturity	-0356704	,0070622	5.05	0.000	.0218288	.04951
Střední s maturitou	.0327637	.0069562	4.71	0,000	.0191299	.046397
yáši odborné a bakalářské	.022777	.0070959	3.21	0.001	.0088692	.036684
Vysokoškolské	.0242039	,0070341	3.55	0,001	.0104174	.037990
czisco						
1	-,0129166	.0015802	-8.17	0.000	0160137	-,009815
2	0236448	.001343	-17.61	0.000	0262771	-,021012
3	0326070	.001122	-29.13	0.000	0340060	030400
4	0506678	.0019087	-26,55	0.000	054408E	-,046926
	-,0702155	.0024871	-28,23	0.000	07509	-,065340
odvětvi_c						
8	050844	,005687	-8,94	0.000	0619904	-,039697
c	0106958	.0050208	-3.72	0.000	0285364	-,000055
D	058897	.0053155	-11.08	0.000	0693151	048476
E	0119965	.0059681	-2.01	0.044	0236938	-,000299
F	0041401	.0056594	-0.73	0.464	0152324	.006952
G	0093408	-005336€	-1.75	0.080	0198002	.00111
H	0237035	.0053393	-4,44	0.000	0341683	013230
ı	0405071	.0091025	-4.45	0.000	0583478	022666
J	013611	.005339	-2.55	0.011	0240753	-,00314
E	0270796	-0083279	-5,08	0.000	037522	01663
L	0433119	.0109907	-3.94	0.000	0648533	02177
M	0331335	.0056575	-5.86	0.000	044222	0220
N	0790387	.0067851	-11,65	0.000	0923343	06573
0	-0096531	.004961	1.95	0.052	0000702	.01937
P	0411657	.0049968	-8.24	0.000	0509592	03137
Q	0049703	.0051539	-0.96	0.335	0150718	,00513
B	0109413	-0055754	-1.96	0.050	021869	00001
5	0549132	.0087005	-6.31	0.000	0715659	03786
DOBAZAM	.0023534	-0001005	23,41	0.000	.0021864	.00255
tre k	.0008726	-0000662	13.19	0.000	-0007429	.00100
pohlavi						
keny	0290966	-0009559	-30.44	0.000	0309702	02722
kraj						
Středočeský	.0069451	-0018862	3.68	0.000	.0032513	.01064
Jihočeský	-0105096	-0024637	4.27	0.000	.0056809	.01533
Plzeňský	.0123306	.0021613	5.71	0.000	.0080944	.01656
Karlovarský	.0063916	-0043001	1.49	0.137	0020365	.01481
Ústecký	.0125828	.0022039	5.71	0.000	.0082632	.01690
Liberecký	_0134752	.0031598	4.26	0.000	.0072821	.01966
Královéhradecký	.0180377	.0022385	8.0€	0.000	.0136502	02242
Pardubický	.0101896	.0027015	3,77	0.000	.5048947	.01548
Jihomoravský	-0074061	.0018464	4.01	0.000	.0037872	.0110
Vysočina	.0143715	.0028621	5.02	0.000	.0087619	,01990
Olomoucký	.01059	.0023644	4.48	0.000	.0059559	.01522
Moravskoslezský	-0071079	.0018627	3.02	0.000	-0034572	.01075
Zlinský	.0100586	.002391	4,21	0.000	.0053723	.0147
velKatVaz MMM						
10-49 zaměstnanců	.0161139	.0032996	4,88	0.000	.0096469	,02258
50-249 zaměstnanců	.0167773	.0031868	5.26	0.000	.0105313	.02302
230-999 zamēstnanců	,007787	.0032409	2.50	0.000	,001435	.01413
1000 a vice zaměstnanců	.0077414	.0032966	2,35	0.019	.0012801	.01420





Figure XVIII: Dependence of hours paid of non-manual workers on the existence of collective agreement and other variables in 2016

Foisson regression Number of obs = 1,231,480
Wald chi2(43) = 25313.95
Log pseudolikelihood = -8.392e+08 Prob > chi2 = 0.0000

placdobe kolsmi_c kolsmi_ano VIDELAMI_c Střední bez maturity Střední s maturitou Pyšší odborné a bakalářské Vymokoškolské	0G39513	Std. Err.		P> z	[95% Conf.	Interval
kolemi_ano VZDELANI_c Středni bez maturity Středni s maturitou Pyšší odborné a bakalářské		.0008714				
VZDELANI_c Střední bez maturity Střední s maturitou Vyšší odborné a bakalářské		.0008714				
Střední bez maturity Střední s maturitou Věší odborné a bakalářské	.030638		-4.53	0.000	0056552	002243
Střední s maturitou yáší odborné a bakalářské	.030638					
yáší odborné a bakalářské		.0056021	5.47	0.000	.0196581	.041617
	.0299417	.0054599	4.40	0.000	.0133405	.034742
Vysokoškolské	.0140082	+0055599	2,52	0.012	.0031109	.024905
	.0202065	.0054881	3.68	0.000	.00945	.030961
CZISCO						
1	0052949	-001526	-3.47	0.001	0082859	-,00230
2	0120866	.0011899	-10,16	0.000	0144188	00975
3	0214429	.0010605	-20.22	0.000	0235216	-,019364
4	-,0332744	,0015649	-21.26	0.000	-,0363415	03020
5	0605183	.0023961	-25.36	0.000	0651949	05594
odvětvi_c						
В	054259	+0058979	-9.20	0.000	0658187	042691
c	-,0264248	.0053703	-4.92	0.000	0369505	01589
D	0626219	.0056175	-11.15	01000	073632	05161
E	0222336	.0061309	-3,63	0.000	0342498	-,01021
r	0100033	.0065131	-1.84	0.125	0227666	.002763
6	0172088	.005511	-3.12	0.002	0280101	00640
'n.	-,0412374	,0055543	-7.42	0.000	0521237	016181
I J	0312014 0185422	.0055538	-4.07 -3.34	0.000	0462177 0294275	01610
× l	0253521	.0054739	-4.63	0.001	0360807	01462
r L	0046645	.0081608	-0.57	0.568	0206593	.01133
M	0462161	.0056438	-0.19	0.000	0572778	03515
8	-,0873773	.0064693	-13.51	0.000	100057	07469
0	.0055076	.0053001	1.04	0.299	0048805	.01589
P	0431864	.0053015	-0.15	0.000	0535771	-,03279
0	0096889	.0053388	-1,81	0.070	0201527	.09077
R	0172177	.0056887	-3.03	0.002	0283673	0060
5	0330531	.0072885	-4.53	0,000	0473363	01876
DOBAZAM	.0031096	.0001111	27.98	0.000	.0026918	.00332
vek	.0005907	,0000632	9.34	0.000	.0004662	.00071
pohlavi						
teny	-,0274818	.0007921	-34.69	0.000	~.0250343	025525
kraj						
Středočeský	.0151706	.0014669	10.34	0.000	.0122954	.018045
Jihočeský	.0884497	.00Z1085	4.01	0.000	.0043172	.012583
Plzeňský	.0118811	.0020383	5.83	0.000	.0078861	.01587
Karlovarský	.0185909	.0027333	6.89	0.000	.0132336	.023941
Ostecký	.0108833	.0018717	5.01	0.000	.0072148	.01455
Liberecký	.0066093	.0028234	2.34	0.019	.0010756	.01214
Královéhradecky	.0118521	,0018746	6.32	0.000	.098178	-01552
Pardubický Jihomoravský	.0118749	.0021143	5.62	0.000	1007731	.01601
Vysočina	.0136957	.0015136	9.05 6.25		.0107292	.01666
Olomoucký	.0136319	.0021111	2.59	0.000	.0093544	.01790
Moravakoslezaký	.0070956	.0015352	4.62	0.000	.0040866	.01010
Zlinský	.016205	,0018898	±.57	0.000	.0125009	.0199
velKatVaz_HMM 10-49 zaměstnanců	.017124	0.030.545	7.07	0.007	0054307	0200
50-249 samestnanců	.017124	.0058643	3.34	0.003	.0056302	.02861
250-999 zamēstnanců	.0086386	.0038433	1.40	0.139	-,0028141	-02009
1000 a vice zaměstnanců	.0062185	+0058845	1,06	0.291	0053148	.01775
_cons	7,516331	.0104311	720.57	0.000	7.495886	7.5367





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